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July, 1916

THE ROTARIAN

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SUMMER TIME IN CINCINNATI



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THE ROTARIAN

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The Magazine of Service

(There were printed 28,000 copies of this issue.)

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THE ROTARIAN is published monthly at Mount Morris, Illinois, U. S. A. (where it is entered as second-class mail matter) as the Official Organ of the International Association of Rotary Clubs, by the board of directors consisting of: President, Allen D. Albert of Minneapolis; First Vice-President, William Gettinger of New York; Second Vice-President, Robt. H. Cornell of Houston; Third Vice-President, E. Leslie Pidgeon of Winnipeg; and Immediate Past President, Frank L. Mulholland of Toledo. These men, with Chesley R. Perry of Chicago, Secretary, Rufus F. Chapin of Chicago, Treasurer, and Albert S. Adams of Atlanta, Sergeant-at-Arms, comprise the general officers of the Association, with headquarters at 910 Michigan avenue, Chicago, U. S. A.

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2. To encourage, promote and supervise the organization of Rotary clubs in all commercial centers of the world.
3. To study the work of existing Rotary clubs and their value to their respective members and communities, and to clear the information thus acquired for the benefit of all Rotary clubs.
4. To promote the broad spirit of good fellowship among Rotarians, and among Rotary clubs.

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1. To standardize and disseminate Rotary principles and practices.
2. To encourage, promote and supervise the organization of Rotary clubs in all commercial centers of the world.
3. To study the work of existing Rotary clubs and their value to their respective members and communities, and to clear the information thus acquired for the benefit of all Rotary clubs.
4. To promote the broad spirit of good fellowship among Rotarians, and among Rotary clubs.

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Frank R. Jennings, *Manager*

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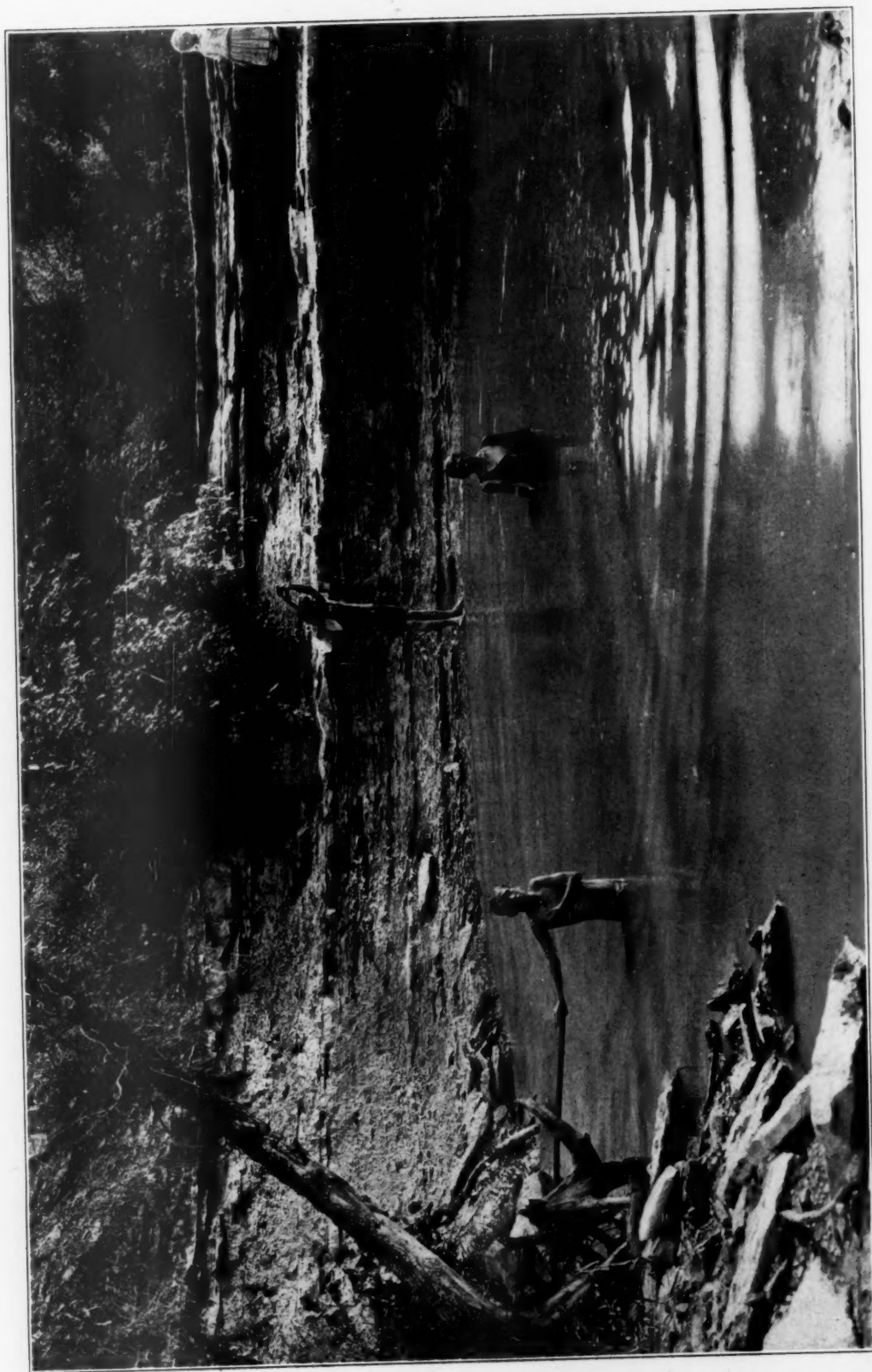
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***T**HERE is nothing so grotesquely false in all the stupid doctrines that infest this planet as the theory that men are goaded to their highest endeavors by the money there is in it. The cheapest service the race knows is paid for in money. More and more the best service is paid for in the coin that is minted in the joy of service.*

—William Allen White.



*"Come on in; the water's fine!"
The old swimming hole in one of Cincinnati's city parks.*

THE ROTARIAN

Official Organ of the International Association of Rotary Clubs

Vol. IX No. 1

EDITORIAL

JULY 1916

The Big Month of the Rotary Year

JULY is the big month of this Rotary year. It is the month of the Seventh Annual Convention of the International Association of Rotary Clubs, which will be held from the 16th to the 20th in Cincinnati, Ohio.

Cincinnati Rotarians have been looking forward for more than two years to this event. They wanted the sixth convention in 1915 but withdrew their claims in favor of San Francisco. They have been getting ready for you every minute of the time since the first minute after the board of directors, on the evening of the last day of the San Francisco meeting, decided to hold the seventh convention at Cincinnati. Altho they are ready for you now they will continue up to the very last minute before your arrival, their preparations to welcome you. You can be assured of a hearty welcome and a right royal good time. That is the way Cincinnati Rotarians do things. The six thousand of you who are expected will not be disappointed with your reception and your entertainment.

Since Rotary is an organization to develop and extend friendship it is fitting that the social part of a Rotary convention should be given a prominent place. The social part will have prominence at Cincinnati. Every afternoon except one and every evening has been set aside for this purpose. The Cincinnati Rotarians have provided an entertainment program that includes a reception, dancing, concert, outdoor sports, picnic, carnival, river trip, watermelon party. The person who will be unable to find wholesome pleasure in the program surely will be deaf, dumb, blind and lame.

And yet, while the social phase of the convention is given prominence it does not dominate the program, for the dominant part is properly given to the more serious purposes of this annual gathering of Rotarians from the Rotary cities of the world. There will be work to be done by the six thousand Rotarians who are expected to be in Cincinnati during this eventful week, work for the 500 voting delegates and equally as important work for the larger number of non-voting delegates.

The primary meaning of the Latin word convention and the Anglo-Saxon word together is the same. Both mean to gather in a group and consider problems and agree upon concerted action upon them. There are important matters to be considered at the Rotary convention this month in Cincinnati, questions upon whose proper solution some measure of the continued success of Rotary depends, problems which require careful consideration and wise disposition.

There will be ample time and opportunity for fun and play but the best interests of Rotary demand that the fun and play shall not be allowed to interfere with the business of the convention. Conversely, it may with equal emphasis be said that the delegates will bring clearer minds to the solution of the business problems of the convention if they participate freely at the proper times in the play and fun which will be provided in generous measure. For Rotary has proved that due consideration of the serious problems of life and business need not be a long-faced, solemn ceremony.

It is inevitable that the Rotarians who gather themselves into such a convention must gather for themselves new ideas and inspirations that will prove an unceasing stimulus for better work and better play thru the years to come.

Let us go to Cincinnati this month and take with us a full stock of good humor and kindly thoughts and helpful ideas and stimulating inspirations and display them upon the counter of service and offer them freely to our fellow-Rotarians, to Rotary, to business, to the world. From this counter we shall gather similar wares displayed and offered by others, and so once more we shall prove that he who lives the precept—SERVICE, NOT SELF—learns from practical experience that HE PROFITS MOST WHO SERVES BEST.

Unused Muscles—Unused Thoughts—Stagnation

TWO men ran to rescue the driver pinioned under the broken wagon. The taller reached the scene first. He was more than six feet in height, broad-shouldered, solid. He tugged at the wreckage without accomplishing anything except the wasting of his breath. The second was much smaller, but when he reached the imprisoned victim he bent his back to the task and quickly raised the debris high enough to allow the taller to pull the man from underneath. The second man was not even breathing hard.

The larger man should have been much stronger. He was, potentially, but he had not made use of his strength, and so the muscles were flabby and refused to respond to the demands suddenly made upon them by the startled thought of the man. The muscles were not true to themselves; they were not capable of doing themselves justice; they had been stagnant too long.

The second and smaller of the two men had kept his muscles in service and had utilized the strength they represented. The result was that his muscles were prepared when an extra demand was made upon them and they performed their task with no strain. They were not stagnant; they were alive.

More and more is mankind coming to realize that thoughts are the basis of life and that living is not mere existence but is activity—doing things. This is an age of action. Living is manifested in activity and conscious action by man is based upon conscious thought-taking. A man laughs because he thinks something is amusing; he does not think something amusing because he laughs at it. No one has expressed this truth more aptly than Solomon when he wrote of man in Proverbs, 23:7, "As he thinketh in his heart, so is he."

When the power to think, to utilize ideas, is unexercised, this power becomes flabby, like the potentially strong but temporarily weak muscles of the big man. Constantly utilized it grows stronger.

Any true idea has a perpetual lease on life. A true thought never wears out. More wonderful still, all the people of all the world may use it at the same time and all the time and no one will ever be deprived of any of it.

The foundation of Rotary is ideas. Rotarians build the superstructure of the Rotary organization when they exercise their power to utilize these foundation ideas in their daily lives. The idea back of the Rotary slogan, SERVICE—NOT SELF: HE PROFITS MOST WHO SERVES BEST, has gained no new strength or added years of life from the efforts of Rotarians to practice the slogan. If the idea is true now, it was equally true before Paul Harris organized the first Rotary Club in Chicago, in February, 1905. It will be equally true a hundred or a thousand or a million years from now.

But the power of Rotarians to make use of this idea has been increased by exercise and the result has been a physical manifestation of the proof of the truthfulness of the slogan, and a betterment in the lives of those who have sought to use it.

So it is with the other foundation stones of Rotary. They are not physical facts but ideas, thoughts: Acquaintance, Understanding, Fellowship, Friendship, Consideration, Thoughtfulness, Courage, Kindness, Love, Brotherhood. All are wonderfully potent ideas and that member of Rotary will grow the fastest and prosper the most who is constant in the exercise of his power to think and to utilize them. He will have no flabby "mental muscles."

Cincinnati Is—Are You?—Prepared

Will You Get the Most Out of the Rotary Convention by Giving the Most to It?

By ONE-WHO-WILL-BE-THERE

CINCINNATI IS—Are YOU?—prepared for the seventh annual convention of the International Association of Rotary Clubs to be held in the Queen City on the Ohio river from July 16th to the 20th.

Are you prepared to get the most out of the convention by giving the most to it?—the most attention and consideration, the most thought and time, the most cheer and work, the most kindness and helpfulness?

Are you to be one of the six thousand who will comprise this most notable gathering of business men ever held in America, or shall you remain away and trust to your fellow Rotarians to bring back the convention to you?

The period from San Francisco to Cincinnati has been a year of wonderfully effective growth and development for Rotary. Not only has this progress attained the expectations of those who made predictions of what would follow the 1915 International convention, but it has exceeded those expectations.

More than eighty new Rotary clubs have been organized and affiliated with International Association—a growth exceeding forty per cent. Nearly 7,000 new Rotarians have been added to the rolls—an increase of nearly one-third.

This numerical growth has been accompanied by—perhaps has resulted from—an increased appreciation of the potency of Rotary as a force for the betterment of individuals, business, municipalities.

The year has seen the “writing down” of Rotary by the Committee on Philosophy and Education, in a series of four educational pamphlets prepared to give all Rotarians a “talking knowledge” of Rotary.

Rotary now is more definite than it ever has been and, paradoxically, less limited. Its scope and purpose have been

defined but its limits have not been even outlined, much less permanently established.

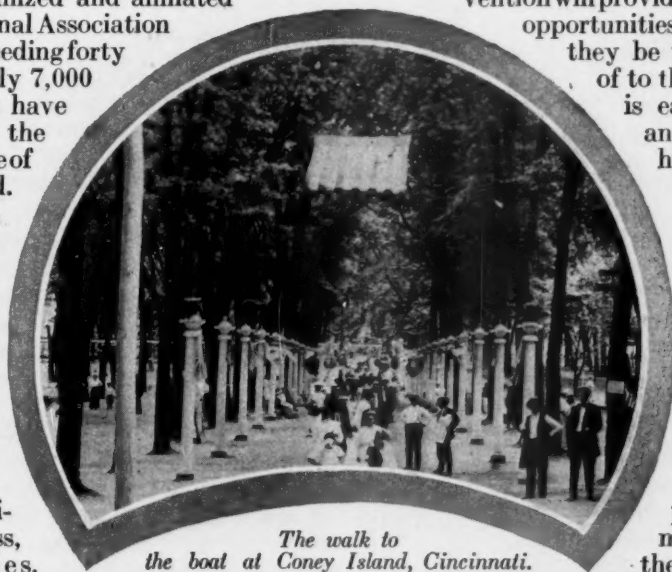
Just as Rotary, as an organization, has grown during the year since the last annual International get-together meeting at San Francisco, so have the individual Rotarians grown and broadened so that today they are better prepared to take advantage of the opportunities which the Cincinnati convention will provide. What are these opportunities?

How shall they be taken advantage of to the utmost? What is each man's place and his duty and his privilege?

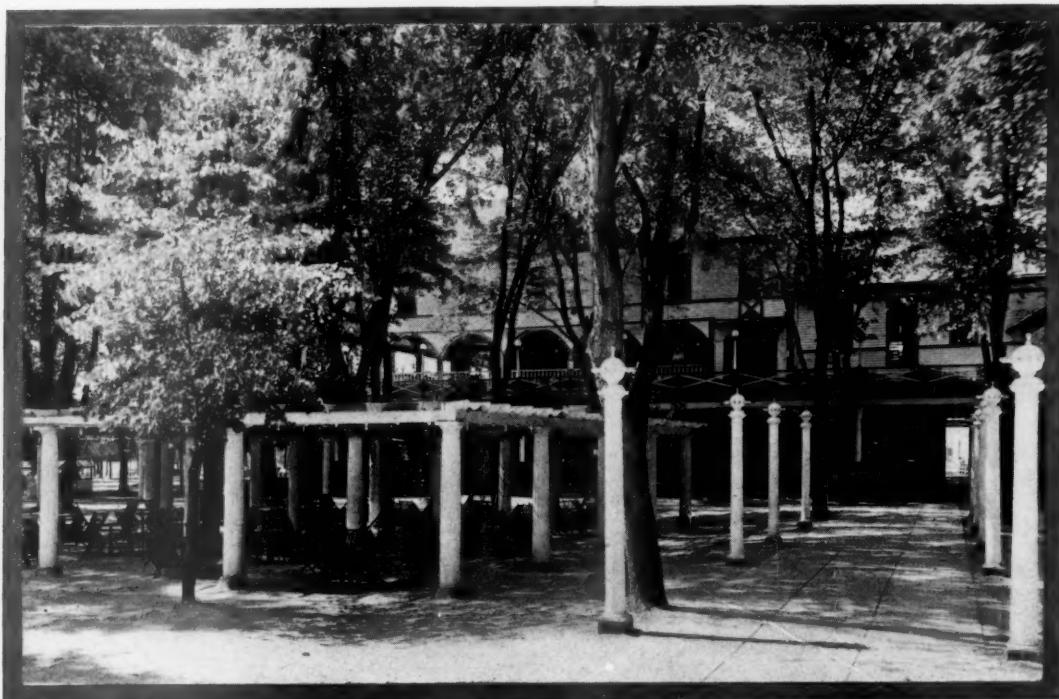
Being a Rotarian is a continuing process. It may begin when a man becomes a member of a Rotary club but it has no stopping place. Each day that a Rotarian practices a little more of Rotary there is opened up to him a wider field

for this practice. No one effort to practice Rotary is an isolated act. It is linked with the thoughts and actions that have preceded it and with the better thoughts and better actions that will follow it.

And no Rotary convention is an isolated event in the history of the organization, but each is the outgrowth of all those



The walk to the boat at Coney Island, Cincinnati.



The club house at Coney Island, where carnival will be held.

which have preceded it, and the stepping stone upward to those which are to come. The annual get-together does not mark the end of the work of the Rotary year. That work goes steadily on. The annual convention does not even mark the end of the Association's fiscal year, but it is the time and place when all the new ideas that have been perceived and grasped, and all the new methods that have been tried out in practice and proved good, will be gathered together, analyzed, codified, scientized, that they may form another section in the wall of the great structure which Rotarians are erecting for the betterment of humanity.

July 16 to 20 at Cincinnati will be the time and place for satisfaction over good that has been done; not a complacent satisfaction, but a satisfaction that thrills to further and greater efforts.

The inspiration of the convention will be fresh and exhilarating to those who have not had similar experiences. To the veteran convention-goers the Rotary get-together is never stale and they know the better how to draw in deep the inspiration that exhilarates and rejuvenates.

The opportunity to meet and mingle with six thousand of the professional and business leaders of the United States, Can-

ada, Great Britain and Cuba—for the Rotary Club of Havana will be represented—all inspired by the Rotary Spirit, will be a wonderful privilege. It will seem almost a miracle when so many men of so many different business interests are thus gathered together, each one believing in the altruistic as well as the practical value of business and personal friendships and fellowships, each one talking them, each one trying to practice them.

An International Rotary convention is a clearing house for the best thoughts of the business and professional worlds, a market place for ideas where the purchaser pays in kind for what he buys. At Cincinnati the Rotarian will exchange his ideas for the ideas of six thousand other men, will trade his smiles for the smiles of six thousand others, will swap his good cheer for the good cheer of six thousand others, and none will be the poorer for the bargain or get the worst of it. Each one will join his efforts with the efforts of six thousand others to draw more deeply from the inspiration of Rotary principles that all who are trying to live Rotary may be better qualified to accomplish their desires.

This is the opportunity which the Cincinnati convention, in its entirety, will offer to those attending it. The general sessions

of the convention, the meetings of the trade and professional sections, the Round Tables for the discussion of various matters that pertain to departments of Rotary club work, the Rotary fellowship luncheons, the attractive entertainment program arranged by the host club, these are the means by which the opportunity of the convention will be made available to the six thousand voting and non-voting delegates.

And how shall we take advantage of this opportunity to the utmost? How shall we prepare?

The duties of a Rotarian who attends a Rotary convention are three-fold:

1st. To represent his own club at the convention and going to and returning from it.

2nd. To get as much out of and give as much to the convention as possible.

3rd. To take back to his own club as much of the convention as he can and gain a larger benefit from his attendance by passing on to his fellow members who did not go a measure of the good which he has received.

Rotarian Ralph D. Baker, former president of the Camden Rotary Club, in an excellent article in the June, 1915, issue of *THE ROTARIAN* on the duties and responsibilities of Rotarians attending an annual Rotary convention, urged the value of taking written notes en route, so the traveler will be certain to take back to his club any valuable idea that might be suggested by visits to other clubs.

Many of the delegations to Cincinnati will travel by special train and the trip plans contemplate the stopping at several cities on the way and visits to the Rotary Clubs of those cities. These little pre-convention and post-convention inter-club visits should be mutually helpful. The visitors may not all be called upon to speak before the host club, but each should be prepared to say something helpful, brief and to the point. "He is the best delegate who reflects with credit the best that is in his own club." Learn what the clubs you visit are doing which you think your own club will be interested in, and learn how they do these things so you can take back to your club something helpful. Make friends for yourself and for your club.

To get the most out of the convention in all its phases, be willing and ready to give the most. Familiarize yourself with the program. Be regular in your attendance at the general sessions, and, above all, be prompt. Do not disturb the meeting by leaving the convention hall unless it really

is necessary. The program has been so arranged that on only one day will the session be longer than from 9 a. m. to 1 p. m. Be an attentive listener. Should you wish to take part in a discussion, ask yourself first if you can add anything of value, and second if you are ready to say the thing you want to say in the most effective way. Be prepared to take part in the discussions. The best preparation is to study and analyze the subjects before you speak.

Attend the meeting of your section. Prepare yourself in advance so you can offer valuable suggestions for the drafting of standards of correct practices for your particular line of work, for which you will be ready to stand sponsor in the state or national convention of that business.

Attend as many of the Round Tables as you are particularly interested in. Consult with your fellow delegates and arrange it so that your club will have at least one representative at each Round Table.

Attend the meeting of the delegates from your district to elect a district governor.

Make the more serious work of the convention "a special order" for each day. Work earnestly to absorb as much of the convention proceedings and their meanings as you can.

Speak briefly and to the point when you feel called upon to take the floor. Remember that with six thousand others present, many of whom have something of value to offer, long speeches may often be a form of selfishness. The rules of procedure will limit you to five minutes. If you can make your point in two minutes, or one, so much the better.

When the day's work is done, then play and play just as earnestly as you have worked. The Cincinnati Rotarians will provide ample opportunity. You can

swim, play baseball, tennis, golf, dance, attend a concert, take a river trip, participate in a carnival, go to the Texas watermelon party, be initiated into the order of the Sons of Black Hawk and play you are an Iowa Indian, play with the animals in Cincinnati's famous zoo, or do any or all of a score or more of delightfully pleasant things. And you can do these without neglecting your duties as an integral part of the business sessions of the convention.

The convention over, you return home. The time to give your club the message you have received at the convention is immediately. Make a written report if you wish to, but do not delay in making your oral report. The spirit of the convention, its inspiration, is a thing which frequently is better passed on by word of mouth than by written or printed words. Give your club the message they



Bathing at
Chester Park



The Ohio River from Eden Park, Cincinnati.

sent you for while it still is freshly imprinted upon your own mind and heart, and then keep its

inspiration glowing in the hearts of yourself and your fellow-members until next convention time.

Pre-Convention Notes

Exhibit of Club Secretarial Work

International Vice-President Cornell, chairman of the committee in charge of the exhibit of Club Secretarial Work, says: "All Rotarians at the convention are expected to interest themselves in the exhibit to be seen daily, particularly before and after the convention sessions, in the large and well-lighted passage-way immediately to the side of the Emery Auditorium.

"A large, handsomely engraved sterling silver vase is to be awarded to the Rotary Club whose secretary contributes the exhibit winning the most points of preferment. The successful secretary is to receive, for himself, a handsome and useful prize—a leather office utensil—from Committeeman Sassaman.

"The judges are to be assisted by the International past presidents attending the convention. The committee, consisting of Cornell, Ridley, Brown, Sassaman and Huffman, will be assisted in the detail work of assembling the exhibit by popular Charlie Wilberding, the efficient secretary of the Cincinnati Club. The convention hosts are to have an exhibit but are not to be considered as contestants for the prizes."

The Old Guard Dinner

There will be only seven of the so-called Old Guard Medal of Honor men at Cincinnati, meaning Rotarians who were at the 1912 convention at Duluth, when the International Association was formed from the old National Association. These seven men will meet for dinner Sunday evening at the Bismarck restaurant, with International Secretary Perry as host, for he holds the additional distinction of being the only Rotarian who has attended every annual Rotary convention. The other six who were at Duluth are: David C. Farrar of Pittsburgh, Russell F. Greiner of Kansas City (Mo.), Eugene G. McCan of New York, Robert Robertson of Oakland,

Will Stephens of Los Angeles, and Charles B. Wilberding of Cincinnati.

Change of Plan Regarding Golf Trophy

A change has been made in the plans for the awarding of the handsome Golf Tournament trophy offered by the Rotary Club of Kansas City, Mo. The cup will become the permanent property of the Club winning it the first time. It was the original plan to make permanent possession dependent upon three successive winnings.

A Rotary Flower?

Glenn C. Mead of Philadelphia, past International president, has taken up the suggestion offered by Edwin A. Seidewitz, the florist member of the Baltimore Rotary Club, that the field daisy be adopted as the official Rotary flower. It is quite likely that this matter will be brought up for decision at Cincinnati.

Rotarian William Yost Morgan of Hutchinson, Kansas, better known in his own stamping ground as "W. Y." may be one of the Hutchinson delegates. The Hutchinson Rotarians are proud of him. He is editor and owner of the *Hutchinson Daily News*, lieutenant-governor of Kansas, director of the Associated Press, a woman's suffrage lecturer, globe trotter and author of several books of travel, president of the Hutchinson Y. M. C. A., and a good Rotarian.

Major DeHull N. Travis, the secretary, will be one of the delegates from Flint, Michigan. Rotarian Travis is a well known figure on the Chautauqua circuits in the United States, where he has delivered his prison reform lecture—"The Man Without a Smile"—in many states. He is a graduate of the University of Michigan and a lawyer by profession.

The Rotarian's Duties and Responsibilities to His Own Craft or Profession and to Society

The following is the fourth and last in the series of educational pamphlets for Rotarians prepared by the Committee on Philosophy and Education of the International Association of Rotary Clubs, as the Committee says in the concluding paragraph of this pamphlet, "in an educational campaign to provide Rotarians with a 'talking knowledge' of Rotary."

Pamphlet No. 1 was published in the April issue of *THE ROTARIAN* and was a systematized explanation of Rotary, culled from its literature.

Pamphlet No. 2, "The Business of Being a Rotarian" was published in the May issue and discuss the assimilation of Rotary teachings by the member of a Rotary Club.

Pamphlet No. 3 appeared in the June issue as "The Rotary Club's Duties and Responsibilities to Its Members."

Each of these four pamphlets will be reprinted in pocket edition form, by the International Association, for sale at low cost. The first of this series has been reprinted as "Pamphlet No. 6" in the Association's series, under the title of "The Scope and Purposes of the Rotary Club." Notice of the reprinting of the other three will be given in *The International Secretary's Weekly Letter*.

Rotary is the expression of man's belief—

1. In himself and the ideals he hopes to achieve.
2. In the worthiness of his occupation, and in his duty to widen its sphere of usefulness.
3. In the duty he owes to his own craft.
4. In the duty he owes to his home and to his town, state or province and country.

These beliefs inspire and direct the various activities of Rotary. Activities which pertain to the betterment of the individual member and his business, constitute all of "Fundamental Rotary." The responsibility for accomplishing these two betterments is placed on the club officers. (See Pamphlet 3 in this series.)

The other club activities arise as a sequence to well done fundamental Rotary, and are distinguished as "Applied Rotary." This pamphlet has to do with "Applied Rotary," or as one might say "Rotary at work." The responsibility for the betterments to be accomplished by "Applied Rotary" is placed on the members individually.

Duties and Responsibilities of the Member to his own Craft or Profession

Rotarians are representatives from Rotary to their several lines of business, and not representatives from their respective lines to Rotary. Under this interpretation, each member is delegated by Rotary as a representative of its principles and ideals—a messenger—to carry its spirit of altruism and its standards of business practice to his fellow craftsmen. Likewise the Rotarian should feel a responsibility as Rotary's representative to work toward putting an end to low ideals or questionable practices in his craft or profession.

No Rotarian can be a forceful teacher of Rotary ethics who does not practice its principles in his daily life. There is one point which is suggested in the Rotary Code of Ethics, but is not sufficiently emphasized; namely, personal and business credit. The day that a man is admitted to Rotary there is extended to him a credit account by many Rotarians. In accepting this convenience and expression of trust the new member places himself under obligation to pay promptly personal and business accounts resulting therefrom. Personal and business credit, both within and without Rotary, is em-

phasized at this point because Rotarians must be men who pay their accounts promptly if they wish to reflect credit upon Rotary and if they expect their craft or profession to have confidence in the high business standards which they present for the consideration of their fellow craftsmen. Rotarians must be safe men with whom to do business—not alone from the **service standpoint**, which is a recognized reputation for conducting business in a prompt and efficient manner; not alone from the **quality standpoint**, which vouchsafes an honest product truthfully represented; not alone from the **standpoint of honor**, which is a reputation for fair and honorable business dealings; but Rotarians must also be men whose credit standing is unquestioned. To measure up to the standard of true Rotary is to be representative of the best that there is in business life.

Recently the business world has felt a great wave of public sentiment demanding a more exacting and more sensitive business conscience. As a consequence, business men have come to accept the doctrine of Social Service which teaches that the real function of all business, great and small, is serving mankind. This revolution in business has also taught the wholesome lesson that morality and business must mix. The development of a quickened business conscience is illustrated by the following current expressions: "Treat the confiding and keen buyer alike." "Truth and Service are the handmaidens of business success." "Competition as a cardinal business principle has been succeeded by co-operation." "Let the seller beware," succeeds the old rule of "Let the buyer beware." The sentiments expressed in these forerunners of standards of practice indicate a pronounced change in the attitude of business men toward the public and toward each other. The present need for standards of practice for all lines of business becomes apparent when one notices the transition from the written contract to word-of-mouth business dealings. The telephone is largely responsible for this change, but continuance of the practice will depend on the maintenance of high and honorable business standards, particularly in dealings which are not confirmed by written evidence.

The first formal work of writing codes of correct practices in the United States was undertaken by the Associated Advertising Clubs. This national effort inspired certain local businesses such as the Cleveland Real Estate Board, et cetera, to do likewise. While it is apparent that the work of preparing standards of practice is the special province of the national, provincial or state organizations of the various businesses or professions, experience has shown that these bodies are slow to act on such matters. It is here that Rotary can perform a service, and it is the duty of Rotarians as well as their privilege to do pioneer work in the preparation of codes of ethics. Each craft or professional section at the annual convention should formulate a code of correct practices. The result of such work would likely be acceptable to many national and state organizations as a foundation on which to build even tho it were not acceptable to them as a last word.

Craft or professional codes should include the following:

1. General rules of practice which apply equally well to all trades or professions.
2. A definition covering the qualifications of those eligible to membership in the craft or profession.
3. Statements covering relations between members.
4. Statements covering relations with the purchasing public.
5. Rules covering the making and executing of contracts with special reference to specifications.
6. Discouragement of practices which are reprehensible.

As each Rotarian is an ambassador from Rotary to his craft or profession, it is his duty to belong to the local state, or provincial, and national organiza-

tions of such craft or profession. Rotarians should be active in the deliberations of these bodies—

- First. Leading or supporting the thoughts of those present to high ideals in business morality.
- Second. Stimulating service to their fellowmen.
- Third. Increasing the efficiency of the craft by encouraging the exchange of ideas and business methods.
- Fourth. Endeavoring to elevate the standing of the craft.
- Fifth. Co-operating with their fellow craftsmen for the benefit of each and all.

Duties and Responsibilities of the Member to Society

Educate a man in the principles and practices of Rotary and he will want to do something toward paying the debt of service which he owes society.

Since the Rotarian is first educated and then expected to show results of such education, in his personal improvement and his activity for others, it is difficult to justify Honorary memberships in Rotary, particularly for those who are not residents or who are only occasional residents of the city where Honorary Membership is to be conferred, or for persons limelighted in official positions for a limited time. Any person who cannot be a regular attendant, and who cannot be active in Rotary, lacks two primal requisites essential to a Rotarian. Honorary Membership in Rotary is inconsistent with Rotary's basic principles and diminishes the value of Active Membership in Rotary. The membership committee's tight rein on the admission of new members is rendered futile if there is a broad highway of preference for the admission of Honorary Members.

Society begins in the home with the family relations, and enlarges until it embraces the town, state or province, country and world.

As Rotary inspires a man to do something for others there is no better place for him to begin his work than in the home. A man to be a good Rotarian, if blest with a family, must be true to his wife and children. If unmarried, his duty to his mother should impel him to live the ideal manhood she has dreamt for him. The over-tones of human happiness which result from brotherhood heretofore have existed only in the family. Rotary seeks to extend this brotherhood to the business world. Brotherhood cannot be spread by an unfaithful husband or a roue bachelor.

The duty and responsibility of Rotarians to their town, state or province and country is briefly put in the injunction "Be a good citizen."

Local patriotism grows with the increase of knowledge about one's surroundings, and therefore the club provides the member with knowledge (a) of the geography of his town; (b) the community's life; (c) its industrial activities; (d) coastwise and foreign commerce; (e) transit questions, freight and passenger; (f) parks and boulevards; (g) comprehensive plannings; (h) the municipal departments of the city—fire, police, health and public works; (i) and the history of the city. A Rotarian should have an adequate knowledge of his city, a lively interest in its welfare, and a love for its life and history. The citizen's zeal for his town is best shown in his work as a member of charitable, philanthropic, civic or other organizations. Rotarians should be more than payers of dues in these organizations. While the patriotism of the check book is not despised by the various organizations concerned in the public welfare, there is still greater value in personal service-work offered in addition to dues.

"Rotary's province" is to train its members to be better citizens, better members of the trade and commercial bodies and more loyal to their respective cities and countries. The manifestation of the Rotarian's interest in

civics should be shown in his work as an individual and as a part of the various commercial and civic bodies, rather than in concerted action in the name of the Rotary Club. It too often happens that a Rotarian's personal interest in matters local or general so direct his activity that he forgets these principles.

As regards the **local issues** the utmost care should be exercised, and it is not good to rush into civic affairs with hasty resolutions. The giving to the public thru the press or otherwise of half considered resolutions frequently works serious injury to worthy causes and even more frequently creates public sentiment in favor of causes which are without merit. No subject on which the respective political parties have taken sides should be taken up by any club. There are few topics of a civic character on which citizens of a community are not divided in their views. Naturally, the same diversity of views exists in the club. The fact that a member reaches a conclusion that a particular topic or movement is non-partisan does not necessarily establish the fact. The influence of home, education, association, etc., have a tendency to predetermine our views. The question discust may be ever so far removed from politics in the eyes of those interested, but if the public considers the question political, Rotary's reputation as a non-partisan business parliament will be impugned. All subjects which the members bring before the club should be presented to the appropriate committee and the board of directors for consideration. If, after such consideration, the board of directors decide that the topic is a proper one for club action, it should be presented to the members at the next business meeting.

Each club should be permitted to take such action as it may deem advisable in relation to fire prevention, educational work, conservation of streams and forests and similar public welfare questions. With regard to the endorsement and promotion of *projects* which are of *wide or general interest* it is necessary to consider such matters with regard to the effect which such action may have on Rotary in general, the International Association or some other Rotary club or clubs. Some topics have been taken up in the clubs which have proven embarrassing to Rotary in general and to the International Association in particular. Many of the communications sent out by clubs have not been thought out nor have their far reaching effects been considered. It is clear that an International Association can not concern itself with any question which is distinctly national or sectional. As to the concern of individual clubs in local, sectional or national matters, a Rotary club should not promote a cause of more than local interest without first having assurances of approval from all the other clubs within the district affected by the same. The practice of one club calling upon other clubs to pass resolutions upon a sectional matter and sometimes upon a purely local topic often leads to misunderstandings between clubs.

* * *

This is the last of a series of four pamphlets prepared by the International Committee on Philosophy and Education in an educational campaign to provide Rotarians with a "talking knowledge" of Rotary. The Committee has offered nothing new to the great body of Rotarians. The pamphlets are only a systematized arrangement of what has been said and written on Rotary. Successful teaching by club officers of the fundamental Rotary contained in Pamphlets 1, 2 and 3 should lead and inspire Rotarians everywhere to work for the higher standards of business practice in their crafts or professions, the better homes and better government and the more intelligent citizenship outlined in Pamphlet No. 4.

* * *

*Only the small duties of Rotary
can render our Rotary wheel
perfect and symmetrical.*

Section Meetings at Cincinnati

An Opportunity for Every Rotarian who Attends Convention

THE meetings of the trade and professional sections at Cincinnati will exemplify cooperation among competitors. The Rotary Spirit demands a practical application of the Rotary Code of Ethics. The section meetings offer the opportunity.

These section meetings will mark the culmination of a successful year in developing this unique feature of Rotary. They should also mark the start of a more successful year to come.

Rotarians generally are just beginning to appreciate the great value of this work, to realize what a power the different sections can exert in aiding the purpose of Rotary as a betterment organization.

As the individual Rotarian is a cog in his Rotary Club and as his Club is a cog in the International Association, so each section may be made a cog in the great machine of business—a cog transmitting the power of the Rotary Spirit.

When the Rotary Code of Ethics was adopted at San Francisco last year it was the hope of some that it would form the basis for the preparation of *standards of practice* for various sections which did not have written codes.

Then the Rotarian who lived up to his section code or standards of practice would become a better ambassador from Rotary to his own line of business or profession. By his example in living up to the code of his section he would become an influence for good among his fellow craftsmen outside of Rotary.

Individuals have been reformed—made over—by Rotary. There is no reason why they in turn should not exert a helpful influence in uplifting the standards of practice among their fellow craftsmen.

Reformation is accomplished by example rather than by precept. Preaching is a poor substitute for practice. When preaching accompanies or follows practice it becomes effective.

It is the expectation that many, if not most, of the sections at Cincinnati will discuss codes of ethics or standards of practice for their respective lines, and perhaps adopt them for the guidance and

help of Rotarians and of all others who might be inclined to follow the lead to higher ideals. It is expected that the Rotarians will take these section standards of practice into the state or provincial or national organizations of their respective lines and work for their acceptance or for the establishment of other standards of practice based upon the Rotary standards.

The rough outline of a code of ethics has been prepared for consideration of a number of sections at Cincinnati. The International Committee on Business Methods has offered general suggestions for the formulation of standards of practice for the trades, taking up:

The qualifications of men who shall engage in the trade.

The character of the goods or service which shall be furnished.

The relations of those engaged in the trade to one another.

The relations of those engaged in the trade to their patrons or customers.

The duty of those engaged in the trade to the public welfare.

This is but one phase of the section work in Rotary. It is the most ambitious, the most altruistic one. The section meetings at Cincinnati will provide, in addition, the opportunity for:

Enlarging acquaintance.

The interchange of helpful ideas and methods.

The discussion of the problems peculiar to each classification.

The field is unlimited. No set of officers can develop it, for this work must be the result of individual effort, as Chairman Lyman says, concentrated thru service bureaus and individual interest brought to the cumulative point of productivity. (Harry A. Lyman, Cincinnati, Chairman of the Association's general committee on Classifications and Sections.)

The details for the meetings at Cincinnati have been admirably worked out by the committee in cooperation with the vice-chairman of the various sections, all of whom are Cincinnati Rotarians. The chairman of each section will have an able lieutenant at hand in the person of his Cincinnati vice-chairman. Full details of the times and places of the meetings

will be furnished Rotarians upon arrival in Cincinnati. Nearly 200 different sections have active chairmen who will preside at the meetings. A list of them follows.

LIST OF SECTION CHAIRMEN

Section	Chairman	Street	City
Abstracts	John M. Monohan	Fifth St. and Court Pl.	Louisville, Ky.
Accountants	Joel Hunter	1006 Empire Bldg.	Atlanta, Ga.
Adding Machines	Rowan Ray	316 Liberty St.	Peoria, Ill.
Advertising agencies	Samuel P. Johnston	525 Market St.	San Francisco, Cal.
Advertising, Outdoor	H. S. Crawford	2001 Crump St.	Ft. Worth, Tex.
Advertising Specialties	Chas. Work	324 Francis St.	St. Joseph, Mo.
Agricultural Implements	E. S. Ketchum	Ketchum & Gaston Co.	Marshalltown, Ia.
Architect	Clarence W. Brazier	1133 Broadway	New York, N. Y.
Art Goods	Milton Elrod	136 No. Alabama St.	Indianapolis, Ind.
Artists	Edward Mason	600 State Life Bldg.	Indianapolis, Ind.
Assayers and Chemists	R. M. Leggett	257 E. Market St.	Akron, Ohio
Attorney-at-law	Frank Higgins	1118 Langley St.	Victoria, B. C.
Attorney—Patent	H. A. Toulmin, Jr.	Schwind Bldg.	Dayton, Ohio
Automobiles	Geo. W. Hanson	122 Auburn Ave.	Atlanta, Ga.
Automobile Accessories	G. M. MacWilliam	Cor. Shuter & Victoria Sts.	Toronto, Ont. (Canada)
Bakers—Crackers	John H. Wiles	811 Commerce Bldg.	Kansas City, Mo.
Bakers—Miscellaneous	John Korn	615 S. 8th St.	Quincy, Ill.
Bakers' Supplies	John Jaburg, Jr.	10 Leonard St.	New York, N. Y.
Bands and Orchestras	Philip Memoli	1916 Third Ave.	Birmingham, Ala.
Bankers	Frank Seed	First National Bank	San Francisco, Cal.
Beds and Bedding	Milburn P. Kelley	Preston & Market Sts.	Louisville, Ky.
Beverages	Harry A. Verhage	1015 Broadway	Cincinnati, O.
Boilers and Tanks	W. A. Shorb	N. Jasper & I. C. R. R.	Decatur, Ill.
Books	E. M. White	406 Brady St.	Davenport, Iowa
Boxes—paper & corrugated	Fred Davenport	241 Main St.	Cincinnati, O.
Boxes—wood	F. J. Kress	2930 Liberty Ave.	Pittsburgh, Pa.
Brass Works	C. W. Jenkins	115 North 3rd St.	Louisville, Ky.
Brick	Rogers M. Combs	Chamber of Com. Bldg.	Chicago, Ill.
Brokers—Stocks & Bonds	Lewis G. Gorton	1413 Majestic Bldg.	Detroit, Mich.
Builders	James Scarborough	706 Furniture Bldg.	Evansville, Ind.
Building Agents	S. W. Scofield	Mgr. Schofield Bldg.	Cleveland, O.
Building & Loan Assos.	Chas. H. Brown	46 E. Gay St.	Columbus, O.
Building Supplies	J. H. Allen	1126 P St.	Lincoln, Nebr.
Business Colleges	Almon F. Gates	739 W. Mullan Ave.	Waterloo, Ia.
Butchers	Chris. Erhardt	545 Proctor St.	Cincinnati, O.
Cash Registers	A. F. Siebert	Cor. Main & K Sts.	Dayton, O.
Cement	Henry McGrew	Victor Bldg., 10th & Main	Kansas City, Mo.
Chemicals	William F. Leonard	3445 Wellston Pl.	Cincinnati, O.
Cigar and Cigaret Mfg.	E. Berger	Tampa Cuba Cigar Co.	Tampa, Fla.
Cigars and Tobacco—Retail and Wholesale	H. H. Gobel	501 Main St.	Zanesville, O.
Cleaning & Dyeing	A. V. Drescher	2211 Farnam St.	Omaha, Nebr.
Clergyman	Walter H. MacPherson	St. John's Univ. Church	Joliet, Ill.
Clothing, Men's	Louis M. Myers	5th & Washington Sts.	Springfield, Ill.
Clothing, Women's	W. B. Fish	W. 6th St. & Lakeside Av.	Cleveland, Ohio
Coal Dealers	J. C. Ewing	234 Stewart St.	San Francisco, Cal.
Coffee and Tea	Vincent J. Vidal	604 S. Palafox St.	Pensacola, Fla.
Collections	C. L. Williamson	1312 Fayette Nat. Bk. Bd.	Lexington, Ky.
Commercial Secretaries	Bruce Kennedy	Chamber of Commerce	Montgomery, Ala.
Confectioners	Charles J. Meakin	Race & Opera Pl.	Cincinnati, O.
Contractors, General	Mark Wilson	James Bldg.	Chattanooga, Tenn.
Cotton and Cotton Goods	S. Y. West	Western Union Bldg.	Little Rock, Ark.
Cream and Dairies	Sherman S. Chapell	1101 N. Franklin St.	Chicago, Ill.
Crockery and Glass	Andrew K. Jacks	37 So. Seventh St.	Allentown, Pa.
Dentists	Jas. H. Kelsey	714 Sassafras St.	Erie, Pa.
Druggists, Retail	Dr. H. P. Hynson	Charles & Franklin Sts.	Baltimore, Md.
Druggists, Wholesale	Harry S. Weller	902-912 Jackson St.	Omaha, Nebr.
Dry Goods, Retail & Whls.	E. A. Silberstein	9 W. Superior St.	Duluth, Minn.
Electrical supplies	F. B. Van Winkle	314 West 4th St.	Cincinnati, O.
Elevators	Wm. H. Brady	11th Ave. & 26th St.	New York, N. Y.
Engines	E. B. Emele	16 N. Warwick St.	Hamilton, O.
Engineers Civil	Jas. L. Bannon		Joliet, Ill.
Engineers Cons.	Martin J. Lide	905 Woodward Bldg.	Birmingham, Ala.
Engravers & Electrotypers	Frank P. Bush	408 W. Main St.	Louisville, Ky.
Farmers	Allen Ayrault Green		Galesburg, Ill.
Fire Extinguishing App.	E. J. Phillips	108 S. LaSalle St.	Chicago, Ill.
Fish and Oysters	John C. Jordan	1107 Fenwick St.	Augusta, Ga.

Section	Chairman	Street	City
Florists	Wm. C. Gloeckner	97 State St.	Albany, N. Y.
Flour	W. B. Veach	216 Croton Ave.	New Castle, Pa.
Form Letters	R. F. Butts	502 Reisch Bldg.	Springfield, Ill.
Foundry	C. J. Phillips	2nd Ave. & 10th St. W.	Cedar Rapids, Ia.
Fruit	C. W. Henderson	Jackson Ave., Central St.	Knoxville, Tenn.
Funeral Directors	W. R. Milward	159 N. Broadway	Lexington, Ky.
Furniture	Wm. H. Monk, Jr.	319-321 Dauphin St.	Mobile, Ala.
Furriers	August Williges	310 Pierce St.	Sioux City, Ia.
Garages	Chauncey D. Hakes	Howard St. (Albany Co.)	Albany, N. Y.
Glass	A. D. Dwelle	237 Elm St.	Buffalo, N. Y.
Grain and Hay	E. S. Becker	209 Jefferson St.	Roanoke, Va.
Grocers, Retail	T. P. Riddle	T. P. Riddle & Co.	Lima, Ohio
Grocers, Wholesale	J. B. Dickinson	Cooper-Dickinson Co.	Little Rock, Ark.
Hardware, Retail	Milton A. Wengert	1221 Grand Ave.	Kansas City, Mo.
Hardware, Wholesale	J. D. Moore	Moore-Handley Hdw. Co.	Birmingham, Ala.
Harness and Saddlery	Geo. A. Holthaus	1449 No. 6th St.	St. Louis, Mo.
Hats	Frank Schoble	10th and Oxford Sts.	Philadelphia, Pa.
Hospital and Hospital Sup.	Pliny O. Clark	Ohio Valley Gen. Hos.	Wheeling, W. Va.
Hotels	R. B. Jones	Hotel Henry Watterson	Louisville, Ky.
Ice and Cold Storage	J. M. Murphy	25 So. Erie St.	Toledo, Ohio
Ice Cream	Ferdinand Stadler	10 So. Virginia Av.	Atlantic City, N. J.
Insurance, Fire	A. H. Zimmerman	Marathon Co. Bk. Bldg.	Wausau, Wis.
Insurance, Liability	Sam. B. Walton	1200 Fayette Bk. Bldg.	Lexington, Ky.
Insurance, Acci. & Health	H. D. Johnston	New Southern Bldg.	Washington, D. C.
Insurance, Life	Jas. M. Dickey	304 Masonic Temple	Erie, Pa.
Iron and Steel	Barney Smith	Texas Rolling Mill Co.	Ft. Worth, Texas
Iron and Steel—Structural	T. W. Dodd	4th and Franklin Sts.	St. Joseph, Mo.
Jewelers	O. K. LeBron	805 Market St.	Chattanooga, Tenn.
Laundrymen	J. L. Heidenreich	289 Central Ave.	Albany, N. Y.
Light and Power	W. R. Power	332 Fifth Ave.	Huntington, W. Va.
Lighting Fixtures	Frank Brzezowski	16-18 W. Washington St.	Chicago, Illinois
Lithographers	Frank T. Buerck	316 W. Green St.	Louisville, Ky.
Live Stock	A. T. Peters	Elmore Live Stock Co.	Peoria, Ill.
Loans	Julian T. Winfree	Chamber of Com. Bldg.	Richmond, Va.
Lumber, Retail	O. H. Bachtel	1324 Second St. S. W.	Canton, Ohio
Lumber, Wholesale	Hugh Potter Baker	N. Y. State Col. of Fores.	Syracuse, N. Y.
Mantel, Grate and Tile	H. G. Talamini	309 E. Broadway	Louisville, Ky.
Men's Furnishings	Louis E. Weinstein	523 Wabash Ave.	Terre Haute, Ind.
Mercantile Agencies	Geo. F. W. Reid	314 Ford Bldg.	Detroit, Mich.
Merchandise Brokers	Geo. F. Hotaling	Waldorf Bldg.	Albany, N. Y.
Metal Manufacturing	C. E. Kayser	406 1st Natl. Bank Bldg.	Bartlesville, Okla.
Millinery	Abram J. Cohan	215 W. Broughton St.	Savannah, Ga.
Mill Supplies	A. A. Hoffman	108 Upper First St.	Evansville, Ind.
Monuments	H. C. Hefner	771 Broadway	Denver, Colo.
Motors	E. M. Bischoff	Marathon Elec. Mfg. Co.	Wausau, Wis.
Musicians	Chas. G. Woolsey	405 W. 9th St.	Erie, Penn.
Musical Instruction	Alex. T. Stewart	1414 Webster St.	Oakland, Cal.
Musical Instruments & Sup.	Edmund Gram	414 Milwaukee St.	Milwaukee, Wis.
Newspapers, Editorial Dept.	R. M. McClure	The Morris Herald	Morris, Ill.
Newspapers, Exec. & Adv.	W. P. Lyon	30 West Santa Clara St.	San Jose, Calif.
Office Equipment	Ivan E. Allen	Fielder & Allen Bldg.	Atlanta, Ga.
Office Supplies (Gen'l)	R. J. Copeland	156 Yonge St.	Toronto, Ontario (Can)
Oil	Ralph A. Tingle	1400 State Ave.	Cincinnati, O.
Opticians & Oculists	Charles A. Culberson	13 Arcade	Cincinnati, O.
Packers	Albert R. Worm	Ray & Dakota Sts.	Indianapolis, Ind.
Painting and Decorating	W. B. Killmer	414 S. Main	Tulsa, Okla.
Paints and Varnishes	Elisha Morgan	1001 Fairground Ave.	Vincennes, Ind.
Paper	B. A. Franklin	Strathmore Paper Co.	Mittineague, Mass.
Paving	B. M. Smith	10 So. LaSalle St.	Chicago, Ill.
Plumbers	John J. Vogelpohl	4156 Hamilton Ave.	Cincinnati, O.
Photographers, Por. & Com.	G. L. Hostetter	300 K. P. Block	Des Moines, Ia.
Photographic Supplies	L. C. Willis	9 W. Market St.	Indianapolis, Ind.
Physician, E., E., N. & T.	Dr. Jno. A. Donovan	507 Phoenix Bldg.	Butte, Mont.
Physicians, Gen. Prac.	Dr. Aug. Koenig	1324 Pine St.	Philadelphia, Pa.
Physicians, Osteopaths	Dr. Alex. C. McDaniel	Union Savings Bk. Bldg.	Oakland, Cal.
Physicians, Specialists	Dr. Milton H. Mack	30 No. Michigan Ave.	Chicago, Ill.
Plumbers	Frank J. Klimm	221 Oak St.	San Francisco, Cal.
Plumbing & Heating Sup.	F. M. Peabody	417 Jackson St.	Toledo, Ohio
Printers	Geo. J. Haley	810 Chestnut St.	Chattanooga, Tenn.
Public Office	Hon. Harvey E. Wood	504 Joliet Nat. Bk. Bldg.	Joliet, Ill.
Public Schools	M. C. Potter	10th & Prairie Sts.	Milwaukee, Wis.
Publishers	Luther A. Brewer	The Torch Press	Cedar Rapids, Ia.
Railroads—Executives	W. L. Mills	15th & Frederica Sts.	Owensboro, Ky.

Section	Chairman	Street	City
Railroads—Freight Depts.	Hugh Campbell	536 Nicholas Bldg.	Toledo, Ohio
Railroads—Pas. Depts.	Geo. B. Hild	1002 Olive St.	St. Louis, Mo.
Railroads—Street & Inter.	J. R. Blackhall	301 N. Ottawa St.	Joliet, Ill.
Real Estate & Land Co.'s.	J. Bruce Davis	150 W. Short St.	Lexington, Ky.
Restaurants	John W. Welch	1406 Douglas St.	Omaha, Neb.
Roofing	Robert A. Breese	1606 Reading Rd.	Cincinnati, O.
Rubber Goods	Wm. E. Schaefer	16 E. 4th St.	Cincinnati, O.
Rubber Stamps	E. M. Tilden	725 13th St.	Washington, D. C.
Safes and Vaults	G. T. Breen	211 W. Washington St.	Chicago, Ill.
Sash and Door and Blinds	N. H. Bedell	2418-2436 N Street	Lincoln, Nebr.
Seed	C. S. Brent	128 S. Broadway	Lexington, Ky.
Sheet Metal and Heating	G. Willis Hersh	829 Hamilton St.	Allentown, Pa.
Shoes, Retail	Raymond D. Brown	304 East Washington St.	Indianapolis, Ind.
Shoes, Wholesale	D. L. Aronson	557 Mission St.	San Francisco, Cal.
Soap	M. Louis Wooley	444 Market St.	San Francisco, Cal.
Sporting Goods	G. A. Beard	214 Main St.	Evansville, Ind.
Stationery	Frank D. Waterman	173 Broadway	New York, N. Y.
Stoves	E. V. Coulston	1043 22nd St.	Rock Island, Ill.
Surety Bonds	Emmett M. Myers	501 Third Nat. Bk. Bldg.	St. Louis, Mo.
Surgeons	Dr. R. C. Stone	612 Post Bldg.	Battle Creek, Mich.
Tailors, Men's	Murray A. Ramsey	65 Arcade	Springfield, Ohio
Taxicab Service	John E. Murphy	61 Elizabeth St. W.	Detroit, Mich.
Telegraph Service	W. C. Carswell	New England Bldg.	Topeka, Kan.
Telephone Service	J. T. Daniels	Cen. Union Bldg.	Columbus, Ohio
Tents and Awnings	S. D. Hill	121 S. Jennings Ave.	Ft. Worth, Tex.
Theaters	C. H. Heuck	Lyric Bldg.	Cincinnati, O.
Theatres, Motion Pictures	E. V. Richards, Jr.	521 Olive St.	Shreveport, La.
Tires	A. W. T. Davis	227 E. Main St.	Lexington, Ky.
Towel Supply	Frank Selmier	710 E. Michigan St.	Indianapolis, Ind.
Transfer Companies	Thos. B. Crutcher	124-126 E. Main St.	Louisville, Ky.
Trunks, leather goods	Robt. Mueller	510 Congress Ave.	Austin, Texas
Typewriters	W. D. Plumb	140 Washington St.	Paterson, N. J.
Vehicles	John H. Louis	314 W. Court St.	Cincinnati, O.
Veterinarians	Dr. W. A. Knight	612 Preston Ave.	Houston, Texas
Wall Paper	T. B. Duncan	417 S. 3rd Ave.	Louisville, Ky.
Warehousemen	V. O. Lawrence	547 Poplar St.	Oakland, Cal.
Water transportation	R. D. Pinneo	113 James St.	Seattle, Wash.
Y. M. C. A.	John W. Pontius	General Secy., Y. M. C. A.	Columbus, Ohio

His First Chance

ONE Monday afternoon in the spring a private car left Toledo on the interurban electric road for Detroit. On the front seat sat a stump of a boy, his face wreathed in smiles, taking his first car ride. Altho he had no good arms and no good legs he did not complain, for he had eyes and they were seeing scenes of which he had only dreamed vaguely. Before this time, all his fifteen years of life on this earth, he had seen only those things which an alley and a ramble shack of a home offered. His movements had consisted only of hobbling about with the aid of a piece of broomstick which he had fashioned into a crutch.

And he was going to Detroit to the Brown Home for Crippled Children to be cared for and educated. The Rotary Club of Toledo was taking him in charge.

This boy is one of a family of nine children whose parents are so poor that they were compelled to let the little cripple hobble around for himself.

Then some one told the Toledo Rotary Club of his condition and his face was wreathed in smiles that Monday afternoon because the Club decided

to find a place where he was wanted, to help him secure the yearned for education.

The Club has agreed to pay \$5 a week to the Home for his care, and also to arrange for surgical attention. The surgeons have said that the crooked bone curled under him, that was meant for a leg, can be straightened and on the other stump can be placed an artificial leg, and that then he can walk! And an operation on one stump of an arm and an artificial hand on the other will assist nature enough so that he can have hands with which to work! And he is going to be taught so he can read and write!

The committee in charge of the boy insists that he is going to have his chance even if it takes all the money in the Club's charity fund. In a few years they hope to have him walk into a meeting of the Toledo Rotary Club, a man in fact as well as in name, and give the Rotarians a living proof of the truth of the Rotary precept, an example of one born into a new world because there was a group of men in Toledo anxious to make their motto of service spell hope to poor sufferers outside the circle of Rotary.

Newark Celebrates 250th Birthyear with Five-months Party

By HENRY WELLINGTON WACK

THE cynosure of her sister cities of the United States, each of which is casting an interested and speculative eye on this unusual civic event, Newark, metropolis of New Jersey, began on May 1 to celebrate its 250th birthday anniversary. This anniversary of the founding of the city on a site selected by Robert Treat, Puritan, on a voyage from Connecticut in 1666, comes after two years' preparation and the application of \$250,000 to the purpose.

Newark will continue to celebrate until October 1. Meantime, the city will have produced the largest music festival held anywhere in the east in recent years; an industrial exposition of live interest to all who buy or sell; an historic pageant involving the dramatic services of 3,500 persons and an expenditure of \$60,000; athletic contests of national importance at a cost of \$40,000; a poster exhibit that has stirred the art and adver-

tising circles of the country; and a poetry contest that has attracted the attention and active participation of most of America's leading poets.

Between the dates of these principal events, Newark and her estimated million visitors will enjoy more than a hundred parades, conventions, special ceremonies, sports, concerts, theatricals, church mass meetings, military exercises, charitable surveys and school exhibits. Beautiful street decorations, designed by expert specialists in a keen prize contest, will greet the eyes of visitors.

Four or five hundred of Newark's leading men and women have been engaged in the

work of preparing for such a long-sustained term of festivity. The members of the Newark Rotary Club are taking an active part. Twenty odd offices and a hundred clerks, specialists, experts and executives have been engaged in this public service



First prize poster being used to advertise Newark's 250th birthyear party.

EDITORIAL NOTE: Mr. Wack is Executive Adviser of the Committee of One Hundred, which has charge of making all the arrangements for the two hundred and fiftieth anniversary of Newark, New Jersey. This article was written by him especially for THE ROTARIAN.

for Newark's community idea, which, based on the city's visible and material growth in two and one-half centuries, has become in the minds of her people a definite psychological and spiritual creation. "The Newark idea" has made folk simply glad to be alive in Newark. Her townsfolk are rejoicing thru the medium of her five months' long birthday party!

The city, out of its private pockets, gave \$250,000, or \$1,000 for every year of its life, to celebrate, and voted publicly by referendum last autumn in support of the state legislature's authorization of a bond issue of \$1,500,000 to provide a Memorial building. The people gave heartiest approval of this bond issue and building project to the astonishment of other communities not blessed with such cohesion of public spiritedness. The start of the erection of this building, the laying of the cornerstone at least, will mark the latter part of Newark's celebration. The structure will contain a spacious auditorium for the use of the people and is intended, in the truest sense, to provide a community resort of the first grade in all respects.

Effective Propaganda

The committee in charge took over a magazine called *The Newarker*, for several years issued as an adjunct to the city's public library service, and beginning last November published it as a high grade literary magazine to centralize and convey the intellectual idea of the celebration both in anticipation and realization. The circulation ran up to 25,000 copies. It is constantly growing and may be made a permanent civic institution!

Chambers of commerce, development and "booster" organizations everywhere, and all civic and municipal experts or students thruout the nation will be interested to hear about and realize what a vast amount of valuable time and consideration has been devoted to every detail of this celebration by men who are always fully occupied with their own affairs and yet who have made any necessary sacrifice to meet the exigencies of this vital public occasion.

Without blare of trumpets or circus methods Newark has gone ahead with a truly effective municipal propaganda while making ready for her birthday and it is having a highly desirable effect, fascinating to those who appreciate the intellectual value of community advertising. The

cash prizes of \$1,800 given in the poster contest proved of immense value for publicity purposes. Of 230 competitive posters, 146 were hung on exhibition as having fulfilled the conditions of the competition. The first prize of \$1,000 was won by Adolph Treidler of New York; the second, of \$500, was won by Miss Helen Dryden of New York; the third, \$300, was won by A. E. Foringer of Grantwood, N. J. These decisions were made by vote by the public.

To catch the eye of the nation the first prize poster has been reproduced in various forms, as a hanger 21x28 inches, and, with the two other prize posters, as poster stamps. The first will form the big displays on the 24-sheet boards within 500 miles of Newark; the hangers will be used for railway stations, hotels and other public places. The poster stamps are being supplied to merchants and citizens who wish to send them out in their letters. They are sent, upon application, to persons who enclose two cents for postage to the Committee of One Hundred in Newark. Only 15,000,000 of these stamps have been printed, and the demand, it has already been shown, is certain to exceed the supply.

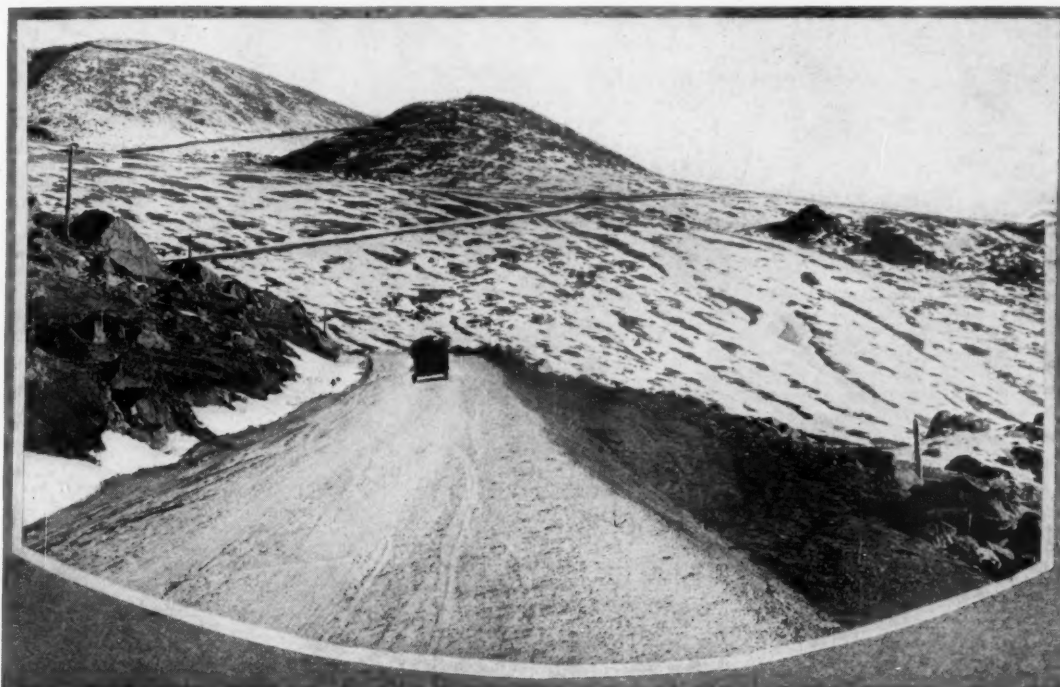
Not for Advertising Purposes

The five months of festivities, however, was not undertaken with the idea of advertising the city; altho it will secure for Newark much valuable publicity.

Newark is bound to proclaim her enterprise, her public spirit, and the united civic genius of her people, in the nature of the case; but she does not put these forth as perfect, but as attributes which she hopes to develop and enlarge upon. And she hopes that the experiences, the exchange of views, of courtesies and even of commodities growing out of the celebration, will tend to hasten such development.

To have lived and labored for 250 onward years is an achievement worth the city's highest endeavor to signalize fittingly. It is no week-end party of transitory pleasure.

Newark's anniversary observation is an inspiring opportunity for every citizen of this great American city to pay due homage to the municipal mother that brought him to adult stature and vibrant well-being. The city unselfishly hopes that she may also be an inspiring object lesson to other communities thruout the land.



Approaching the summit of Pikes Peak; elevation 13,175 feet.

Motor Races to Pikes Peak Summit

Mountain Whose Discoverer Said Would Never be
Scaled Now Climbed by World's Highest Auto Road

By N. L. DREW

*Sovereign sentinel of the giant Rockies,
Silent witness of Titan battles in planet wars;
Hurling defiance at mighty wave or fierce fires
Gnawing thy vitals down the numbered years.
Ages come and go to yield thee homage, and the stars
Visit thee nightly, yet thy long gaze
Looks back, unconquered, to the beginning of time.
But now, vanquished by power of Master Mind, the
builder,*

*Who with mighty stroke did with thee cope to build
The World's Highest Highway up thy rock-walled
slope!*

WHEN Zebulon Montgomery Pike, lieutenant in the United States Army, discovered the mountain peak in the Colorado Rockies, which has since become famous as Pikes Peak, he made repeated unsuccessful attempts to climb to its top and left a prediction in his diary that no human being would ever scale it.

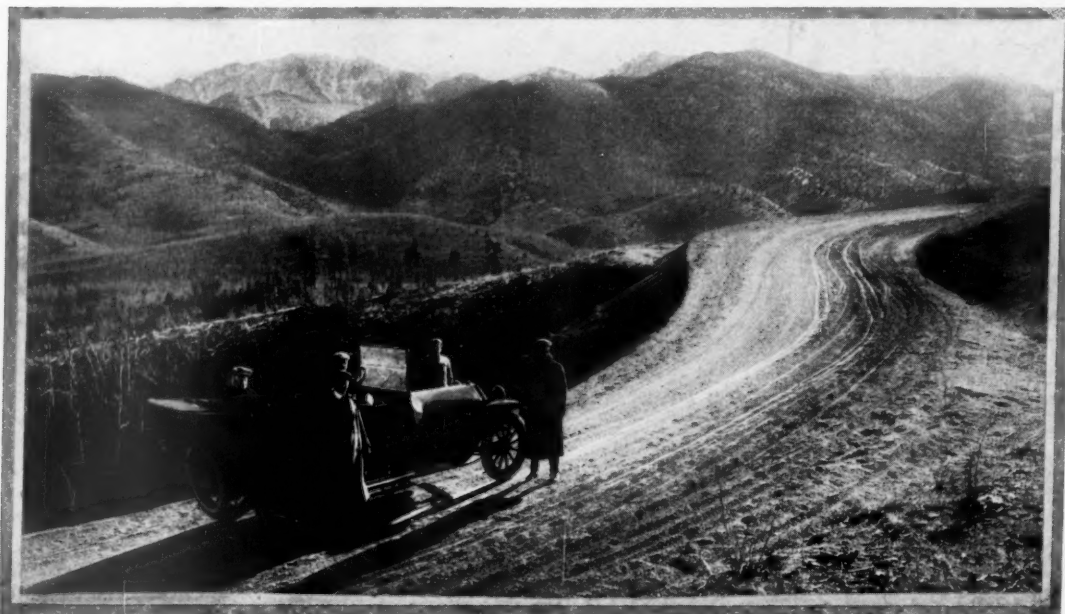
That was in 1806. Now, 110 years later, the famous mountain has been conquered by the automobile and on August 10, 11

and 12 of this year the most spectacular motor contest ever staged will take place when the speed demons of the motor world race over the Pikes Peak Auto Highway, the world's highest motor highway, to the snowclad summit 14,109 feet above the sea.

The motor road from Ute Pass to the summit was built under the personal direction of Rotarian Eugene A. Sunderlin of Colorado Springs and has been pronounced one of the most wonderful road building achievements of this age. It is a double track boulevard from twenty to fifty feet wide thruout its eighteen miles from the picturesque Ute Pass, ten miles west of Colorado Springs, to its terminus. The climb of the road in these eighteen miles is approximately 9,000 feet.

The road winds thru the Pike National Forest carpeted with millions of white and purple columbines—Colorado's state flow-

EDITORIAL NOTE: Written for THE ROTARIAN by Mr. Drew, traffic manager of the Pikes Peak Auto Highway Company, and member of the Rotary Club of the Pikes Peak Region (Colorado Springs and vicinity).

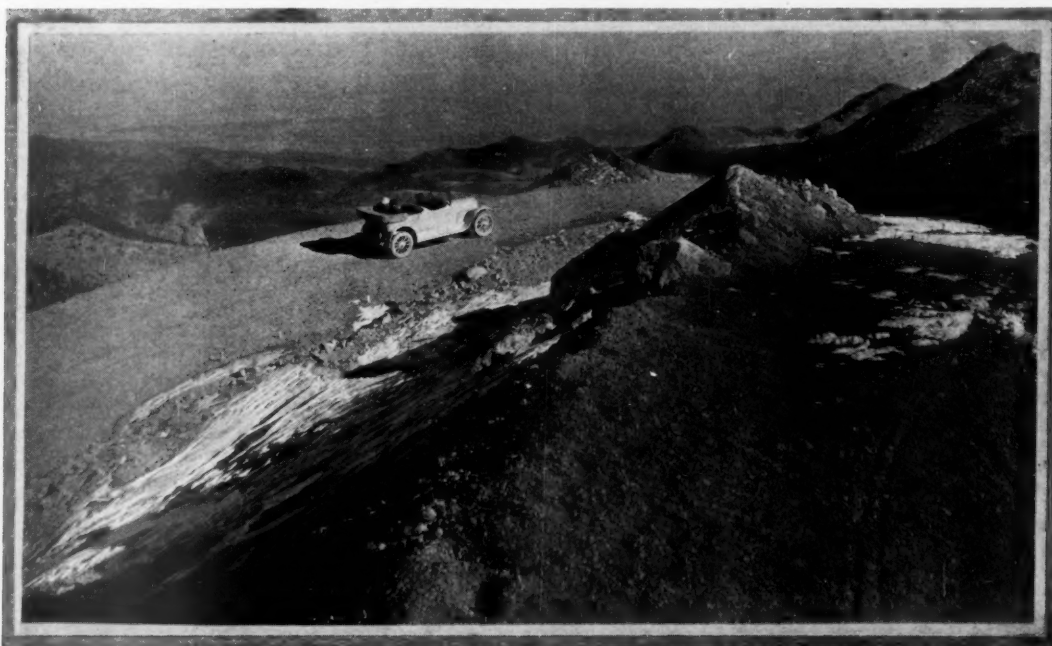


On the auto highway shortly after the start; elevation 9,355 feet

er; thru acres of enchanting beauty to Glen Coe, a huge natural amphitheater in Mile Eleven at an elevation of 11,425 feet. From this point starts the real ascent of the rock-walled sides of the Peak. The course leads over a series of ten immense swings to the crest of Rampart Range, at an elevation of 12,835 feet.

Thruout this stretch a magnificent pan-

orama is unfolded. To the south and north is a 300 mile sweep of the Rockies with one hundred giant peaks capped with eternal snow; on the east a billowy ocean of plain rolls far into Kansas; sixty thousand square miles of mountain and plain spread out before the eyes; while down below is an abyss half a mile greater than the Grand Canyon of the Colorado!



Rampart Range on Pikes Peak auto highway; elevation 12,000 feet

A Bite Wi' Harry Lauder and Will Morris

By JACK LAIT in *The Chicago Herald*

The following is almost entirely a Rotary story. Harry Lauder is a member of the Glasgow Rotary Club. Will Morris, his American manager, is a member of the New York Rotary Club. Jim Keeley, editor of The Chicago Herald and the man who paid Jack for writing the story, is a member of the Rotary Club of Chicago. Jacquin (he was christened that but says he likes to be called Jack) recently told the Chicago Rotary Club how he came to be and how it feels to be a famous writer—but that is another story and will be told next month.

HAVING within the last few days admitted in print that I was raised on the same farm with Ruth St.



Denis, that I lunched with Richard Harding Davis, Charles E. Van Loan and Charles Dana Gibson, that I knew Broncho Billy's right name and that I knew Winona Winter when she was a babe, that I am on writing terms with Henry Watterson and Theodore Roosevelt, and that George M. Cohan never comes to town without giving me a hail, I might as well out with it—Harry Lauder and I are bosom friends.

I have sailed many seas with the classic Scot. For some five seasons I was his press agent by special appointment of his majesty, William Morris. It was only last week that Dick Travers, the movie idol and my very dear friend (what again!) from the stage of the Palace Music Hall, twice daily, said that I was about to stage a wine-opening contest between my pal, Lauder, and my very dear companion, Charley Chaplin. (Yes—I know him, too. Dear me. Am I growing monotonous?)

However—all this leads to the fact that I lunched with Harry when he arrived, and renewed old acquaintance.

* * *

"Weel, Jock," said Lauder (he always calls me Jock McLait), "here I am in my favorite toon again o' all the wurruld."

"Nix," said I. "I pulled that in every

hamlet on the globe. I had you buying a bungalow in Los Angeles, a farm in New Jersey, a plantation in Georgia, a Ford in Detroit and a drink in Louisville. How's business?"

"Business?" said the Scotch comic. "Ah, lad, syne ye gie up travelin' as my press agent it's been harrd for me. Ye see, I was known as the mon that Jock McLait was advertisin', and syne I cut awa' frae the auld alliance I'm no langer recognized the noo."

"Tell it to Sweeney," said I genially. "Getting press stuff for you is like mentioning Roosevelt's name in a preparedness congress."

"Weel, weel," said Harry (sure; I call him Harry). "You're grown the modes', lad. And it's only a few brief months ago you said if not for you I'd still be a coal miner in Scotland."

"Not at all," said I. "I said that as far as I knew you would still be a coal miner in Scotland. For all I know you might have moved to Wales and mined there."

* * *

"Weel, Jock," said Lauder, "Onnyway, I hae this to thank you for. It was you who furrst spread the tale that I was thruffy—let's ca' it that, though as a fact you wrote that I was stengy. I didna' like it at furrst. But I grew used to it and it saved me monny a shillin.' It's got so the noo that nae mon dreams o' letting me pick up a dinner check.



"The yarn followed me to Africa and Australia and back home to Glasgie and to Edinburrrrrru.

"It's saved me monny a beggin' letter and monny a theatrical tooch. It's kep' get-money-quick

sharrks awa' and it's made my credit goo' in onny bank.

"Take exomple frae it, Jock. The wurruld says it despises a stengy mon. But doon in its heart the wurruld respects him and wants his patronage. Your hail-fellow-weel-saturated is a popular dog in his clubs an' his hangouts. But he is a yellow dog in his bank. Aye, Jock.

"I am no the stengy mon you proclaimed me. I do my charities in a quiet way—a verry quiet way. On my estate in Dunoon I hae pensioners and auld folks that would be in the almshouse were it not for the meanness o' Harry Lauder. You yoursel' hae seen me gi' a beggar a dollar where a dime would 'a served as weel.

"That's a storry, Jock, by the way, that you never printed."

"Nobody would believe it," said I.

"And it's weel," said he. "Why kick a popular superrstition? If the beggar had known it was 'Arry Lauder that gi' him the dollar he'd a thocht it was a counterfeit, mayhap."

* * *

I was quite moved.

It is true, to a large extent, that the stories of Lauder's stinginess which had circumnavigated the English-reading globe had emanated from my typewriter. It had been I who wrote of his innate thrift, of the huge fortune that he was piling up while he lived on porridge and tea.

I had written the tale of how, after a brilliant engagement in a New York theater, he had called the faithful stage crew together, presented each anticipating scene shifter with a photograph and said: "When I come next season I'll autograph it for you."

I had issued the highflown tale of his demanding cab-fare to and from the command performance in London before the British monarchs.

None other than myself had authored the romantic tale of his chagrin on finding, when he took over his immense Scottish estate, that by precedent he was called upon to "set up" a feast to all the commoners and tenants.

It was I who conceived the bit of repartee in Denver, where a newsboy, seeing Lauder's shabby overcoat, cried out: "Harry—your coat has seen better days," and Lauder snapped back, wittily but economically, "Yea—and better towns."

I had circulated a story, false as Judas, that Lauder froze his bare knees outside the hotel while he bought a paper carrying a glowing tribute to his art, because it cost a penny on the corner and two cents inside.

And there had been a reason. I found that stingy Lauder stories were eaten alive by the editors; new anecdotes of his canny economies got into print easily. What was the use of experimenting with untried material when I had a mother-lode of press agent stuff that was sure fire?

* * *

Still, it hurt me now. In my heart I knew that Lauder wasn't stingy at all—that is, he wasn't nearly so tight as I had advertised; anyway, the particular stories I had invented weren't true.



And, with all that he thanked me for them and all that I was well paid for them, I felt that I had lost something in his estimation and that I might have gone a little lighter on the fakes about his purse strings.

Mr. Morris, the third man at the luncheon, sat silent. He read what was in my heart. He, too, had caught the half-injured tho indulgent strain of his star's reminiscences.

He, too, felt that perhaps he had given me too much leeway too long in these unbridled paragraphs about Lauder's indisposition to spend any part of his \$5,000 a week.

Conscience-stricken as we both were—Morris and I—we both thought of the same thing at the same time. We both reached for the check, which the waiter had diplomatically placed in the center of the table.

But Lauder beat us both to it. He reached out and seized it and held it where we couldn't reach it.

Then he looked toward me and said:

"Don't brreak your arm, lad. Why should you pay? I can afford it much better. So can Will Morris. And, syne he's the manager, he's the one to pay it," and he handed the check to Morris.

Never again will I write libels about Lauder's stinginess.

Annual Reports of Rotary's District Governors

At the 1915 convention of the International Association of Rotary Clubs the constitution of the Association was amended to do away with the divisional vice-presidents and to subdivide Rotary into nineteen districts, each district to elect its own district governor who should have charge of extension work and general supervision over the clubs in his district. The following reports from the district governors on the year's work were received in time to be published in this issue of THE ROTARIAN.

Lester P. Winchenbaugh
Dist. No. 1
93 Federal Street
Boston, Mass.



THE Rotary spirit is stronger in New England today than ever before not only among the existing organizations at Boston, Worcester, Providence, Springfield, Portland, Hartford, Haverhill, Augusta, and Holyoke, but outside as well, and many cities are awaiting an opportunity to enter the Rotary field.

This is due in large measure to the personnel and activities of the organizations in this district which have commanded the respect and admiration of the general public. While all our clubs have grown in numbers, some two-fold, each and every one has grown even more in character, which counts most.

If to the governor of each district could be added an official organizer very few cities of size would be without a Rotary Club in 1917.

Lester P. Winchenbaugh

David P. Sites
Dist. No. 4
105 Jefferson St.
Roanoke, Va.



Yesterday. We had six flourishing clubs at the beginning of the year, equally divided between Virginia and North Carolina. South Carolina had not yet become enlightened. These clubs were: in Virginia—Richmond, Norfolk and Roanoke; and in North Carolina—Asheville, Wilmington and Raleigh.

Today. Rotary spirit in Virginia resulted in Norfolk encouraging and aiding the organization of a vigorous club at Hampton Roads, while North Carolina bestirred herself by the invasion of the two flourishing tobacco manufacturing centers of Durham and Winston-Salem, putting that state in the lead in this district in number of clubs.

The Golden Wheel was pushed over the boundary into South Carolina and "cotton" not to be outdone by "tobacco" contributed Spartanburg and Greenville. Tho slow to adopt Rotary, when it did come Greenville got "an assist" by sharing her newly acquired blessings with Spartanburg in helping organize that city.

Our increase in number of clubs is 85 per cent; in membership about 100 per cent.

North Carolina had three old, has two new, Total.....	5
Virginia had three old, has one new, Total.....	4
South Carolina has two new, Total.....	2
Total for district.....	11

Tomorrow. Rotary is going to spread and we are busy working on Charlotte, N. C., and Columbia, S. C., and others are anxiously nibbling at the bait—and Rotarians 'll get 'em

If
They
Just
Look
Out.

D. P. Sites

R.A. Mc Dowell
Dist N^o 6
 906 Lincoln Bldg
 Louisville Ky



IN REPORTING on the District No. 6 for the past year I am going to be as concise as possible as my monthly reports have taken considerable space in THE ROTARIAN and I do not wish to take an undue amount at this time.

Immediately upon my return from the west, where I remained several weeks after the San Francisco convention, I got in touch with the clubs of the district and received from all of them hearty assurances of cooperation. These assurances have been fulfilled. I must say that while all of the clubs have done a part, some have been over-generous in their support of me as district governor.

Three clubs, Lexington, Ky., Knoxville, Tenn., and Owensboro, Ky., had been organized but were not affiliated with the International Association. I had the pleasure in a very short time of securing and approving their applications.

All of the clubs of the district have been visited by me once, and several of them two or three times.

During the year new clubs have been organized at Meridian, Miss., and at Fort Smith, Ark., and both have been affiliated with the I. A. R. C. Efforts have been made in several other places which no doubt will later result in several additions to the district.

Nearly all the clubs from this district sent representatives to the southern conclave in New Orleans, and all of the clubs were represented in the district conference at Memphis. A strong representation is predicted for the Cincinnati convention.

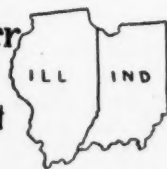
It has been my effort to emphasize before the clubs the fact that Rotary means cleanliness; cleanliness among Rotarians at Rotary gatherings, and cleanliness in the private lives of Rotarians. I have also emphasized the fellowship side and have urged the use of the first name among Rotarians as the longest step towards converting acquaintance into friendship. The clubs have responded most satisfactorily and the Sixth district is in splendid condition.

Several excellent men have been pro-

posed by their respective clubs for the office of district governor. I do not believe that any district governor should permit himself to be reelected or proposed for reelection. The honor should be passed around. I have absolutely forbidden the use of my name and declined to commit myself to any candidate. No influence I have shall be used for or against any one so long as all proposed are fit.

I shall turn over my office to my successor feeling that during the last year much was accomplished and that a foundation was laid for much more. I shall earnestly support every effort of my successor to further develop the Sixth district.

Herbert C. Angster
Dist. N^o 8.
 228 W. Ontario St
 Chicago Ill.



I AM happy to say that this has been an unusual year, in the Eighth district. We have not only added new clubs to our roster, but have increased the Rotary spirit to a marked degree in some of the older clubs.

I regret the necessity for making a report at this time, for the reason that I have at least two and possibly three clubs under way, which I hope to have affiliated before the International convention in July.

The new clubs added to the roster of the Eighth district are New Albany and La Fayette in Indiana and Danville, Illinois. Unless I am badly mistaken, Rockford, Illinois, will have a Rotary Club within the next week.

We are also working diligently on East St. Louis, Aurora, Logansport and Elkhart.

We have twenty two clubs in the Eighth district at the present time and I am trying my best to make this total twenty-five before the convention opens.

W. J. Zimmers
Dist No. 9
710 Wells Bldg
Milwaukee Wis.



DISTRICT No. 9, comprising the thriving, active, idealistic Rotary Clubs of Minneapolis, St. Paul, Duluth, Superior, Madison, Wausau and Milwaukee, has been a hot bed of Rotary activity during the past year.

Enthusiastic and live wire new clubs have been established in Michigan at Marquette and in Wisconsin at Merrill and Sheboygan. Work has been completed in Fond du Lac, Wisconsin, Winona and St. Cloud, Minnesota, which practically guarantees Rotary clubs in these cities. There are inquiries received from and work being done in the Wisconsin cities of Kenosha, Racine, LaCrosse, Eau Claire and in Houghton, Michigan, which clearly shows the interest of the general public in Rotary in this district.

All of the clubs are in a most flourishing condition and contain within the members many of the sturdiest and live energetic workers in Rotary, and International Rotary will always have available timber for any duty that it may call upon the Ninth district to perform.

Activities of the Clubs

The Rotary clubs of this district are the leaders in the community in the promulgation of civic pride and the carrying out the completion of civic enterprises and accomplishments.

The special mention in this regard must be given to the Rotary Club of Wausau. It is the baby club of the district, yet it has accomplished so much for the city of Wausau and the county of Marathon in the establishment of good roads and by its interest in civic affairs that it has earned and gained a state wide reputation.

The Rotary Club of Superior has worked marvels for the dairying business of Douglas county, having raised \$10,000 in the first instance to buy blooded stock for the farmers and by their efforts have increased the income by thousands of dollars from the dairying industry.

Saint Paul Rotarians also have taken an interest in civic affairs. They inaugurated a "Home Products Week" which re-

sulted in the placing of St. Paul goods into thousands of homes where they had not previously been used or known.

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The Rotary Club of Milwaukee is recognized as the leading fellowship club in the city. It is the first to act on all matters which tend toward the betterment of the city and community in general. It conceived and carried out the idea of a community Christmas tree which is one of the greatest attractions each year during the Christmas season. At the meeting on December 20 each Rotarian brought with him a ragged boy. The true Christmas spirit was in evidence. After a real Christmas dinner and splendid entertainment the boys were sent away loaded down with gifts and a dollar deposit in the Rotary bank. This event was the subject of favorable comment by all Milwaukee. The movement to set the clocks of Milwaukee ahead one hour received its first definite support in the form of a resolution passed by the Rotary Club at the weekly meeting held Monday, May 29. It is believed that by setting the clocks ahead one hour every class of citizenship in the community will be benefited. One hour a day will be saved and it will increase the happiness and improve the health of the citizens and will give an additional hour of daylight to the children and grown people for play and recreation.

District Conference Work

The conference of Ninth district was held at St. Paul, March 18. Delegates from every club in the district were in attendance and many important subjects were discussed. Many resolutions were adopted: That the Ninth district favor the

R.A. Mc Dowell
Dist N^o 6
 906 Lincoln Bld'g
 Louisville Ky



IN REPORTING on the District No. 6 for the past year I am going to be as concise as possible as my monthly reports have taken considerable space in THE ROTARIAN and I do not wish to take an undue amount at this time.

Immediately upon my return from the west, where I remained several weeks after the San Francisco convention, I got in touch with the clubs of the district and received from all of them hearty assurances of cooperation. These assurances have been fulfilled. I must say that while all of the clubs have done a part, some have been over-generous in their support of me as district governor.

Three clubs, Lexington, Ky., Knoxville, Tenn., and Owensboro, Ky., had been organized but were not affiliated with the International Association. I had the pleasure in a very short time of securing and approving their applications.

All of the clubs of the district have been visited by me once, and several of them two or three times.

During the year new clubs have been organized at Meridian, Miss., and at Fort Smith, Ark., and both have been affiliated with the I. A. R. C. Efforts have been made in several other places which no doubt will later result in several additions to the district.

Nearly all the clubs from this district sent representatives to the southern conclave in New Orleans, and all of the clubs were represented in the district conference at Memphis. A strong representation is predicted for the Cincinnati convention.

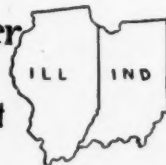
It has been my effort to emphasize before the clubs the fact that Rotary means cleanliness; cleanliness among Rotarians at Rotary gatherings, and cleanliness in the private lives of Rotarians. I have also emphasized the fellowship side and have urged the use of the first name among Rotarians as the longest step towards converting acquaintance into friendship. The clubs have responded most satisfactorily and the Sixth district is in splendid condition.

Several excellent men have been pro-

posed by their respective clubs for the office of district governor. I do not believe that any district governor should permit himself to be reelected or proposed for reelection. The honor should be passed around. I have absolutely forbidden the use of my name and declined to commit myself to any candidate. No influence I have shall be used for or against any one so long as all proposed are fit.

I shall turn over my office to my successor feeling that during the last year much was accomplished and that a foundation was laid for much more. I shall earnestly support every effort of my successor to further develop the Sixth district.

Herbert C. Angster
Dist. N^o 8.
 228 W. Ontario St
 Chicago Ill.



I AM happy to say that this has been an unusual year, in the Eighth district. We have not only added new clubs to our roster, but have increased the Rotary spirit to a marked degree in some of the older clubs.

I regret the necessity for making a report at this time, for the reason that I have at least two and possibly three clubs under way, which I hope to have affiliated before the International convention in July.

The new clubs added to the roster of the Eighth district are New Albany and La Fayette in Indiana and Danville, Illinois. Unless I am badly mistaken, Rockford, Illinois, will have a Rotary Club within the next week.

We are also working diligently on East St. Louis, Aurora, Logansport and Elkhart.

We have twenty two clubs in the Eighth district at the present time and I am trying my best to make this total twenty-five before the convention opens.

W. J. Zimmers
Dist N^o 9
 710 Wells Bldg
 Milwaukee Wis.



DISTRICT No. 9, comprising the thriving, active, idealistic Rotary Clubs of Minneapolis, St. Paul, Duluth, Superior, Madison, Wausau and Milwaukee, has been a hot bed of Rotary activity during the past year.

Enthusiastic and live wire new clubs have been established in Michigan at Marquette and in Wisconsin at Merrill and Sheboygan. Work has been completed in Fond du Lac, Wisconsin, Winona and St. Cloud, Minnesota, which practically guarantees Rotary clubs in these cities. There are inquiries received from and work being done in the Wisconsin cities of Kenosha, Racine, LaCrosse, Eau Claire and in Houghton, Michigan, which clearly shows the interest of the general public in Rotary in this district.

All of the clubs are in a most flourishing condition and contain within the members many of the sturdiest and live energetic workers in Rotary, and International Rotary will always have available timber for any duty that it may call upon the Ninth district to perform.

Activities of the Clubs

The Rotary clubs of this district are the leaders in the community in the promulgation of civic pride and the carrying out the completion of civic enterprises and accomplishments.

The special mention in this regard must be given to the Rotary Club of Wausau. It is the baby club of the district, yet it has accomplished so much for the city of Wausau and the county of Marathon in the establishment of good roads and by its interest in civic affairs that it has earned and gained a state wide reputation.

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District Conference Work

The conference of Ninth district was held at St. Paul, March 18. Delegates from every club in the district were in attendance and many important subjects were discussed. Many resolutions were adopted: That the Ninth district favor the

foreign extension work of the International Association and commend its efforts in promoting closer relations between the affiliated clubs of International Rotary; favoring the election of district governors at the district conference meeting immediately preceding the International convention; opposing the use of paid display advertising for publicity to Rotary and its objects; favoring an amendment to the constitution of the International Association to provide for the establishment of a Membership-at-Large, the same to be made up of past Rotarians, past Rotarians to be those who, thru no fault of their own, have been forced out of Rotary by change of business classification or place of residence.



John O. Knutson
Dist. N^o 10
 308 Pierce Street
 Sioux City, Ia.



FIVE new clubs affiliated with the International Association of Rotary Clubs and three additional clubs organized but not yet affiliated, bespeaks the progress of Rotary in the Tenth district since the International convention at San Francisco. This makes a total of seventeen Rotary clubs, fourteen of which were affiliated prior to June 1. The other three will undoubtedly complete the process before the date of the convention.

The new clubs are Marshalltown, Burlington, Dubuque, and Iowa City, in Iowa, and Sioux Falls, South Dakota. New clubs not yet affiliated (June 1) are Ottumwa, Iowa, Mason City, Iowa, and Aberdeen, South Dakota.

This indicates an increase of nearly one hundred per cent with a corresponding increase in membership. From the standpoint of figures this increase might be considered a source of apprehension that Rotary has been unduly "promoted" in the Tenth district. The facts are, however, that this increase has been a logical one and is entirely due to the appeal Rotary has made to the big men in these new cities

rather than because of any propaganda of promotion.

In my opinion the reorganization of Rotary into the districts as adopted at San Francisco was a move in the right direction. Some adjustment may possibly have to be made in some districts, but in my opinion, the arrangement so far as the clubs in the Tenth district is concerned is a happy one.

The District Conference

The district conference at Waterloo, in January, was a success in every way. This has already been duly reported in the pages of THE ROTARIAN, and the proceedings have been published and circulated, so there is no need for further mention of it at this time.

The Special Conference

Feeling the need of the advice of representative men of the clubs in this district concerning matters of vital interest a special conference was held at Des Moines in April. At this conference plans were completed to cooperate with the hotel and transportation committees concerning the movement of the clubs to Cincinnati, etc. Consideration was given to the need of a more complete organization within the district, and the delegates to the International Convention will be interested to determine the most feasible plan that will conserve the interests of the local clubs in each district and cooperate more fully with all the departments of the International Association of Rotary Clubs.

The Future of the Tenth District

Rotary has invaded all cities in the district having a population of 20,000 or over and three or four cities with a smaller population. It is the opinion of the present district governor that the coming year should see Rotary clubs organized in Ft. Dodge, Iowa, and Grand Forks and Fargo, North Dakota, with a possibility of also including Fremont and Grand Island, Nebraska, and possibly some others. The state of North Dakota is one of the few states not already represented in Rotary, and a great deal of interest is being shown in the cities mentioned. It has not been the policy of the present incumbent to hurry the formation of clubs anywhere within the district, but it seems certain that the time has past when any arbitrary limit of population can be prescribed.

At the Convention

The Tenth district headquarters at the Cincinnati convention will be at the Munro Hotel, where the entire delegation has arranged for headquarters. This district is well represented among the clubs that will be prominent at the various Round Table sessions; and the delegates from the "Corn Belt" will lose no opportunity to impress the convention with the importance of this particular geographical section of Rotary.



W. H. Richardson

Dist. No. 12
P. O. Box 33
Austin Tex



IN PRESENTING the report of the Twelfth district I am but in a section describing the progress of the International Association of Rotary Clubs. The Twelfth district bears no distinction for wondrous understanding of Rotary nor any exceptional leadership. Its personnel consists of the selection by merit from the New South of men of keen, yet sympathetic perception, men who are quick to grasp the good and retain the beneficial. To these men Rotary has given the opportunity of teaching without boring, of learning by selection, of sympathy without effusiveness, of clean humor. To state that it has become a fixture would express immobility, but when it is realized that it is a part of the daily life of the individual and civic community and a necessary element of the future—then may be known the extent of its adoption.

International Rotary has come more nearly into the understanding of the individual clubs than ever before. This is due to THE ROTARIAN, to increased number of those attending the International Conventions, and to the visit of International President Albert. Now local Rotary regards itself as a necessary integral part of the International machinery.

Extension work has progressed as fast as was possible in a district in which Rotary had already been established in the chief cities. Four live clubs have been organized

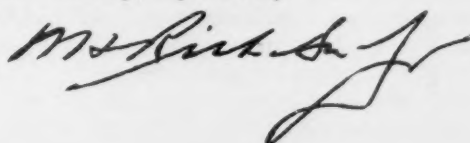
and will exemplify our teachings. Wichita Falls, Paris and Denison in Texas and Lake Charles in Louisiana, are now enthusiastic, progressive, sincere Rotary units. Every club in the district is in good standing with the International organization and with one another.

In this district was held the first conference of the year. November 1, 1915, a very representative gathering assembled in Waco with Allen Albert as convenor. District conferences are of invaluable service to Rotary and the International board of directors should give to them special attention, and problems of the future be placed before them for examination and discussion. They should be held about January of each year. In the Twelfth district at New Orleans was held the last "Southern Conclave," a meeting which was the annual convention in miniature with its fellowship, discussion, hospitable entertaining and regretful separation.

Inter-city relations have had the attention of many clubs. Where favorably situated fraternal visiting has brought pleasure and profit. Sister-city jealousy has been forgotten and commercial unity has been awakened that will be of great benefit to the interested municipalities and to the state.

Civic interest has been given by and sought from the Rotary Clubs during the past year more than ever before in the growth of our organization. In flood or fire, or in efforts along calmer lines, Rotary Service has won that recognition which is permanent. Non-Rotarians have been won to our support thru the unselfishness of Rotary.

Rotary during the next year should be a greater constructive force than ever before. Its destiny is at the termination of the Trail of Advancement, and in its progress it leaves behind well graded highways of civic progress and commercial efficiency parked on either side with the beauties of charity, sympathy, teaching and entertainment. With a harmonious, business administration of International affairs; with the present understandings preserved life will be richer and the world happier thru "Rotary, my Rotary."



H. J. Brunnier
Dist. N^o 13
 Sharon Bldg
 San Francisco, Cal



A GAIN we are closing another Rotary year with the satisfaction of knowing that we have made progress. The old officers are laying down the reins for the new ones to take hold and in true Rotary spirit we wish them God-speed and may their new ideas and new energy carry Rotary forward in its onward march.

It is with great pleasure that I report an excellent year for the Thirteenth district, in spite of the fact that our number would indicate otherwise.

The following are the nine Rotary Clubs that were in our district at the beginning of the fiscal year, given in the order they became affiliated with the International Association: San Francisco, Oakland, Los Angeles, San Diego, Stockton, Sacramento, Phoenix, San Jose, Honolulu. The latter was organized just before the San Francisco convention.

During the year Fresno and Berkeley, both of California, were organized and affiliated. Albuquerque, New Mexico, was recently organized and will be affiliated before the Cincinnati convention. In all probability there will be a club in Alameda, California, before that time.

During the year 1915 I attempted to follow out Secretary Perry's pet hobby of foreign extension by trying to create interest in Rotary among the foreign commissioners at the Panama Pacific International Exposition, and hope it will result in some good.

Besides, I have promoted Rotary wherever possible in the district, and have had considerable correspondence and other communications with Manila, P. I.; Oroville, Chico, Santa Cruz, Salinas, Woodland, Hanford, Lompoc, Santa Ana, Santa Barbara, Pasadena, and Needles, all in California; and Safford and Douglas, Arizona; and Los Vegas, New Mexico. While some of these communities are too small to have Rotary clubs, I have always gladly explained Rotary to them so that it was put strictly up to them to show that their communities could support and had the proper meeting places for a Rotary club. In the majority of these cities the Rotary seed has been planted and should within the coming year bring forth new clubs.

Responsibilities of District Governors

Rotarian Mackintosh, of Duluth, struck the keynote of our organization when he said in *THE ROTARIAN* for April: "Our district governors are the ties that bind us to International Rotary. Let's make each member of each club in each district personally responsible for the election of his governor and see if it will not pull the knot tighter."

Modesty has prevented my bringing this subject up before, but as I am now about to retire, I can speak without fear of being misunderstood. Under the present arrangement, the governor is the backbone of Rotary, as all the matters coming up in his district are left to him. He has to do all the preliminary work for proposed and newly organized clubs, nurse the baby clubs along so that they get the proper start and assist the older clubs by giving them the benefits of his experiences as an officer. He can be very helpful by visiting the clubs, exchanging ideas with the officers and members and helping them straighten out any internal misunderstandings.

Rotary teaches frankness and a governor must practice this in order to serve best. Great care should be taken to see that politics do not enter into his election, for he cannot do justice to the office if he does not have the confidence of all the Rotarians in the district. No man should accept the office unless he can and will give it time. The amount of work he will have to do depends entirely on the local conditions of his district. This year, on account of the publicity that Rotary got at the San Francisco convention, I probably have had an abnormal number of inquiries and as a result have written over six hundred Rotary letters; also, I visited all the clubs in our district once or more and in so doing, traveled more than ten thousand miles.

Provision for Expenses

Since the governor gives his time and the use of his office, he certainly should not be required to pay any such expenses as traveling, telegrams, postage, etc. I believe that the International Association should arrange in its budget to take care of the governor's expenses and that the governor should be required to visit every club in his district except perhaps in extreme cases.

Our district, at the suggestion of Dr. Cameron, president of the Sacramento Club, decided to assess themselves 50c

per capita in order to take care of the district governor's expenses in the district and to the International convention.

In this regard, I would suggest that if the International Association does not have sufficient funds to do this it should levy an additional slight per capita tax. The governor's expenses in a small, closely populated district would be practically nothing as compared to a widely scattered district like ours, and by having a uniform assessment, one district would help the other without any hardship on any one in particular.

Value of Conferences

Furthermore, I believe that each district should be required to hold an annual conference, as it does more towards cementing the different clubs closely together than anything I know of. It is an International convention on a small scale, and its benefits are far reaching because so many members from each club in the district attend. At our annual conference in Fresno, this year, we had two hundred and thirty-six Rotarians registered from nine different clubs, all of whom traveled on an average of more than two hundred miles, and all were loud in their praises of the meeting and are looking forward to the next one. In this connection, I was particularly impressed by letters from the presidents of the two baby clubs at this conference. President Schneider of Berkeley wrote as follows:

Let me say that besides the great gain of Rotary knowledge and the opportunity to meet the lot of high grade men, such as we had at Fresno, I was more particularly impressed with the cleanness and oneness of purpose manifested—in-so-far as I know—by every individual who was there. I believe I have never taken part in any organization where that spirit or desire to do the most and the best for everyone concerned was so genuinely expressed as it was down there.

President Wilkinson of Fresno wrote:

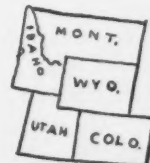
The conference is a memory, a very sweet one—one that will long be remembered as Fresno's greatest social event. The impression made upon Fresno by the visiting Rotarians was most wholesome, the cleanness of the whole proceedings astonished a great many people; that so much mirth and real life could come from men who were in their sober senses was a revelation to a good many. The cleanness of the jokes, the pointedness of a good many of them, all added to a complete success of the affair.

In closing, I want to take this opportunity of thanking the Rotarians for the many courtesies they extended to me during the past year, particularly the officers and Rotarians of the clubs in my district,

and while I now gladly step aside for my successor, I still want Rotary to consider me at its service at any time.



J. E. Zahn
Dist. No. 14.
 1736 Sixteenth St.
 Denver, Colo.



I HAVE the honor to report favorable progress of Rotary and its wonderful principles in District No. 14.

When elected governor of the district there were four clubs in existence, all active and a credit to International Rotary. During the past eight months I have succeeded in organizing five new clubs, namely: at Anaconda, Great Falls, Billings and Livingston in Montana and Colorado Springs, Colorado, all of which have been duly elected as affiliating clubs of the International Association.

An effort was made to organize clubs at Ogden, Utah, Cheyenne, Wyoming and Trinidad, Colorado. The Ogden gentlemen concluded, after some study, not to organize, at least not at this time. At Cheyenne, I visited three or four times with several gentlemen and discuss the advisability of organizing with but slight encouragement and I finally abandoned the project. At Trinidad no tangible progress could be made.

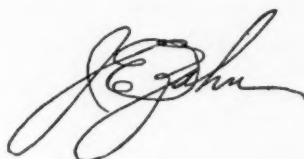
Lewistown and Caldwell in Idaho and Cripple Creek in Colorado were discouraged by me and advised not to organize, as I believed the clubs would not prosper.

Some consideration was given to Boise in Idaho, Lewistown and Miles City in Montana, but, thus far, no definite progress can be reported. I trust my successor will be able to consummate and complete the organization of these and other clubs. Sheridan, Wyoming, should have a club and Boise, Idaho, also.

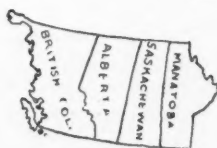
I am sure the clubs launched this year will be a credit to Rotary and an asset to their community and state.

I wish, at this time, to express my appreciation to all Rotarians who have assisted me, but more particularly are my thanks due to Secretary Perry. I cannot express

my gratitude for the many things he has done. He's a wonder! I have enjoyed the work; it has been a most pleasant experience, one I shall never forget; and so, with my heartiest good wishes to every club in District No. 14, and to every member in every club, and to you and your officers, Mr. International President, I am yours Rotarily



J. S. Ryan
Dist. N^o 18.
23 Thomas Block
Calgary Alta.



DISTRICT No. 18 comprising the provinces of Manitoba, Saskatchewan, Alberta and British Columbia, is without doubt the largest in Rotary and being a part of the British Empire we have for the past two years, found it necessary to devote most of our time and energy to doing our share in the cause of freedom and justice. However, in the face of all these abnormal conditions Rotary has gone steadily forward in this district and instead of four clubs in July, 1915, we will have to report 6 and perhaps 7 by July, 1916.

The Edmonton Club which was organized in March, 1916, has done exceptionally well since that date. They have more than doubled their membership since organization and by July 1 will have on their roll fifty of the best business men in the city. This club has the distinction of being the farthest north of any Rotary club.

The first organization meeting for Moose Jaw, Saskatchewan, was held May 30 with Mr. J. F. Hare acting as chairman and I fully expect the completion of this club prior to July 1. Moose Jaw has a population of about 18,000 but a club here should do very well indeed.

Winnipeg reports a net gain in membership since July, 1915, of 59 and now has a membership of 139, the calibre of the membership being also higher than here-

tofore. This club, during the past year, has given special attention to securing the right class of members.

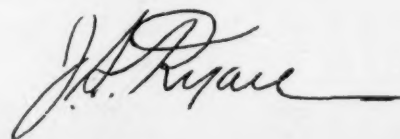
Winnipeg Rotarians have, for sometime past, been interesting themselves in public affairs and a short time ago the Rotary newspaper got out a full Rotary edition which was certainly a credit to the members and which has been a great service to Rotary both in Winnipeg and throughout the Canadian West.

The Calgary Club is enjoying the best period of its history. During the first six months of the year it made a loss of 10 members but the current six months has not only wiped this out, but made a further gain of nine members and by July it will have a membership of 100.

Calgary has lost a good secretary in D. C. Howland, who has recently gone overseas with one of the local regiments, making the fourth active member of the club to don the King's uniform. Calgary also has been very active in public affairs, being always ready to lend a helping hand to Rotarian Mayor Costello. On arbour day they set an example to many other citizens by publicly planting a tree in Central park which will in future be known as the "Rotary Tree."

The Vancouver Club has made a net gain of eight members during the year, now having a membership of 129 and the Victoria Club has also made a net gain of eight, making a total membership of 106. Both these clubs have done considerable in the way of supplying needy articles for the Red Cross, tubercular infected families and other needy individuals. The Vancouver Club has established a regular fund for this work and cooperates closely with the city relief office and the Anti Tuberculosis Society.

On a whole, from a Rotary standpoint, the clubs in this district are in much better shape than they were a year ago and the coming year should be a banner one. The press in all the cities has been very generous in giving Rotary publicity and the clubs, without exception, stand high in the esteem of the general public.



As Others See Us

The Oriental View of the White Races

By PHILIP R. KELLAR

THE Chinese and Japanese, comprising most of the people referred to by the term yellow races, number nearly five hundred millions of people, or more than a fourth of the population of the world. There are more Chinese than the total population of Europe. The combined population of China and Japan is about equal to the combined population of Europe, United States and Canada. China and Japan, in point of number of inhabitants, are five times greater than the United States.

In point of age the nations of Europe are children and the nations of the western hemisphere are babes when compared with China and Japan. The history of Japan stretches back in a continuous line twenty-five hundred years into the past. The history of China presents an unbroken record of four thousand years or more.

For centuries each of these Asiatic countries was content to live entirely within and unto itself, knowing little of what went on beyond its confines and caring less. Each developed its own philosophy of life and each was thoroly satisfied. About sixty years ago Japan began to respond to the influence of contact with other civilizations, other people, different ideas, and to realize that it could no longer live entirely to itself under modern conditions of interchange of merchandise and interchange of ideas. About ten years ago China too began to awaken.

It could not logically be expected that no conflict would result from this contact of different civilizations, different methods of thinking, differing viewpoints of life. Neither side understood the other's viewpoint. Such lack of understanding, whether between individuals, nations or races is almost certain to result in friction.

Ignorance Main Cause of Friction

This friction exists today between the yellow and the white races. The "yellow peril" means much more than the possibility of armed conflict between the two great divisions of the earth's inhabitants. In its full significance the "yellow peril"

means a lack of understanding. And at the bottom a lack of understanding means narrowness of mind; it means that mental condition which is convinced that its own viewpoint is the only true viewpoint. That is ignorance personified.

Rotary has worked wonders in eliminating this lack of understanding between individual men and between different professions and lines of business. Gradually this broadened concept of life has begun to leaven the entire community in which the Rotary club has been organized and its members have sought earnestly to practice Rotary principles and apply Rotary precepts. The work which Rotary has done for individuals, for different professions and lines of business, and for communities, is the same character of work which must be done to bring about a better community spirit between nations, between races, between anthropographical divisions.

Rotary has done a great work in lessening misunderstanding by decreasing ignorance. It can do greater work. It has a greater work before it and the proof that this responsibility is being met is to be found in the wise energy which is being shown in extending the organization into other cities and other countries. In time there may be Rotary clubs in China and Japan, but they will not be successfully established until Rotarians gain a better understanding of the habits of thought of the Chinese and Japanese people. For the present—for many years perhaps—Rotarians will be fully occupied in the work of establishing Rotary in other countries inhabited by the white race. It is not too early, however, for Rotarians to begin now to gain a little sympathetic understanding of the yellow races.

Letter From a Chinaman

The Chinese and Japanese are remarkable people. We do not need to understand them to be willing to admit this. How little we do understand them is shown by the fact that until after we have come to know a particular Chinaman or Jap very well, every one looks like all the others

to us. But so do all white people look alike to the Chinese or Japanese, until certain of those white people come to be personally known.

For centuries the Chinese have been devotees of learning. They look up to scholars. They want to learn. Last year Moy Cuey Lum, a young Chinaman who had been educated at the University of Pennsylvania, at Philadelphia, wrote a letter to a friend and fellow student—an American—which was a scathing indictment of the Christian civilization. It was a remarkable letter and a copy of it found its way to the editor of the *Phi Alpha Gamma Quarterly*, published in Chicago, who printed it. Portions of this letter, copied from that publication, follow:

I detect in the tone of your letters an adroit solicitation on your part for what you will no doubt treat as a Chinaman's viewpoint of the lamentable sanguinary conflict—the war.

We Chinamen have never adopted the theory that trade relations will or can beget peace. A market for commodities is nothing other than a bone for hungry canines and, like canines, the nations, other than our own, fling themselves upon the bone, then one upon another. Markets beget rifles, powder, guns, taxes. Trade relations, instead of engendering peace, beget strife.

The Family vs. the Nation

When first the world beyond our own came to us it was for trade—opium—which they brought. We, by Imperial Edict, made contraband a drug we found deleterious to our people. Smuggling ensued. We took drastic measures and a seizure by us of the forbidden drug was made by England a pretext for war, and as a logical sequence of trade—war—England took from us our island of Hong-Kong.

If commerce engenders strife what is there in the warp and woof of your civilization that begets this menace to the universe. Let me, by comparison, explain my point of view. With you the family is only a means to an immediate end—the protection of the child. Forthwith on arriving at the age of discretion the instruction of the child is entrusted not to the family but to the state. The end of the state is to instruct the child how to "get rich." When the child marries the family ties are broken and you thus become a nation of units, each going his own way, but all in the one direction—towards wealth, ambition, strife, war.

With us the child is taught by the parents to worship its ancestors (were not the Saints yours); to honor and obey his parents. In marriage the family ties are not broken; the wife becomes a member of the husband's family and the family in its ramification becomes with us, the nation. We are not a nation, we are a family. As units we may have our internal discords, but as a family we have a stability unparalleled in the history of the world.

Our religion is Confucian, yours Christian. With us the moral relation—that is, the relation of one to the other—is primary, with you the commercial relation comes first. Gainsay not this, "for the tree is known by its fruit." In fact I but give ex-

pression to a fact when I say that your nation was not founded on the moral code but in an effort to stop a raid on your money-bags. The early colonial relations were the antithesis of "love one another." The Puritans of Massachusetts detested the Cavaliers of Virginia, but when England, the same England that took from us our island, Hong-Kong, dipt her fingers in your pockets to extract therefrom taxes, the touching of the pocket-book proved more efficacious than the precept of the Christ in bringing into existence the confederation of states that now typifies materialistic civilization.

Christianity and Government

And these things I state as a preface for my viewpoint of this war. Christianity has had but little influence on governmental affairs. To us of the East the reason is obvious. Never was there a more lovable exponent of superhuman ideas than your Christ, and never was there a leader of thought who so emphatically repudiated your entire system of government. He repudiated the production, and therefore ignored the problem, of the distribution of wealth—the ultimate end of the state. No, your nations are not founded on Christ. They are Anti-Christ. Today it is not the desecration of the tabernacle within the cathedral at Rheims your public press and magazines deplore, but rather the destruction of the architecture enclosing it.

If the thought and expression of "the press" of your nation is a reflex of that of the citizens, then Christianity in precept today is one thing, and in practice another, for sentiment is as expressive of a mental condition as is the overt act.

And frankly is not this your knowledge from observation? Who among you hold in contempt the world's prizes?

And of what avail are virtues that leaven not the entire loaf? In concluding this, a Chinaman's viewpoint of the war, I am constrained to say that to us of the East it appears to be but the logical sequence of your civilization, the basic principle of which is avarice on earth and happiness in heaven. And as day by day, free from the strife and turmoil of ambition, the Chinaman enjoys that peace of mind which your philosophers describe as that which "passeth all understanding," we can but invoke the hope that your expectations of the future may be sufficiently great to justify the debauchery of the now.

I have thus written, my friend, not to chide. I believe I express the thought of the East, and with it I send you my felicitations and love. Nothing will strain the ties that bind us to our Alma Mater and nothing lessens my regard for my friend.

It is not necessary to accept as correct the statements of opinions and beliefs in the foregoing letter, but many of the statements of facts have the ring of truth. The letter definitely shows and graphically depicts the chief reasons for the antagonism between the Chinese and the white races. It is equally clear that this antagonism is not due to a physically structural difference but that it is due to different mental and spiritual attitudes towards life.

Perhaps the Chinese attitude is the right attitude. Perhaps that of the white man is the correct attitude. White people will

continue to believe in themselves and in their opinions and faiths. There is small likelihood that the Chinese will give up conviction in the correctness of their opinions and faiths. When two strong men must associate with each other and have conflicting views they will, if they are wise, try to find some points of agreement and talk of them, keeping each to himself the conflicting views, altho retaining them. No two individuals are exactly alike. The harmonies of civilization are the result of successful compromises. And nations and races are not different from individuals.

View of a Japanese Writer

In Japan a sensation has been created by a book "The Next War" which discusses the possibility of an armed conflict between Japan and the United States and analyzes the differences between the two people which may lead to such a war. Extracts from this book were printed in *The Chicago Tribune*, February 27, 1916, of which the following is a portion:

Some sixty years ago Japan, which had for centuries slumbered peacefully on the shore of the Pacific, was roused for the first time by pioneers of the commercial struggle of western civilization. Commodore Perry brought a message from President Fillmore to our government asking us to open our door to their commerce. Our imperial government refused on the ground that our national life was quite different from theirs. Commander Perry would not accept this answer and brought his fleet into Tokio harbor, threatening a bombardment of the city in case we insisted upon refusing their request. Our people were extremely indignant, as they had never been so forced from the outside in their 2,500 years of national history. We could not help yielding to their demand, in tears and bitter grief.

The ships of European nations followed the example of the American fleet and asked for exchange of commerce. . . .

What could we do? Our strength was not great enough to fight them. We determined to be patient for the time being, and devoted our energies to promoting our national strength and developing national resources. . . . Westerners who, before the war with China, did not know Japan except by its Fuji mountain and by the geisha girls, when this struggle was won began to take notice that there was now really a strong nation in the far east.

Jealousy of Nations

Nations have prejudices as well as men. New-comers are generally disliked by those who came before. The "whites," who thought that the world was made exclusively for their race, naturally disliked to see Japan become strong, lest in the future she diminish their influence. The "whites," who first giped at our parliament as a pack of apes and thought our troops a band of children, began at this juncture to be both jealous and afraid of our triumph.

Russia, Germany and France proceeded jointly

to intervene and compelled us to return Manchuria to China on the pretext that our occupation of that land meant danger to the peace of the far east.

After waiting patiently for ten years, and when the sword was well ground for use, the Japanese government was compelled in 1904 to declare war upon Russia.

The great triumph over Russia placed our nation in a position of still greater prominence. Asiatic Japan now became Japan the world power. . . . The "yellow peril," formerly a meaningless phrase, now began to excite apprehension. Some nations began to cast obloquy upon us. Among the nations the change of attitude on the part of America was especially significant. . . . We have been much indebted to Americans ever since they offered us their moral support in the war with Russia.

But the rapid development of our country since the war with Russia has become the cause of their envy, or perhaps our policy does not harmonize with their own. They have rudely insulted us and cursed us for a warlike people. They say that we are a menace on the Pacific ocean. The "yellow peril" is now becoming a "Japanese peril."

Americans have invaded other nations with cunning methods, or high handed policies, and their measures have always been most subtle and cruel. The Philippines have received such treatment. Hawaii was thus subjugated. Panama also met the same fate. If you do not believe these statements you may go and learn from Mexico. Go and hear from the people of Colombia.

The American people have taught themselves to believe that the United States conferred a favor upon Japan and the Japanese when Commodore Perry "opened up" the doors of Nippon to the white world. It is possible that the Japanese are of the same opinion in so far as the results of Perry's trip are concerned, but it is evident that they resented and still resent very strongly the manner in which Perry conferred the favor.

Pride of achievement and pride of country are not qualities of the white races alone. Even the Hottentot has them. It should not be difficult to recognize that the Japanese are proud of their history and have a right to such pride. The white people might not be willing to admit that some things of which the Japanese are proud are things to take pride in, but they should be willing to admit this to be the case from the viewpoint of the Japanese.

Japs and California Question

Lincoln Steffens had a very interesting and illuminating article "California and the Japanese" in *Collier's* of 25 March, 1916, from which the following extracts are made:

There is potential war in the Japanese question. But there is no warlike passion in it now. "Wherefore you'd better leave it alone," the Californian said. But that's a reason for reasoning about it

now. Now is the time to understand it. And it isn't hard to understand. It's a race problem at bottom. The Jap problem, as one sees it in California, is like the negro problem down South, with three big differences:

First, the Japs are not an inferior race; they are our equals and, in some respects, our superiors. They are an esthetic people, for example, as the Greeks were, not merely moral. And they are old and intelligent, like the Jews who also are called imitators, and for the same reason they see thru our games: business, politics, war; and, seeing thru them plainly, play them easily and hard, without sentiment, without hypocrisy, to win. And they win. Their superiority, their esthetic efficiency, and their maturer mentality make them effective in competition with us, and unpopular and a menace.

Second, the Japanese are an organized nation, not a mere mass of individuals as the negroes are, nor, like the Jews, from nowhere, everywhere. They are a united people. We cannot be kind to the Japs, burning one now and then, or bating them to hold them down. We have to be just. And we cannot be just alone. We cannot consider among ourselves and decide what seems to us to be right, and do that. In other words the Japanese question is a Japanese-American question, to be answered by Japanese-American reason and understanding.

Third, the Japanese aren't upon us as the negroes are; not in teeming, increasing millions. There are less than 100,000 of them in the United States. We might not have to solve this race problem as such; we might keep the Japanese from becoming an American problem in the sense that the negroes are; we and they together, the American and the Japanese peoples. And apparently the Japs can do their part. They are proving that right now. They have voluntarily stopped coming here. When the question first came up hot from California in 1907 the Japanese people's representative here entered into "a gentleman's agreement" with ours to put, themselves, certain restrictions upon emigration from Japan to the United States, and they have kept their word.

The day is coming when we, "the peepul," have got to do to (dollar) diplomacy what we have been doing to our domestic politics: throw the light on it and make our diplomats represent us. And to do that right we'll have to get acquainted with other peoples: their character, their hopes and fears, their virtues as well as their faults. The Japs for example. . . . "You can't do business without contracts," I said to a Japanese in San

Francisco. "You can't live with them—sometimes," he answered, and he cited cases where Japanese farmers and laborers had been up against ruinous contracts in California.

The Crux of the Situation?

Mr. Steffen then quoted this man as explaining the Japanese view of a valid contract to be an agreement between equals, so to the interest of each party that no court action would be needed to enforce it; to be amended by both parties if it should work unintended injury to either. The article goes on:

"But that isn't a contract," I jested. "That's a gentleman's agreement."

He missed the joke and caught the point. "Japan is a gentleman," he said with solemn dignity.

And it took very little conversation with him and with others of his race to develop the Jap view; that while all the Japanese may not be honorable people, the Jap nation is; and that while individuals and classes may break one-sided contracts, the nation will understand, make, and keep, in letter and spirit, a gentleman's agreement. Is that it? Is Japan a gentleman? Is the United States?

It is almost a truism that a strong man must be egotistical. His egotism is not of the personal kind, since it is based upon an absolute faith in the correctness of his own opinions, not because they are his but because he believes them to be the truth. In his association with others of differing views, however, this egotism seems to be personal—offensively personal at times.

Perhaps in this is the explanation of the strong antagonism between the yellow and white races. A plane of compromises which will enable all to live in harmony will be found when each people discovers and recognizes the strong points of the other. Then the offensiveness of national or racial egotisms will lose their personal characteristics and the antagonism of the races will be a conflict of mentalities, rather than of blind prejudices and passions.

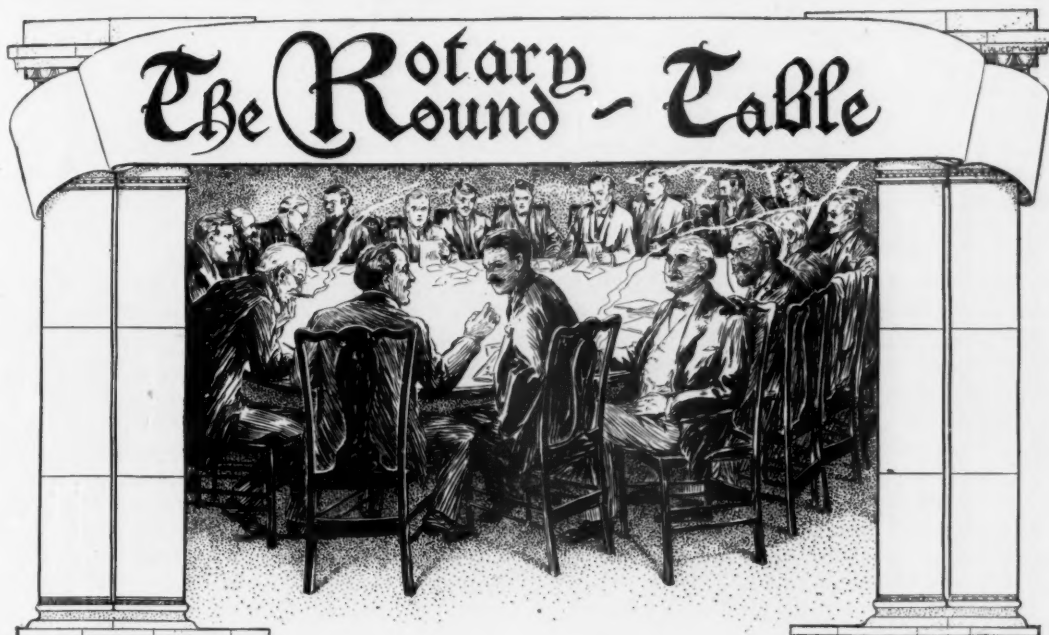
A Rotarian's Creed

Adapted by The Weekly Smile, Cleburne Rotary Club

I take no thought of my neighbor's birth
Or the way he makes his prayer;
I grant him a white man's place on earth
If his game is on the square.

And a king is no more than that.

If he plays straight, I'll call him mate;
If he cheats I'll drop him flat.
All rank but this is a worn-out lie,
For each clean man is as good as I—



Membership Certificates—A Forward Step

By ALLAN FRASER

IS ROTARY an inspiration that has come to us to stay, to regulate the lives of men, to make the world a better, more beautiful place in which to live, or is it but a passing fad or fancy that will linger awhile and then die out?

This is a question, it seems to me, which every Rotarian who thinks at all about Rotary must have asked himself at some time or other. How each one has answered it, I am sure I do not know, but I believe that the absolute permanency of Rotary depends altogether upon the contribution that Rotarians make to it today; depends altogether upon how well we build.

In point of years, Rotary is really only an infant, and that it has grown to such wonderful proportions and developed such undreamt of strength over such a short span must to all of us be proof positive that there is in it that spark of elemental life that nothing short of actual, wanton murder can stifle.

What hope is dearer to the heart of him who has children than that these children may grow to splendid manhood and wom-

anhood, strong in those virtues which make for the perpetuation of future generations. As the twig is bent, so is the tree inclined, and as we cherish the twig of Rotary today, so shall we view in it the massive strength of the mighty oak in the years that are to come.

Proud of Membership.

Is there a man in Rotary who is not proud of the fact that he is a Rotarian? I am so proud of my membership that I find myself wanting to let everybody with whom I come in contact know that I am a Rotarian; but in this spirit of enthusiasm must be recognized an element of danger, which, if we are wise, we must most carefully avoid.

I cannot walk down the main street of my city between a sandwich sign bearing the inscription "I am a Rotarian." It is apparent to every one, without any thought at all, that to do such a thing would inflict a hurt upon Rotary from which it never could recover.

If a man walk into my office and I extend my hand in greeting, saying, "How

do you do sir, I am very glad to meet you, I am a Rotarian," he would, without the slightest doubt, take my word for it, but he would on the other hand think, and he would be justified in so thinking, that in addition to my being a Rotarian, I was also a lunatic. Surely no good could come to Rotary from such association.

Destiny of Rotary

We have seen from this then that discretion will be the instrument of the wise and thoughtful man in his efforts to spread the Gospel of Rotary. That necessity exists for gradual and healthy expansion must be admitted before we can proceed further with our argument, for it is decidedly within the range of possibility, judging the future by the achievements of the past, that Rotary is destined to become a world power and that many of us will live to see this realization.

My office is where I spend more than one-third of my entire lifetime. It is in our offices, in our places of business, in pursuit of our chosen vocation where we are on view to the world, rubbing elbows, so to speak, with the public at large, and where our influence for good or bad, for honesty or dishonesty, for truthfulness or untruthfulness will have much to do in shaping the ethics of commercial life. It is during these eight or nine hours of every day that temptations assail us to hedge and quibble, to deviate from the standard of our highest ideals.

In my office, over my desk, over my head, I would like to have a constant reminder to myself that I am a Rotarian; a sure, silent and dignified declaration to every man who enters therein, that I am a Rotarian, and that being such, I believe in Rotary principles; a something that will indicate to him at a glance that he is in the office of a Rotarian and that he has the right to expect and will receive Rotary service and treatment.

Diploma Plan

In other words, I submit the suggestion that we give serious consideration to the adoption of a suitably prepared Diploma, or Certificate of Membership.

With eyes ever on the future, let us see the possible value of such a document to our children and our children's children. My father is a retired naval officer who served his country with honor during the four terrible years of the American civil

war. Locked up in a little tin box and placed safely away in a steel clad trunk, he treasures every commission he ever held from the presidents of the United States. Is it necessary for me to explain that my brother and I are as proud of these commissions as is my father himself, and that they will be handed down to posterity as testimonials of his sterling worth and character.

Each year we men of Rotary confer upon one of our members the highest honor in the gift of the Rotary club, an acknowledgment of the fitness of leadership, implying mental, moral and spiritual qualifications of the highest type. The same may be said of every other elective position in Rotary. What has our president this very day to show for this great honor aside from its inscription in the minutes of our Club and the sense of personal satisfaction which it brings. Do we not owe to him, and all his kin who are to follow, a gift to which they may point with pride and love, when every day will be a Rotary Day, and they may say "our grandfather was an all right man, he must have been an all right man for he was president of a Rotary Club?"

Certificates for Officers

And so in addition to a Certificate of Membership issued in the name of and to each individual member in Rotary, a Certificate should be issued by the International Association, honoring him who has been selected by his fellow men to be their leader in Rotary's appointed task.

We have in our organization five Reverend gentlemen who care enough for Rotary to come to it one day a week that they may draw from it the inspiration which connects the business world with the religious life, that they may give to it the inspiration of their spiritual insight, and we are glad that Rotary is made of such pure stuff that they can come and be a part of it. Will not they be proud to have before them in their studies, or their vestry rooms, a testimonial that 465 men of Rotary acknowledge them as their chaplains? And why should they not from this very day on be recognized as chaplains of Rotary?

There is absolutely nothing in this thought approaching the commercialization of Rotary, but on the contrary, to the idealization of it, and the adoption of

this simple plan would raise Rotary to a higher plane and give it greater prominence than it has ever before occupied.

Details Not Worked Out

In presenting this idea, I have not attempted to go into details; these could and would be worked out later, but to anticipate a question which will undoubtedly be the first to arise, it would be my thought that this Certificate of Membership should be issued by the International Association of Rotary Clubs.

If a member moved from the jurisdiction of his organization, or made any change in his business that would make his membership untenable, or if he died, or ceased to be a member for any reason, and provided he was a member in good standing (and this being the one and only condition at the time his membership ceased), then should the president of the local club and a majority of the board of directors appropriately endorse his Certificate of Membership, to be held by him, or by his heirs forever and forever.

“Rotarian”—A Guarantee

By F. W. HUELS

THE time is rapidly approaching when the title of “Rotarian” will be looked upon as a guarantee. When written after a man’s name, it will have the same meaning as “sterling” when stamped upon silver, or “18 karat” when stamped upon gold.

When your club gives you the right to place the word “Rotarian” after your name by electing you to membership, it certifies that the acid test of Rotary has been applied to you and that you have been found “genuine.” In fact, the Rotary club, by its action, has placed its stamp of approval upon you and guarantees you to the world. Wherever a Rotarian may roam in the Rotary world, this guarantee of his home club is sufficient evidence that

he is a man who can be trusted and a safe man with whom to transact business. Rotarians everywhere receive and accept him upon the basis of his wearing the label “Rotarian” and what it signifies.

Thus the word “Rotarian” is a trade mark of untold value. It is a quality guarantee. It is a certificate of merit—an expression of confidence—a letter of introduction—a recommendation from those who know you best and who are best qualified to judge you because of intimate acquaintance. It is a badge of honor and a grand prize.

Do you look upon your membership in the Rotary Club in this light? Do you realize what a valuable business asset your Rotary membership is?

EDITORIAL NOTE: Mr. Huels is the motorcycles member of the Rotary Club of Madison.

The Men Wanted as Members of Rotary

By WILLIAM M. ROBISON

ROTARY has had a splendid growth. The momentum gained to the year 1910 has projected the organization forward so fast that during the last six years its development can be regarded as remarkable.

Not only in membership growth, but in the broadening of Rotary views is the development noticeable. From dreams

to visions, from visions to realities, and from realities to successful accomplishments, addresses and dissertations the development has proceeded with gratifying results.

The lofty but misunderstood motives of the promoters in 1905 have been subjected to severe tests, and thru the crucible of experience and time much that was selfish

EDITORIAL NOTE: Mr. Robison of the Harrisburg Rotary Club, is local manager of the Insurance Company of North America (fire).

has been eliminated from our teachings and practices.

But while we gratefully acknowledge the increasing tendency to philanthropic betterment, and while credit must be given to the bright lights in Rotary for the illuminating views they have shed on the great variety of subjects discussed, these questions force themselves to our notice:

Have we reached the highest standard in the present stage of development?

Have we gone the limit?

Can we look higher? or

Are we content with our present progress?

Some lovers of nature in looking for the beauties in the landscape will be satisfied with merely viewing the green leaves and spreading branches of a well-proportioned tree; while others will not only express admiration for the tree but will look beyond and see a more expansive view and a greater beauty in the rapidly moving fleecy clouds, the bright sun and the blue sky.

Questions to Consider

Many of us Rotarians have been so engrossed in congratulating ourselves upon our encouraging growth in numbers that we fail to consider—

What of this membership?

How shall we hold it?

We are 25,000 strong. We aspire to the best from every classification. The best are those who have made successes of their various businesses. The best these men have in ambition, energy and effort, has been the making of their successes. In their planning and pushing they are always "going one better," always in the lead, always avoiding "getting into a rut." Can Rotary fill the bill for these aggressive lights in the business world?

Club association, whether it be religious, political, business, fraternal, social, has become an important relationship in the business man's life. Particularly in the larger cities is this tendency marked. Rotary, with its unique distinction of single classification and loudly proclaimed object of service, has gained great prominence; has attracted to its fold many of these men. Service to these men must be effective; must be sufficient. Are the favorable impressions before entering Rotary made absolute convictions after becoming members?

Of the various qualities in the business man which concern Rotary more particularly are the intellectual and the entertaining. While our business men may enjoy fun, the dominant traits in their make-up are those which bear upon the intellect. Perception, forethought, insight, genius, judgment and wisdom are the faculties exercised in the management of their daily affairs. Business to them is the important part of their lives; with some it is the all-absorbing motive, making them oblivious to everything else.

In some of these men are fun-making and fun-enjoying propensities, but these are of minor importance. Fun-making stunts are not to be decried; they are helpful; they are essential. But when so many subjects are now being considered for the entertainment and instruction of Rotarians, is it not well to consider a closer analysis of our membership, with the object in view of framing our programs so that a greater degree of satisfaction to the greater number of members, according to the tendencies of their dispositions, be obtained.

In other words, with the close observer the conviction is growing stronger that we must direct our efforts to practices that will gratify and inform our members to the degree of satisfaction and efficiency commensurate with the high standard of the members we seek. It cannot be denied that when we aspire to the highest, we must give the best.

Coming of Great Opportunity

With the coming of Rotary, has come a great opportunity—an opportunity that cannot be weighed, gauged or measured. The outcome, the results, the influences, the benefits, are as yet problematical. All we know at present is, we are going and growing. We want to make Rotary the best ever. Upon those in authority depends its future.

During the past fifty years over 3,500 fraternal organizations have been instituted. Of these, 3,000 have failed. Some of these lived only to accomplish certain objects and then died, but the greater number failed. No matter what the cause, they failed. Shall Rotary, with its high aims, with its adoption of a divine principle, with its hopefulness, and yet, in some respects, with its polity as yet not clearly defined, be one of the 3,000 to fail, or one of the 500 to prosper?

In 1860 an untried political party, with

new issues, but with no criterion to guide it on those issues, was placed in control of the United States government. The people, strange to say, went over the heads of the scholar, the statesman and the politician of that day and chose a man, who, while learned to a certain degree, was entirely different from the men usually chosen for high places. But while different, the new president had certain distinctive qualities which won for him the confidence necessary to election. Lincoln fulfilled his mission. His lifework reveals that he occupied a mould exclusively his own, and that when he died his mould could not be filled by anyone else.

Like Lincoln, Rotary has certain characteristics which make it different from other organizations. Let us all endeavor to

make it so useful, so important, that it cannot occupy other than a purely distinctive class of its own. The good that has already been accomplished should be an incentive to greater endeavor for the betterment of all concerned.

If other organizations have been made *good* by the exercise of ordinary brains, let Rotary be made *better* by having more than the ordinary. Let the limited meaning which at times is attached to the motto, *HE PROFITS MOST WHO SERVES BEST*, be made to take on a newer, a higher meaning, by the ability and by the effectiveness of the high class of brains that are now in Rotary, so that the best men from all classifications, at present on the roll and those yet to come, will regard it as an asset that cannot be equalled.

An Appeal for Better Rotary

By H. P. BALL

THE membership of a Rotary Club, in my opinion, is divided into two classes, namely, "true" and "self-styled."

A "true" Rotarian, in all that the privilege of membership implies, is a member who finds time for inspiring good fellowship, for thought and consideration of all matters pertaining to the good of Rotary and the club and who is possess of that bigness of heart which makes for frater-nalism, the uplift and furtherance of success of his brother members and mankind in general.

A "self-styled" Rotarian is a member of a Rotary club who, altho enthusiastic at the time of his affiliation, soon allows his enthusiasm to drop to "surface interest." In the deliberations of the club, he votes with the majority on any matter coming before it, rather than take the time to weigh carefully the subject in debate and vote in accordance with the courage of his convictions. He even forgets the fact that he is a member of a Rotary club except when reminded, perchance, by the question being asked of him.

In a membership of many men each representing a different branch of business, notwithstanding that each should study and preach the gospel of and continually

practice the ethics of Rotary, it might be that some few of their own accord, come under the category of "self-styled Rotarians."

It is not, however, a source of alarm or even of deep regret that we have a few such members. If they were not made of that sterner material which causes the world to admire them and helps them to push onward to further success, they would not have made known their desire to become Rotarians.

It is to those of our fellow members who are "self styled Rotarians," in a lethargic state I (hope and) really believe, that I trust my offering will be of most benefit. They know best as to wherein they are lacking in the *true Rotary spirit*. My earnest wish is, that the emblem will be an inspiration to *prove* themselves worthy Rotarians for I *know* that the desire and moral intent is in them.

Place the International emblem above your desk, or better, attach it to your store or office window and each time you pass it on entering or leaving your place of business, *believe* and *feel*, that its adornment is a cherished privilege. When you see it on a fellow Rotarian's window, consider it an assurance that the "man inside" is running, in his own manner, a *service sta-*

tion, giving and rightfully soliciting and expecting, the mutual consideration of fellow Rotarians. And when you meet the "Man of the Emblem" on the streets or

elsewhere, look him straight in the eye and say (or shout—if you feel good enough and the time and place permit), "Hello Bill" and not, "How do you do, Mr. Jones."

The Unearned Increment of Rotary

By L. G. MEDBURY

THE power of observation and morning cold bath habit are the two best things I possess. The former habit I came by legitimately, thru the study of odorous liquids in a chemical laboratory. The latter I acquired to fool my wife into the belief that I am just as young as the days when my call at her mother's house ended with—"will see you tomorrow night." Having explained two of my characteristics that are very commonly found among our membership, I will proceed to shoot.

When I pick up my sponge in the morning and at the same time gaze fearfully at the chilly tub, I am reminded at once of some of our Rotary members and at the same time of one of the valued functions of the sponge. A sponge, you know, will soak up three times its own weight of water, and if dipt frequently will take on an almost permanent appearance of corpulence and stolidity.

The humble sponge is not intended to figuratively represent Rotary, but it will do very nicely to direct attention to the

shortcomings of a few of our members. Perhaps you have not heard Mr. Sponge answer directly to any of our roll calls, yet he is often sitting at your table absorbing the conversation, sopping up the enthusiasm and managing to carry away twice his own weight of the inspiration that we all get and yet not furnishing one nickel's worth to Rotary, outside of the price of his lunch.

Now, look out, Mr. Sponge! This is only your first shock. You are all right inside but you are too complacent and matter of fact outside. The obligations taken when you joined meant something more than words and you are going to have a chance in this administration to show those latent qualities that we know you possess.

We have almost reached the day when every man pays full value for what he buys and gives full measure for what he sells, and if you don't do this, read the Rotary motto and realize that it was tried and proven long before being adopted. So get busy and *serve* first before attempting to get away with the *profit*.

EDITORIAL NOTE: Written by Mr. Medbury, member of the Rotary Club of Toledo and manager of the Medbury-Ward Company (photo-engravers), to wake up some members of his club.

The Accomplishments and Aims of Rotary

By THOMAS K. SMITH

WHAT man of success and achievement has not asked himself "What is all this struggle for? What does it all amount to? Is it worth while?" But a true Rotarian has solved the problem. He does not strive and work thru selfish motives and for personal gain alone. He knows these things by themselves are but shallow satisfaction; but to be able to succeed by honorable means, thru your own individuality, according to your real

true worth; to make your imprint on the world; and to make and keep a circle of friends like Rotarians; that is something; that is much. Something real has been accomplished and solid satisfaction is yours.

Looking back over the years, you can easily recall the selfish ideas, the jealousies, the questionable methods used in the pursuit of business.

Dishonest methods are being rapidly eliminated thru the teachings of Rotary.

EDITORIAL NOTE: Part of address before the Rotary Club of Syracuse, of which Mr. Smith is the attorney member

You meet your honest competitor as a brother, you see new qualities in him and your neighbor, enthusiasm creeps thru your blood like a tonic, new impulses impel you and before you know it you are a twenty-ton optimist, with a hundred horse power engine running as quietly and smoothly as the breath of a summer zephyr.

Where before you looked with suspicion on your neighbor's efforts to rise and accomplish, you now get behind and boost. Why? It's a pleasure to help your fellow-man. You learned it in Rotary. Well, perhaps, you didn't learn it there. You may have known it before, but there is where you learned how to live the idea.

Broadening Influence of Rotary

Has Rotary accomplisht anything for you, men? Has it touched some hidden spring in your heart, and made you a little taller, a little broader, a little more charitable, a little more unselfish, a little more tolerant, a little better neighbor, a little truer friend?

If there is a man who joined this club for the purpose of obtaining patronage in his business and still thinks that that is the sum total of Rotary, let him pause for a moment each day and think deeply on what Rotary means and stands for. When he is able to grasp the noble ideas which others have absorbed, a new light will appear, and he will go forth and become a teacher of higher ethics, the religion of business.

Each Rotarian has before him an ideal to live up to and his work is not child's play. 'Tis work for a Hercules in strength and a Solomon in wisdom. You can all do it if you will and it is your solemn duty to try.

Rotary has stirred the hearts of its members to take a greater interest in civic affairs, to devote a little more time and attention to governmental matters, to demand of each official a higher grade of service, to dispense charity where it belongs, to sympathize deeply and truly with his less fortunate neighbors, and when occasion requires, to dig deeply into his savings to assist those needy and distressed about him.

Whither are we drifting? What do we desire? What is the ultimate aspiration?

Rotary has had a marvelous growth, far beyond the wildest dreams of its most ardent supporters. One potent reason is

because of its unselfish aims and because it gives opportunity for the expression of the desire of all true men to live better, truer, nobler lives; to accept whole-heartedly the ideal code of ethics which is ours; to live the Golden Rule; to be your brother's keeper; to live and teach the doctrine of brotherly love. It is almost a religion. Yes, verily, it is a business religion. It is composed of deep thinking, unselfish, high powered, carefully insulated live wires than which there are none better in the world.

Teaches Right Living

Rotary teaches you to live rightly; to laugh harder; to work with all your energy and efficiency; to wear a smile that nothing can eradicate; to give with all your heart.

As practiced by our members Rotary will surely raise the standard of business efficiency; will purify commercial life; will make mean and petty business practices tabooed by all men; will insist on a dollar's worth of service rendered or of goods sold for every dollar received by its members.

What does Rotary do for the individual? I can best answer that question, perhaps, by citing my own case as a fair example of the average one. I was granddaddy of the Syracuse Club. When a friend in Buffalo urged me to start a club in Syracuse, I could not bring myself to do it at first for fear that my friends might think I was trying to bid for business. After reflection and consideration. I was able to see its broader ideas and conceptions and so I started things with the assistance of a former member of the Kansas City Club, who had located in our midst. As the club grew and I became acquainted with men and their affairs whom I had never hoped to know, and whom in my restricted business world I never knew existed, I commenced to realize the friendship in my heart for my fellow which was longing to be exprest. And I grew as all do, and I shall never cease to thank the Buffalo brother who made it possible for me to be a Rotarian. My membership is the proudest of my possessions. It has done more for me from an unselfish viewpoint, irrespective of business, than anything that ever came into my life.

Profit an Hundred Fold

It has already done the same for many of you, and if it has not, give it a chance

(Continued on page 84)

Vivian R. Irvin wins in St. Paul and Robert W. Speer in Denver

Two Big Cities Elect Rotary Mayors

By HARRY S. THOMPSON

By GRATTON E. HANCOCK

VIVIAN R. IRVIN, wholesale grocery member of the Rotary Club of St. Paul, recently elected mayor of St.



Vivian R. Irvin

Paul by the largest majority ever given any candidate for that position in the city, was born in Doddsville, Illinois, 17 August, 1875. He won on his ability and experience as a business man and his campaign was marked by the absence of the usual personalities of politics. Much will be

expected of him along the lines of efficiency and honesty in public affairs, and if we may judge from past performances his friends and the public generally will not be disappointed.

"Viv" is a good Rotarian and naturally the Rotarians are proud of his success and feel that his election is something out of the ordinary.

Irvin assisted his father, William G. Irvin, a Kentuckian who ran a country store and the postoffice at Doddsville, Illinois. He attended the high school at Rushville and at twenty went to work for Dean Bros. & Lincoln in Chicago. In 1897 he married Miss Edna E. Bessell and the next year became manager of the grocery department of a large store in Macomb. After five years here he went into business for himself, organizing the Galesburg Grocery Company and building it up in a few years to one of the largest houses in Galesburg. In 1909 he sold out and entered the land business, visiting St. Paul in 1911 on a deal. Here he received an advantageous offer in his old line, and bought a controlling interest in Griggs & Co., changing the name to V. R. Irvin & Co. He is still head of this concern.

ROTARY has been honored and the city of Denver has been benefited by the election of Rotarian Robert

Walter Speer as mayor of the "Mile-High City" by an overwhelming majority, following a campaign in which a business administration was pledged by the Speer party. Speer is the loans member of the Denver Rotary Club.



Robert W. Speer

At the same election the commission form of government was voted out of existence in Denver and a new charter known as the "Speer Charter" was adopted. One provision of the new charter was that the various business organizations of the city should select councilmen to serve during the first year under the new form of government. The Rotary Club was one of these organizations and it chose Rotarian Jesse M. Wheelock for councilman. At the head of Mayor Speer's cabinet is Rotarian W. F. R. Mills, manager of parks and improvements.

Following Speer's election the Rotary Club, at its fifth annual banquet, unanimously commended his selection and pledged its support, as follows:

"Whereas it is the special duty and pleasure of each member to assist in making his (Speer's) administration the success we believe it will be, therefore be it,

"Resolved, that the Denver Rotary Club extend to Rotarian Robert W. Speer its heartiest congratulations and good wishes and with these, the assurance that the Club and all its members will work shoulder to shoulder with him in building, beautifying and enriching our city, by carrying out the Rotary motto—HE PROFITS MOST WHO SERVES BEST."

Jenks, Rotarian

By PHILIP R. KELLAR

What Has Gone Before

William R. Jenks gives up his wandering life and returns to his boyhood home to take charge of the business of Jenks & Co., manufacturers of road building machinery and roads and paving constructors, inherited from his uncle, William H. Jenks, one of the charter members of the Rotary Club of Cornville. It is a big concern but has a small operating capital, the elder Jenks wanting to make Bill prove himself by making a success without too much help. Young Jenks maps out a big advertising campaign and the business begins to increase. He goes to a meeting of the Rotary Club with one of his uncle's friends, is favorably impressed with the organization and expresses a desire to be a member. Sometime later he is elected to membership.

Hampered by lack of ready cash Jenks' difficulties are increased when payment on a paving contract with the city is held up. Jenks blames James W. Alson, City Commissioner of Public Works, also a Rotarian, who is understood to be unfriendly towards Jenks because Alson believed he should have had a share in the business, his father having been the only business partner of the elder Jenks. Jenks also blames Alson because a large account with Jarwin & Co. in a neighboring city has been disputed and payment held up. He is forced to borrow from the bank the president of which, Ned Brell, is president of the Rotary Club. When this note comes due it turns up in the hands of another bank, held for collection for Alson to whom it has been sold by the cashier of Brell's bank. Jenks meets Alson at the Rotary Club occasionally but believes he is not a true Rotarian.

Jenks decides to appeal to Alson personally but upon arrival at his office is surprised to be received by Alice Alson, whom he had previously met and become interested in, and whom he has been unconsciously avoiding. His sympathy for her is aroused by her evident grief over her father's business methods. As he leaves he learns that her father has overheard their conversation, altho Jenks had been told that he was out. He returns angry and disappointed to his office where he is given evidence that seems to prove Alson is back of the refusal of Jarwin & Co. to pay their account.

Jenks declines to attend the meetings of the Rotary Club and becomes moody. Brell's cashier declines to discount a new note so Jenks can take up the first one held by Alson. Bob Burdock, Rotary attorney, to whom he has entrusted his legal affairs, and chairman of the Rotary Club's Fellowship Committee, goes to see Jenks and learn what the trouble is. Jenks starts to rail against Rotary but Burdock stops him and asks him to give the Fellowship Committee a few days' time in which to see what they might do.

CHAPTER VIII

BOB BURDOCK started for Brell's office immediately after leaving Jenks. He had gone but a short distance when he met another member of the Fellowship Committee, Dr. Alderson.

"The very man I wanted to see, Doc," exclaimed Burdock. "I've just been talking with Jenks. It's as we figured it out. He's in business difficulties and blames Rotarians for it—Jim Alson and Ned Brell."

"Ned has nothing to do with it," Alderson replied.

"Of course not," Bob answered. "I know that, but I was on my way to see him and get his side. You'll come along?"

"No need," Alderson said. "I was talking with Ned last night at his home and got his side. When he got back home Hammon, of course, reported that Jenks' application for a renewal of the loan had been refused. That was the first Ned knew the note had been sold. He hadn't instructed Hammon not to renew Jenks' loan, but the cashier interpreted his general instructions to cover Jenks' application."

"That's about what I expected," commented Burdock, "but why didn't Ned tell Bill Jenks that?"

"He felt that he couldn't," Alderson answered. "He was afraid it would injure the *esprit de corps* if he failed to back up his cashier. He told me he wanted to see Jenks but couldn't send for him and seem to go over the head of Hammon, but he wished Bill would come to see him. And another thing: Ned feels that he must be more careful about the bank's relations with Rotarians than with other men, or the directors will suspect him of letting friendship warp his business judgment."

"I'm glad to hear that," Bob replied. "It ought not to be difficult to clear away the clouds. Here's my plan. I'll go and see Alson and try to persuade him to let up on Jenks. If he refuses, I'll see Ned and ask him to make a new loan to Jenks, enough to take up the note that Alson holds, the new note to be endorsed by half a dozen of us fellows. That will make it meet the approval of Ned's directors and it will not look as if he is going over the head of his cashier. In the meantime you see if you can't put the matter before the other members of the committee, or other Rotarians, and get six or seven fellows to join us. What do you think of it?"

"The business is only temporarily in trouble, isn't it?" Alderson asked.

"I've investigated it pretty thoroly," Burdock replied. "I wouldn't have a bit of fear that I'd have to pay the note. The business is more than good for it. In a few months Jenks will be making money hand-over-hand. You can tell the fellows that, as coming from me. Maybe some of them will know something about the business themselves. You get busy now! I'm off to see Alson."

"Maybe we'd better have a little meeting of the fellows and explain it to them all at once," Alderson cautioned. "Some of them, probably most of them, may want to talk it over before obligating themselves to pay \$75,000."

Burdock agreed and they parted, Alderson to get in touch personally or by telephone with the others and arrange for the meeting, and Burdock to pick up Secretary Harman and take him along to the city hall to talk with Alson.

Assuming that Burdock had called about the suit of Jenks & Co. the Commissioner put on his genial, non-committal, political smile and greeted them with seeming cordiality. Burdock's remark that they wanted to talk with him alone about personal matter startled Alson until the smile seemed to become fixt. He told his secretary to leave them and shut the door to prevent them from being interrupted. Then he turned to Burdock with an inquiring look.

"I've come as a Rotarian and as a friend, Jimmie," the attorney began slowly. "If I say anything that hurts I want you to remember that I'm not doing it to hurt but to try to help."

"Shoot," Alson returned grinningly. "I can stand a lot. You know I'm a politician."

"It's about Bill Jenks," continued Burdock. Alson gave a start. "I've just had quite a long talk with him."

"And I suppose he filled you full with a lot of stuff about persecution," Alson retorted with some bitterness.

"No," Burdock answered quietly. "He didn't say anything about persecution, but he did tell me about some things that are decidedly un-Rotarian, even if they are strictly legal."

"Knocking me, I suppose?" Alson sneered.

"Let's stop fencing and get down to

business, Jimmie," the attorney said with gentle firmness.

Burdock talked plainly. He recited the things which Jenks thought were being done by the Commissioner to injure the business. Alson's face retained its look of sneering defiance to the end.

"Now, Jenks may be entirely correct in his conclusion, or only partially right," Burdock concluded. "You know he's right about the holding up of the city contracts—and you know whether he is right in his suspicions about Jarwin & Co. I'm not saying he is, mind you, but I am saying that you know. Everyone knows that you are on very close terms with Congressman Jarwin and—"

"You think I've told him to cause Jenks trouble!" Alson interrupted explosively. "But what you or Jenks or anybody else may think doesn't prove the case."

"We're not trying to prove it," Burdock replied kindly. "We don't want to prove you'd do such a thing. We want to help Jenks. He's a Rotarian and so are we—so are you. You can help him, us and yourself—and without hurting yourself. You have a splendid opportunity to prove that being a Rotarian counts for something."

"I didn't vote to make him a member," Alson retorted. "I don't care if he is a member; that doesn't make it any more just for him to have a business that should have come to me. Old William H. Jenks told my father years ago when they retired from the agricultural implements business that if he ever went into active business again he'd make my father his partner."

"Rather thin reasons upon which to base an excuse for trying to wreck another man's business," Burdock replied.

"They're thick enough for me," Alson exclaimed angrily. "They satisfy me. I'm no friend of Bill Jenks and I don't expect to be. I'm not surprised that he's playing the baby-act."

"You could stop this fight against the payment on the city paving contracts," Burdock suggested.

"But I'll not do it," Alson retorted.

"You could ask your friend Jarwin to settle the controversy between Jarwin & Co. and Jenks & Co. with as little delay as possible," Burdock persisted. "It's quite likely that your word would go a long way with Jarwin."

"But I'll not," the commissioner repeated.

"Then you're determined not to do anything to help Jenks?"

"That's my position." Alson's flushed face had turned white. "You and Jenks took this matter into court and we'll let the court settle it. And what's more, I think you've been rather cheeky to come and talk to me the way you have. It might seem as if you thought me a criminal. You've butted in without having right or reason for it."

"The right and reason of a Rotarian trying to help two fellow Rotarians," Burdock replied quickly. "The right and reason of honestly trying to practice Rotary."

"Rot!" Alson exclaimed. "That's all rot! Why do you suppose I joined the Rotary Club? Because I thought I might make a few more friends who would help me politically. Yes, for selfish motives! I'm too busy looking after my own interests to go around spending time and money and wasting my own opportunities trying to be a modern Sir Galahad."

Burdock stared at Alson for several moments before rising and starting silently for the door, Secretary Harman following. In the doorway the attorney paused and said slowly, "I'm sorry, Jimmie," and past out.

Eight members of the Rotary Club were present at the meeting in Bob Burdock's office the following morning, the Fellowship committee and five others. Most of them had already been acquainted with the details of the matter they were to consider, three had taken the time to make some inquiries and investigations, and Burdock required little time to put the thing before them.

"I saw Ned last night," he concluded. "He hopes we can straighten out the tangle in this way—he's very anxious to do it to help Bill in a business way and to keep him from drifting away from Rotary. Doc told you that I haven't any doubt about Bill's business coming thru with flying colors, didn't he? I know its condition pretty thoroly and wouldn't hesitate to be the sole endorser on the note, but the bank will require more than my endorsement. That is, Ned would be satisfied with the note without any endorsement, but he's afraid his directors would not. Of course I don't want any of you

fellows to go into this just on my say-so, even if you want to. So I put in a few hours last night and this morning with Dick Heilbron drawing off a statement of the condition of the business. I've got that here for you fellows to examine."

"Read it to us," Alderson said as Burdock held out the statement to the man on his right. "We can all hear it and save the time of examining it individually. We'll ask questions as you go along."

The showing was remarkably good and there were few interruptions as Burdock read. When he had concluded Alderson said immediately,

"I'm satisfied."

The others expressed similar decisions and after further discussion for a few minutes each of the eight men endorsed the note for \$75,000 which Burdock had prepared, payable to Brell's bank, but not signed by Jenks. He explained that he would take Jenks to the bank and have him sign it there. The meeting broke up shortly after ten o'clock, the men going to their respective places of business and Burdock going to take Jenks to the bank.

Bill Jenks, engrossed in his work, was surprised at Burdock's early arrival. He was more surprised when Bob told what had been done.

"Get your hat and come along," Burdock said gruffly, trying to put Jenks at ease.

"Surest thing you know," Bill replied with a catch in his voice. "You fellows certainly have made me ashamed of myself for thinking the things I did about Rotary and Rotarians."

CHAPTER IX

JENKS' business troubles seemed to cease almost immediately after he and Bob Burdock called on Ned Brell and secured the money on the \$75,000 note endorsed by eight other Rotarians. Jenks felt that a big load was lifted from his shoulders when he paid the note held by Alson and had sufficient operating capital left to tide the business over the critical period. Collections upon contracts which had been filled in the preceding months began to come in. He was able to take up the endorsed note when due without seriously curtailing the needs of the rapidly growing business. As his worries ceased he saw that he had been shutting himself off from the bright and happy things of life.

Then Jenks determined to carry out a plan he had had in mind since his arrival in Cornville. He offered to let Dick Heilbron buy 500 shares of stock and pay for it in small monthly installments, allowing him to draw dividends upon it during the period of payment. Dick's expression of gratitude was boyishly enthusiastic.

"Don't give me all the thanks," Jenks said. "Most of the credit belongs to Rotary. The boys must have injected into me some of this spirit of Rotary I've heard so much about, and I'm beginning to understand a little of what a big thing it means to be a real Rotarian and look on life as a big opportunity to do good, to be of genuine service, instead of just a scramble to help yourself regardless of others."

And as he grew in mental and spiritual vision, Jenks began to feel sorry for Jimmie Alson. The Commissioner learned very soon of the pool that had helped Jenks out of his difficulty. And it was not many days later before most of the club members suspected that something was wrong about Alson. Tho the pool members had agreed to say nothing of their action, unconsciously they permitted their attitude towards Alson to change and the others noticed it. Jenk's pity for the man, colored perhaps by his sympathy—perhaps an even stronger feeling—for his daughter, caused him to see what the others were slow in appreciating: that Alson was being ostracized.

Additional information came to the knowledge of the members of the pool that caused them to be even more severe towards Alson with the result that Jenks' feeling of pity increased. Thru his daughter, Katherine, Ned Brell learned that Alson had forced Jay Hammon, cashier in the bank, to act as he had. The Commissioner had obtained a hold on Hammond by means of information secured from the police concerning an escapade of the cashier that was not very creditable to him. Young Hammon, in love with his employer's daughter, taken to task by the banker, rendered desperate by fear of discovery, had confessed to Katherine his part in the plot to ruin Jenks and pleaded with her to intercede with her father in his behalf.

"The chickens are coming home to roost," commented Bob Burdock after Brell had finished telling the other pool members of the confession.

"It will be a bitter pill for Alson to swal-

low," the banker replied, "but let's hope it will wake him up and help him to begin to be a real Rotarian instead of just a member of the organization.

And it began to seem that Alson was waking up. At first he was enraged at the wreck of his scheme to force Jenks to the wall and buy out the business at a low price. Then his political training came to the surface and he made a bold face in spite of the evident aloofness of the other Rotarians. He realized that it would do him no good to lose their friendship permanently and his valuation of that friendship was enhanced. He began to wonder if he had not been mistaken in assuming that the other Rotarians were actuated by the same selfish motives that actuated him; he asked himself if he had not underestimated the value of Rotary. These changes of mental attitude did not come suddenly but they came quickly enough to cause him to be a little more sagacious, as he termed it.

Gradually, however, his bold front weakened under the continued process of ostracization, and Jenks' sympathetic pity for him increased. Alson began to break under the strain. He stopt attending the Rotary meetings. Jenks did not see him for several weeks and when Alson walked into the office one afternoon the appearance of the man shocked him.

"Surprised to see me, I suppose," Alson said with forced aggressiveness.

"A little bit," Jenks replied smilingly. "Sit down. What can I do for you?"

"Nothing much," the commissioner answered slowly. "I just stopt in to tell you that I've instructed the city attorney to confess judgment on your suit on those contracts. You ought to get your money in a few days."

"That's good news, Alson," Jenks said gently. "I'm glad to hear it, and gladder to hear it from you."

"Want to gloat over me, eh," Alson retorted with a show of his former aggressive manner.

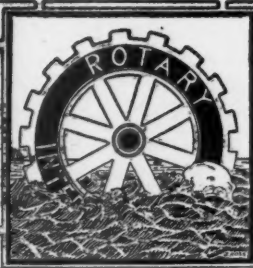
"Not a bit of it," Jenks answered quickly. "I'm glad just because I feel sure it will make you feel better to bring me the word."

"Huh," Alson grunted. After an awkward pause he asked, "Heard anything lately from Jarwin & Co.?"

(Continued on Page 76)

ROTARY EXTENSION WORK

From city
to city
the seed
is sown



And across
the water
Rotary takes
its course

District No. 2

The organization of a Rotary Club in Orange, N. J., last winter has been completed and reported.

Recently Organized

Orange, New Jersey: Organized 17 January, 1916. The officers are: President, Daniel A. Dugan, 252 Main street; vice-president, Maynes Potter, 254 Washington street; secretary, John W. Farrell, 207 Day street; treasurer, Alfred F. Osborn, 17 Essex avenue.

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District No. 3

The Rotary Club of York, Pennsylvania, was organized Thursday evening, May 11, with the assistance of about one hundred members of the Harrisburg, Reading and Lancaster Clubs. President Arthur D. Bacon of the Harrisburg Rotary Club represented District Governor Harris.

Elected to Membership in Association

Bethlehem, Pennsylvania: Elected as of 1 June, 1916. The officers are: President, Robert S. Taylor, First National Bank building; vice-president, J. L. Stewart, Lehigh University, South Bethlehem; secretary, Harold B. Farquhar, 835 West Broad street; treasurer, A. P. Miller, vice-president, E. P. Wilbur Trust Co., South Bethlehem.

Recently Organized

Altoona, Pennsylvania: Organized in May, 1916. The president is Frank Hastings, Second National Bank.

York, Pennsylvania: Organized 11 May, 1916. The officers are: President, Morgan E. Gipe, 25 South Beaver street; vice-president, J. G. Glessner; secretary, J. L. Long; treasurer, W. G. McBlain.

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District No. 5

Elected to Membership in Association

Selma, Alabama: Elected as of 1 June, 1916. The officers are: President, Truman L. McGill, Partner Hobbs & McGill, jewelers, 113 Broad street; secretary, Morgan Richards, secretary Chamber of Commerce, 1006 1-2 Water street. (Mail address, P. O. Box 91.)

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District No. 6

Elected to Membership in Association

Fort Smith, Arkansas: Elected as of 1 June, 1916. The officers are: President, Charles L. Ruhl, local manager Remington Typewriter Company, 1st

National Bank building; secretary, Rev. John H. Kirkpatrick, Pastor Central Presbyterian Church, corner 9th and B streets.

* * *

District No. 7

Recently Organized

Lansing, Michigan: Organized 29 May, 1916. The officers are: President, Clark R. Graves, Lansing Fuel & Gas Company; vice-president, Harry Harper, care of W. K. Prudden Company; secretary, Joseph Burton, 218 South Washington avenue; treasurer, Don Devor, 1110 W. Allegan street.

Elected to Membership in Association

Clarksburg, West Virginia: Elected as of 1 May, 1916. The officers are: President, Robert R. Wilson, Empire building; vice-president, Wm. A. Vance, 310 Main street; secretary, G. W. Dudderar, Union Bank building; treasurer, James M. White, Third street.

Flint, Michigan: Elected as of 1 May, 1916. The officers are: President, Walter E. Dunkin, 218 S. Saginaw street; vice-president, John J. Mercer, 415 S. Saginaw street; secretary, De Hull N. Travis, 807 Flint P. Smith building; treasurer, Wm. A. Hastings, 127 E. First street.

* * *

District No. 8

Extension work is progressing favorably in two Illinois cities, East St. Louis and Aurora, and in two Indiana cities, Logansport and Elkhart, and the organization of a Rotary club in Rockford, Illinois, may be expected at any time.

Elected to Membership in Association

LaFayette, Indiana: Elected as of 1 June, 1916. The officers are: President, Prof. Thos. F. Moran, Professor of History, Purdue University; vice-president, William Shipley, 330 Main street; secretary, Karl R. Bachman, secretary Chamber of Commerce, 607 Main street; treasurer, Jas. C. Farrington, 57 Loan & Trust building.

* * *

District No. 10

Jack Gordon, Jr., of Cedar Rapids, the celebrated "Rotary Missionary of the Tenth District," has given effective aid in the work of organizing a Rotary club at Mason City, Iowa. He reports that a temporary organization has been perfected, with Hugh H. Shepherd as presi-

dent and that about twenty men have signed applications for charter membership. The Mason City Club probably will be completely organized before long.

Recently Organized

Ottumwa, Iowa: Organized in May, 1916. The officers are: President, Dr. W. E. Creath, Ennis building; vice-president, W. C. Hengen, 222 East Fifth street; secretary, H. E. Blackmar, 227 West Woodland avenue; treasurer, R. W. Funk, 135 East Mable street.

* * *

District No. 11

Twenty-five members of the Kansas City, Missouri, Rotary Club and large delegations from the Rotary Clubs of Tulsa and Muskogee and Parsons and Independence, accompanied me to Joplin to assist in completing the organization of the Joplin Club. It was a rousing rally of all the clubs in the southern portion of my district and a huge success in every way.

Recently Organized

Okmulgee, Oklahoma: Organized 5 May, 1916. The officers are: President, J. R. Abernathy; secretary, L. H. V. Cook.

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District No. 12

A new Rotary Club was added to the roster of District No. 12 during May, when one was successfully organized at Lake Charles, Louisiana, making three clubs in that state.

Elected to Membership in Association

Dennison, Texas: Elected as of 1 June, 1916. The officers are: President, J. E. Aubrey, Chautauqua manager, 215 North Burnett Ave., vice-president, A. S. Johnson, Superintendent of Railway; secretary, H. Guy Alexander, fire insurance, 327 1-2 W. Main St., treasurer, W. P. Lebrecht, cement contractor.

Lake Charles, Louisiana: Elected as of 1 June, 1916. The officers are: President, Frank R. Yeatman, Canal street; vice-president, Walter D. Bettis, Chavanne building; secretary, Lawrence G. Menuet, 707 Ryan street; treasurer, H. Bill Bayliss, secretary Chamber of Commerce.

* * *

District No. 13

The preliminary organization meeting held in May at Albuquerque, New Mexico, was very inspiring. Rowlands and several others of the El Paso boys intended to attend but missed their train and failed to show up. A number of the Albuquerque men have at various times visited Rotary clubs. They started with a charter membership of thirty-two and I am satisfied that they will have a crackerjack club.

I met Geo. H. Kinkel of Las Vegas, New Mexico, with whom I have had considerable correspondence regarding Rotary. There

is a club in Las Vegas that very much resembles a Rotary club, limited in membership to twenty-five, and judging from the way Kinkel described their meetings and the interest of the members, I believe they might make a good addition to Rotary. I have asked him to consider it.

The charter for the Berkeley Club was presented by me in person. They have a fine, active little club and the good-fellowship, free from restraint, that they have developed is remarkable. Seeing them in action, also San Jose and some of the other smaller clubs, I can't help but feel that they get more out of Rotary in these smaller communities than we do in the larger cities.

Recently Organized

Albuquerque, New Mexico: Organized 8 May, 1916. The officers are: President (pro tem), Dr. A. G. Shortle, Albuquerque Sanitarium; secretary, J. E. Goodel.

* * *

District No. 17

The Rotary Club of Fort William and Port Arthur, Ontario, was formally organized Wednesday evening, May 17, at a dinner at the Prince Arthur hotel in Port Arthur, assisted by Rotarians Charles W. Oppel and W. C. McCarter of Duluth. Weekly luncheons will be held alternately in Port Arthur and Fort William. Much of the credit for the successful organization of the Rotary Club in the twin-cities at the head of the Great Lakes is given to J. Lawrence Routly of Fort William. The new club will be represented at the Cincinnati convention.

Recently Organized

Fort William and Port Arthur, Ontario: Organized 17 May, 1916. The officers are: President, W. O. Matthews, secretary Canadian Towing and Wrecking Company, Port Arthur; vice-president, C. B. Nienaber, general manager Fort William Coal Dock, Fort William; secretary-treasurer, J. Lawrence Routly, branch manager Imperial Life Assurance Company, Culbertson block, Fort William.

Elected to Membership in Association

Ottawa, Ontario: Elected as of 1 May, 1916. The officers are: President, T. E. Clendinnen, care W. C. Edwards Company; vice-president, George Kelley, care Ewart, Scott, MacLaren & Kelley; secretary, Fred C. Magnussen, care The Burroughs Adding Machine Company; treasurer, J. Fred Davey, care Toronto General Trusts Corporation.

District No. 19

Recently Organized

Aberdeen, Scotland: Organized in April, 1916. The interim secretary is Bailie Fiddes, care Torry Saw Mill.

Leicester, England: Organized in April, 1916. The interim secretary is C. A. Charante, 13 London Road.



Rotarian Ivan E. Allen of Atlanta is receiving many handsome compliments upon the manner in which he is handling the job of being president of the Southeastern Fair Association. President V. H. Kriegshaber of the Atlanta Chamber of Commerce had this to say about him in *The City Builder*, the magazine of the organization, in the May, 1916, issue: "The Atlanta Chamber of Commerce has fostered and fathered many propositions that have been of inestimable value to the city of Atlanta and the state at large, but I do not recall anyone that has been, or will be, of more value to our people than the agricultural progress that will come out of the development of the Southeastern Fair."

*** There is one man preeminently in this undertaking who has carried the brunt of the burden, who has given lavishly of his time and energy and without whose conservative leadership there would be serious doubts as to its ultimate success, so that without detracting one iota of the credit that is due and should be given to everyone who has been loyal in the service of the Southeastern Fair I want to congratulate the Chamber, the Fair and the city of Atlanta upon the selection of Ivan E. Allen as the executive head of this enterprise."

Rotarian H. W. Robinson of New Orleans has sent to Thos. Stephenson of Edinburgh a supply of candy for the Edinburgh Rotarians who are serving in the army at the front. Each packet was accompanied by a little note from Robinson to the recipient. If they reach their destinations safely and in good condition he will send other lots to the members of other British Rotary Clubs on similar service. Stephenson and Robinson became fast friends when the secretary of the Edinburgh Rotary Club visited the United States as a delegate to the Houston Convention. "I think this is really splendid of him" writes Tommy. "I take it very much as a personal compliment because he and I spent a couple of very pleasant days together at New Orleans and he made me an honorary member for the time being of the Pickwick Club. We have had some correspondence since and the friendship has ripened into this beautiful example of service. I am asking our military members to write him direct from the front thanking him, and I hope he will feel good when it is all over."

Former International Vice-President Biggers who is a shining light in the Detroit Rotary Club encountered a man in an Omaha hotel who greeted him cordially and it is said that Biggers had quite a pleasant conversation with him and went in to dinner with him and finally after dinner when he could restrain curiosity no longer, he remarked to the gentleman—"What is your name and where did I meet you? Your face is strangely familiar but I can't place it." The answer which startled Biggers was something like this: "My name is So and So and you met me in the Detroit Rotary Club of which I am a member."

Bernard H. Dawson is some honor man. As a graduate of the University of Michigan he has been given his diploma in advance and for the first time in the history of that University, the words "with high distinction" have been added. Also he has the rare honor of election to both the honor societies, Phi Beta Kappa and Sigma Xi. Next he got a cablegram announcing his appointment as Observer at the Observatorio Astronomico of the National University at La Plata, Argentina and then he went and got married. He is a brother of Past President C. W. Dawson of the Muskogee Rotary Club.

District Governor Richardson is a fisherman. "All work and no play" makes dull boys of district governors and others high in Rotary's counsels, as well as the proverbial Jack. Every Rotarian of the sixteen clubs now affiliated from Texas will swear to it that Billy Richardson of Austin, governor of



W. H. Richardson, Jr., Austin Rotary Club, Governor 12th District.

District No. 12, is as successful a business man and enthusiastic a Rotarian as he is a successful and enthusiastic disciple of Isaak Walton. We understand that Billy has engaged a special parlor at the "Texas Palace" hotel at Cincinnati where Rotarian fishermen will be particularly welcome. Governor Richardson challenges any and all comers at swapping fish stories.

Rotarian David C. Farrar of Pittsburgh celebrated Memorial Day, May 30, by having his appendix removed. Secretary Jim Corbett reports that he is doing nicely. Dave is a former president of the Pittsburgh Club.

Paul P. Harris of Chicago, founder of Rotary and president emeritus of the International Association, has moved his law offices to the First National Bank Building, Suite 850. His firm's name is Harris, Kagy & Vanier.

When Rotarian Paul Nemeyer, secretary of the Rotary Club of Wheeling, W. Va., returned to his work after slipping away and quietly marrying, members of the Club got even with him by giving him a handsome chest of silver for a wedding gift.

What the Clubs Are Doing

Messages from the Live Ones

(Contributions from correspondents for this department should reach the Editor by the first of the month for insertion in the following month's issue)



What one member of the Portland, Maine, Rotary Club bought with the "Rotary Dollar,"—not the team and wagon, but the load of blocks. The dollar was started in circulation at a Club meeting.

ALBANY: Collection and Auction For Baby Welfare Work

Correspondent Cameron of the Albany Rotary Club reports that a "collection and an auction for Baby Welfare work resulted in a generous contribution and proved that we have some auctioneer. He succeeded in taking imaginary bids out of the mouths of his hearers and real money out of their pockets without giving a receipt. * * * There has been no lack of interest and enthusiasm at our luncheons. Calling unexpectedly upon individual members to sing unearthed some very good talent and afforded plenty of amusement at the expense of some less gifted soloists."

AUBURN: Children, War Veterans, City, Aided by Club

Secretary Rust writes of the activities of the Auburn, Maine, Rotary Club as follows: "We have elected two delegates to the International convention at Cincinnati and will also send two alternates. * * * On Decoration Day the Rotarians will call at the homes of the old soldiers to take them, by automobiles, to the line of march and then will join in the parade to the cemetery. * * * We have invited the Chamber of Commerce, Retail Merchants association, Advertising Club, Commercial Travelers, and their wives and sweethearts to join us in a get-together night at Island Park, our famous summer resort. * * * We will give a community picnic to about six thousand children in June and that is going to be some job. * * * Our City Beautiful Committee is doing fine work. Prizes are offered to induce the residents on the two principal streets entering our city to take more pride in the physical appearance of the city. Three thousand packages of seeds were distributed among the school children, and prizes will be given for the best results from the plantings."

BIRMINGHAM (ALA.): Committees to Make Civic Survey

Probably the most important plan inaugurated by the Birmingham, Ala., Rotary Club since its inception was the passage of a resolution authorizing the president to appoint twelve committees of seven members each to study and report upon the following twelve subjects:

- (1) Public Health.
- (2) Education.
- (3) Recreation.
- (4) Housing and Renting Conditions.
- (5) Fire Protection and Insurance.
- (6) Essential Municipal Commodities (heat, light, water, power).
- (7) Transportation.
- (8) Communication Facilities.
- (9) Taxation.
- (10) Charities.
- (11) Labor Conditions.
- (12) Manufacturing.

As outlined in the resolution the purpose of this study is threefold: First, to acquaint the membership with the actual conditions under which they live and make their living; second, to compare these conditions with those in cities of the same relative size and opportunity; third, to enable the members to intelligently act upon and participate in all matters relating to the welfare and development of the city.

These reports after their submission to the Club will be placed on file at the Public Library for the information of all citizens.

The Club's weekly luncheons have been interesting and well attended. At no time in its history has the enthusiasm of the members been so evident as during the past three months. At a number of meetings there have been from sixty to seventy-five visitors. The Convention committee has reserved rooms for the delegation at the Emery Hotel and



Rotarians of Portland, Oregon, guests of Reed College. (See article in THE ROTARIAN for June, 1916, page 512)]

present indications are that Birmingham will send at least forty live wires to Zinzinnati. President Rushton will head the delegation.

* * *

CAMDEN: Rotary Night Is Event of Civic Celebration

Rotary Night was the big event of the Civic Celebration and Exposition of Industries at Camden, the Rotary Club having charge of the program and getting the largest attendance. Commenting upon this night *The Camden Daily Courier* said: "Rotary humor is the finest and it reigned supreme last night in the Palace of Industries at the Third Regiment Armory when more than 1,000 delegates from about twenty cities mingled with the vast crowd that came out to enjoy Rotary Night. Champions of all vocations, jacks of all trades, laid aside the demands of business and sheathed their cares that they might join with the Camden Rotary Club in the first big feature night of the Civic Week celebration." The printed program issued by the Rotarians attracted a great deal of favorable comment, especially the motto "For Rotary's Sake Bury that Hammer and Buy a Horn." A prize of ten dollars was given for the best article of not to exceed 150 words on the Rotary slogan **HE PROFITS MOST WHO SERVES BEST**. Two prizes of \$2.50 each were put up for the persons guessing the correct number of white carnations on the Rotary automobile that was a feature of the parade. The Rotarians made the exposition and celebration a success.

* * *

COUNCIL BLUFFS: Rotary Public Drinking Fountains

The Rotary Club of Council Bluffs has given a concrete exemplification of service to the public by installing three drinking fountains at places where they will do the most good. They are of

white porcelain, with the metal parts all nickel plated. In the bowl of each is the Rotary wheel and on the side is the word "Rotary" in black letters * * * The Club has successfully conducted a campaign among the members to raise funds to equip and maintain one or more public playgrounds, each to be under the direct supervision of a physical instructor. * * * The "Goats" were hosts to the "Sheep" at a recent evening meeting and covered themselves with glory by the royal entertainment which they gave to the winners of the attendance contest.

* * *

DALLAS: May Day Party for 500 Orphans

The Dallas Rotary Club entertained 500 children from the various orphan homes in and around the city, at a May Day festival at the Coliseum. Candy and cakes were served. After the program the one thousand children present were treated to ice cream by some twenty Rotarians. * * * It long has been the custom of the Club, writes Secretary Temple, to entertain the young working boys of the city at least once a year. Each Rotarian takes one or more boys as his guests, and all sit down together at a special dinner. The boys come, some barefooted, some coatless, just as they are picked upon from their work. They are given presents and made to feel happy and at home. * * * Rotarians were the first organization in Dallas to endorse the preparedness parade movement, which was handled by the Chamber of Commerce and the Manufacturers' Association. There were 200 Rotarians in line. * * * The Club year just closing has been the most successful since the establishment of the Dallas Rotary Club five years ago. A fine spirit prevails and the people of Dallas are more and more appreciating Rotary. Dallas Rotary will be at Cincinnati fifty strong. They send out word to "watch us."



Sons of Black Hawk band—a bunch of Waterloo Rotarians that made President Albert, Gov. Knutson and Ozzie Becker of Davenport eat White Dog Soup at the Tenth District conference.

DECATUR: An Incident of an Inter-City Visit

Four members of the Decatur Rotary Club were going into Peoria to invite the Peoria Club to the five-city meeting in Decatur.

"Somebody may meet us," said Porter Millikin.

"If not, it is only ten minutes walk. We will just walk up," said another. "It's just a half hour before 12 o'clock, the time for their luncheon, and not a very convenient time of day for them to send anyone down."

When the four got out it looked to them as if the railroad station was filled with men.

"Hello," yelled a Peorian. "Rotary?"

"Yes," answered the Decatur bunch.

"Well, here we are then. Some of us have come down to meet you."

About sixty members of the Peoria Club had knocked off business in the middle of the day and were down there with twelve big automobiles. It made the hearts of those Decatur boys feel so warm that they glowed for a month afterwards.

At a recent meeting of the Decatur Club the Public Service committee reported that three teachers of forty-five backward children were to be dropt by the public school board because of the expense and that the Federation of Mothers' clubs wanted help to raise the \$2,200 needed to keep them. The women had pledged \$500. The Rotarians were agreed that the women should be helped and were trying to determine how, when Ed Irving said: "Here is School Superintendent Jim Engleman, one of our members. Tell him to employ the teachers for the next year and the Rotary Club will see that he has the money to pay them." A motion to that effect was adopted immediately.

* * *

DENVER: Rotarian Elected Mayor of City

"The city of Denver decided to dispense with the commission form of government," reports Correspondent Hancock of the Denver Rotary Club, "and at a special election Rotarian Robert W. Speer was elected mayor and a new charter, known as the 'Speer Charter' was adopted. To expedite the selection of the city councilmen the charter provided that the various business organizations

should select each one councilman to act in that capacity for the first year under the new charter. Among these organizations was the Rotary Club which responded by selecting Rotarian Jesse M. Wheelock. In selecting his official cabinet Mayor Speer placed at its head, as manager of Parks and Improvements, Rotarian W. F. R. Mills. The new administration is to be known as a 'business organization.' * * * The newly elected officers of the Club were installed at the annual meeting attended by 167 members. Harry M. Barret is our new president and P. D. Whitaker is the secretary. * * * The On-to-Cincinnati committee has reserved rooms for twelve Rotarians at the Hotel Alms but the outlook now is that these rooms will not take care of the entire delegation from 'The Queen City of the West' to 'The Queen City of the West.' * * * In closing the Rotary year in Denver there is much to look back upon with gratification. The membership has been 'weeded out' and at the same time increased to 176. The attendance at luncheons has increased remarkably until at the last there was an attendance of 150 out of a total of 173 members at that time. The percentage of attendance is being kept up and increased as the weeks go by. Rotary was never more appreciated and never stood better in the public eye than at the present time, and while the Club is steering absolutely clear of 'politics' it is taking a place in civic affairs that no doubt will mean much to Denver in the years to come."

* * *

DES MOINES: Club Has "Illinois Day"

Members of the Des Moines Rotary Club who were born in Illinois were hosts to their "not so unfortunate" fellow members at a recent luncheon meeting. They had prepared an elaborate program but it had to be omitted because the question of involuntary past Rotarians and the election of convention delegates were a special order. A feature of the luncheon was the presentation to the Club of a beautiful banner by Jake Sheuerman of the Capital City Woolen Mills. Will Tone and Gus Hostetler were elected delegates and Carl Weeks and Clifford De Puy alternates. The question of involuntary past Rotarians was discusst and made a special order for the next meeting.

(Continued on page 58)

Classified Business Directory

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BUSINESS SYSTEMS—SHORT CUTS IN FIGURES. By Joel Hunter, C. P. A. Everybody wants it! A new book that everybody needs. Price \$5.00 postpaid. Money refunded if not satisfied. Romm & Co., Box No. 369, Atlanta, Georgia.

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ROTARY CODE OF ETHICS

A BEAUTIFUL FRAMED COPY OF THE ROTARY CODE of Ethics for only One Dollar postpaid. The Leathersmith Shops, 1033 Race St., Philadelphia, Pa.

ROTARY FLAGS

OFFICIAL ROTARY FLAGS SHOULD FLOAT FROM the flag staff of every Rotary Hotel and meeting place. Made in all sizes according to the official design as adopted by the International Association of Rotary clubs. Write for particulars. Carnie-Goudie Mfg. Co., Rotarians, Kansas City, Mo.

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"Ro—Tailor" IS R-I-G-H-T! ("ALBERT" McKay—) S-E-R-V-I-C-E and S-T-Y-L-E—(all the while.) When next this way, DROP IN at MACON—G—A!

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Manufacturers Patent Coated Boards,
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Over

The Eagle Governess Cart

You will thrill with pride to see the children driving down the avenue in this smart and handsome pony cart. To own one, and care for it, will make a man of your boy.

Our booklet, "Tricks for My Pony," will interest him. Have him send for it.

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NO SUMMER OUTING is complete without

The
Great
KOBAN
ROWBOAT MOTOR

ORIGINAL 2-Cylinder ROWBOAT MOTOR

THE motor that is free from vibration—it does not shake the boat.

Simple to understand, run and manage. Speedier than most launches. Well made—handsome design—beautiful finish.

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My address for the week of July 16th will be

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who will give full information to Rotarians as to nearest point from which to obtain supplies



WHAT THE CLUBS ARE DOING

(Continued from page 56)

DETROIT: 75 Members Visit Saginaw Rotary Club

The recent visit, by special train, of 75 members of the Detroit Rotary Club and nine members of the Flint Club, to the Saginaw Club is counted one of the most successful club events. The entire membership of the Saginaw Club entertained the visitors at a banquet. Secretary Elton Hascall of Detroit says: "It is too bad that more of the boys were not able to make the trip. Nothing the Rotary Club does goes so far toward cementing the relationship of its members as these club outings." The trip followed the regular luncheon meeting in Detroit, which was New Members' Day, those who have become members since last July being in entire charge. Each new member wore something to designate his classification. They put on a splendid program.

* * *

DURHAM: Albert Guest at Luncheon Prepared by School Girls

The lecture on "Civic Improvement" by International President Albert, was "the best thing Durham has heard in a long time." President Albert was entertained by the Durham Club at an informal luncheon charmingly served by the domestic science class girls of the city schools. A Ladies' Night banquet in the evening, at which President Albert was present, brought to a close an eventful day for Rotary in Durham.

* * *

FLINT: Attendance at Each Meeting Is 100 Per Cent

Since the organization of the Rotary Club of Flint, Michigan, on April 7, with twenty three charter members, meetings have been held every Friday noon with one hundred per cent attendance. On April 12 a delegation of fifteen Rotarians from Flint, upon invitation of the Detroit Club, attended a luncheon in Detroit in honor of Harry Lauder. On May 10 the Rotary Club of Detroit accompanied by the Flint Club were entertained at the Canoe Club by the Saginaw Club. The Flint organization issued a special newspaper, "The Flint Rotary News," for the occasion.

* * *

GLASGOW: Club Active in War Relief Measures

The Glasgow Rotary Club has been quite active recently in promoting efforts to assist the soldiers and sailors participating in the war. Consignments of "comforts" have been sent to the Bantam Battalion, which the Glasgow Club was instrumental in raising. These "comforts" consist of socks, soup cubes, tea cubes, soap, candles, cigarettes, matches, writing paper, shirts, mittens, handkerchiefs, boots and laces, etc. A "Studio Rendezvous" managed by Rotarian R. E. Jeffrey resulted in a check for £685 being turned over to the Incorporated Soldiers' and Sailors' Help Society. The program included four first class concerts, cafe chantant, cake and candy sale, flower and fruit stall, soldiers' comfort stall, white elephant stall, palmist, etc. A third activity was the successful organization of a "Welcome Club" for men of the "Overseas Forces," meaning the men serving in the Canadian, Australian and New Zealand armies, and men from the British colonies serving in other detachments.

(Continued on page 60)

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It pays to trade in stores equipped with up-to-date National Cash Registers.

The National Cash Register Company, Dayton, Ohio.

MR. MERCHANT: The above advertisement has recently appeared in magazines and newspapers reaching fifty million readers.

We are spending a vast sum of money to teach the public to co-operate with you in your efforts to protect your customers, your clerks, and yourselves by the use of modern efficiency methods in retail merchandising and accounting.

Have **YOU** that kind of store? If so, you will get the **FULL** benefit of our educational work in your behalf.

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One of our new 1916-Model Multiple-drawer, Receipt-printing Cash Registers will do this for you. Let us explain how and why. Use the coupon.

The N. C. R. Co.,
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**N C R
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A printed receipt or sales-slip with every purchase

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My address for the week of July 16th will be

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Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

WHAT THE CLUBS ARE DOING

(Continued from page 58)

Rotarian Bertie Heilbron had charge of this work. He is a brother of Major E. J. Heilbron who was one of the Glasgow delegates to the Duluth Rotary convention.

President McCall writes: "I am mentioning these useful works, not in a spirit of self praise, nor with the desire to seek applause, but rather as a justification of the value of Rotary and a convincing argument of what can be done by an organization which, although limited in numbers, is comprised of the right men banded together in their endeavor to maintain their Club motto—Service, not Self."

From August, 1914, to December, 1915, the city of Glasgow raised £1,309,506 for various war relief funds, the Rotary Club participating in many of the activities. This amount was exclusive of the thousands of pounds collected by the churches, and by ship-building yards and other firms for the benefit of their own workmen who have enlisted.

* * *

GREENVILLE: President Albert Inspiration to Members

The Rotary spirit is epidemic among Greenville members. Rotarians are enjoying and profiting by their association with this organization, the real meaning of which is just being fully realized, thanks to the address on May 4th, delivered by International President Albert. "Allen" was guest of honor at a luncheon given at Sans Souci Country Club, one of the loveliest country clubs of the state, housed in an ante-bellum mansion of historic setting. On account of a bad throat he spoke only a few minutes. His remarks were earnest, impressive and clear-cut, setting forth both the privileges and the responsibilities of Rotary.

The Greenville Rotary Club meets twice the month, at two o'clock luncheons. Every meeting has been well attended and thoroly enjoyed. The club now has twenty-seven members, several of the classifications remaining to be filled. In commenting upon the club a visitor at the last regular meeting was asked what he thought of the club and replied that it reminded him of a Ford; it looked like a bunch of nuts but upon close examination and acquaintance proved to possess plenty of power and energy and go. He wasn't mobbed.

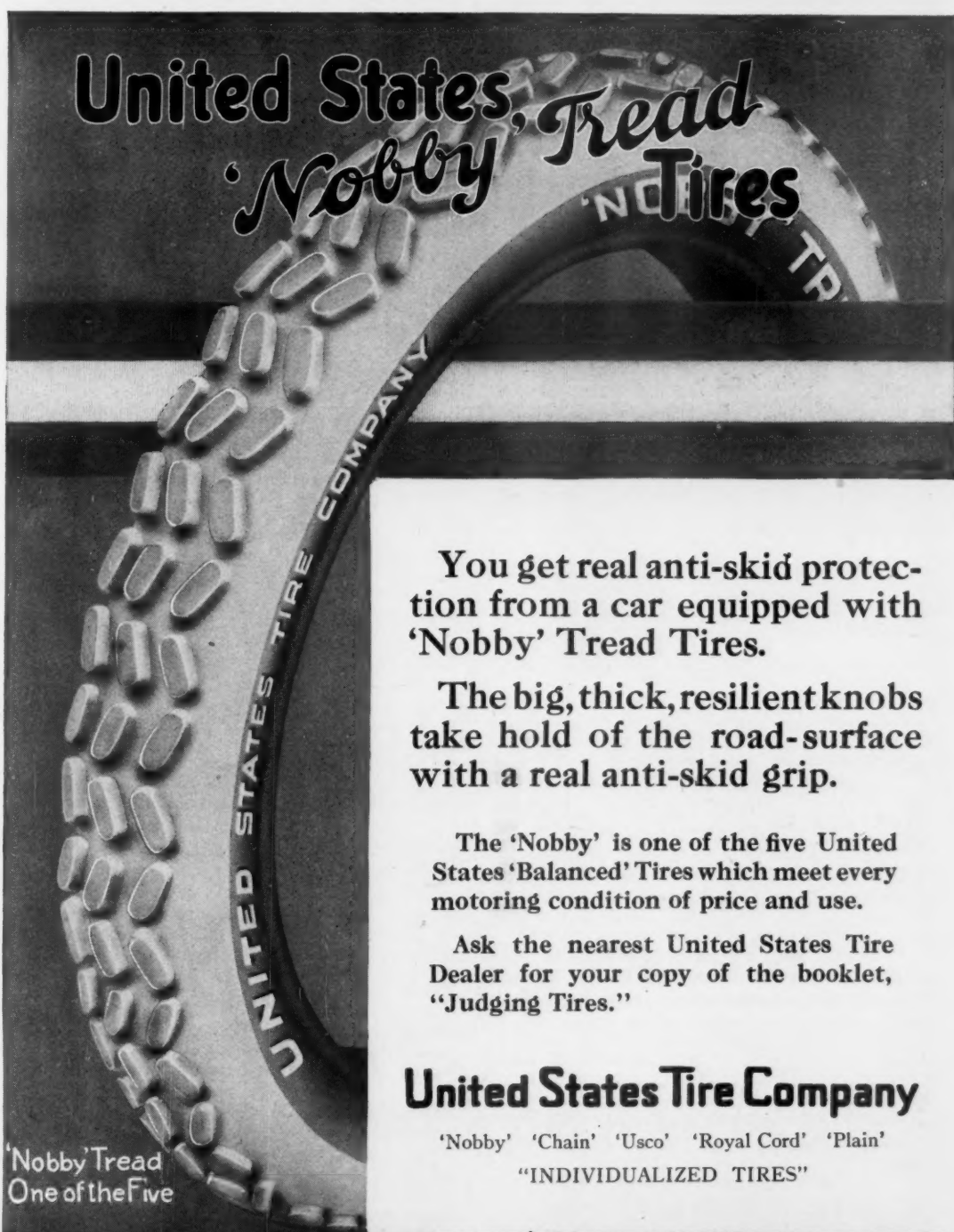
* * *

HAMILTON (ONT.): Rotary Week Great Aid to Red Cross

Rotary Week in Hamilton, Ontario, to assist the conservation movement for the elimination of waste, was a wonderful success and resulted in great aid to the Red Cross, to which organization was given the money secured from the sale of rags, old paper and rubber that was collected. On one day \$300 worth of waste was collected. This movement is rapidly spreading across Canada and had its inception in Hamilton, the Rotarians starting the ball rolling. Geo. Messer, Fred McBeth and President Lees were the dynamic instigators. The city allowed the Club to erect a bungalow in the center of the business section to provide a central place for people to drop their bundles of rags, etc. Rotarian Harry Frost offered a prize of an evening at the movies to the children of the school which made the best showing. The response was so great

(Continued on page 62)

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You get real anti-skid protection from a car equipped with 'Nobby' Tread Tires.

The big, thick, resilient knobs take hold of the road-surface with a real anti-skid grip.

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Over a thousand stock forms to fit the binders—a form to meet nearly every business need, from Memo Sheets to big Ledger Sheets. All of them are practical, demonstrated helps for your everyday work—to be obtained without delay.

When I first saw the **LOOSE IP LEAF** Catalog I was looking for a convenient way for our salesmen to carry prices. Today, we are using **LOOSE IP LEAF** binders and forms in nearly every department of our business. Our records are more elastic, our book-keeping is less expensive, and it is infinitely easier to get sheets and binders to meet our needs. Occasionally we have special purpose sheets ruled to order but usually we find what we want among **LOOSE IP LEAF** stock forms.

All first class stationers sell
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Send for Catalog 3

Irving-Pitt Manufacturing Company

Largest Loose Leaf Manufacturers in the World
(Rotarians)

Kansas City, Missouri

WHAT THE CLUBS ARE DOING

(Continued from page 60)

that he threw up the sponge when it came to making a decision and compromised by entertaining the children of twenty schools. One school turned in nine tons of paper as its contribution. The school children are now making weekly collections of waste material. To inform the public of the purpose of the bungalow the Rotary Club held a parade, two hundred strong, headed by the mayor and every one in the line carried a bundle of waste. * * * The attendance at Ladies' Night was two hundred. There were many souvenirs and special musical numbers. Past President Carey, the leader of the famous Elgar Choir and one of the Club's delegates to Cincinnati, made the night one long to be remembered.

* * *

HARRISBURG: Organization of Club at York Is Aided

More than a hundred Rotarians from Harrisburg, Reading and Lancaster went to York to aid in the formal organization of the Rotary Club of York. President Bacon of the Harrisburg Club represented District Governor Harris and had charge of the installation. * * * At the annual meeting of the Harrisburg Club the secretary reported an increase of twenty per cent in membership for the year. A gold watch was presented to retiring President Bacon. Howard C. Fry was elected president and Bacon was elected a director.

* * *

LAFAYETTE: Guests at School Gymnastic Exhibition

The members of the Rotary Club of LaFayette were guests of Rotarian Stocker at a gymnastic exhibition given by the school children of the city at League Park, the second exhibition given by the pupils of the LaFayette public schools. Rotarian Stocker has taken a great interest in this work.

* * *

LIVERPOOL: Auction Sale To Aid War Sufferers

The Liverpool Rotary Club had a big auction sale of gifts during "Roll of Honour Week" in May, for the widows, orphans and dependents of Liverpool soldiers who fall at the front. The sale was opened by the Lord Mayor and the receipts were added to the Lord Mayor's fund. In addition to cash contributions of nearly £300 there were nearly 800 different lots of gifts, donated by various persons, many of which were valuable relics and heirlooms. Two days were required for the auction.

* * *

NEW CASTLE: Every Member Out for Ladies' Night

"Something has been doing every minute for our Club," writes Correspondent Johnson of the Rotary Club of New Castle, Pa. "Ladies' night found every member out; one of the best ladies' nights New Castle has had. Nominations have been made for the board of directors according to the new plan set forth for International Rotary elections. On-to-Cincinnati committee reports there will be a good sized delegation from New Castle."

* * *

OAKLAND: Lessons Learned From School Debaters

Frequently the members of the Oakland Rotary

(Continued on page 64)

PREPAREDNESS

ATTENTION, COMPANY!
FORWARD MARCH

Buffalo Rotary Headquarters
Hotel Gibson

General Order No. 1

Cincinnati Ohio

We Will Keep

"OPEN HOUSE"

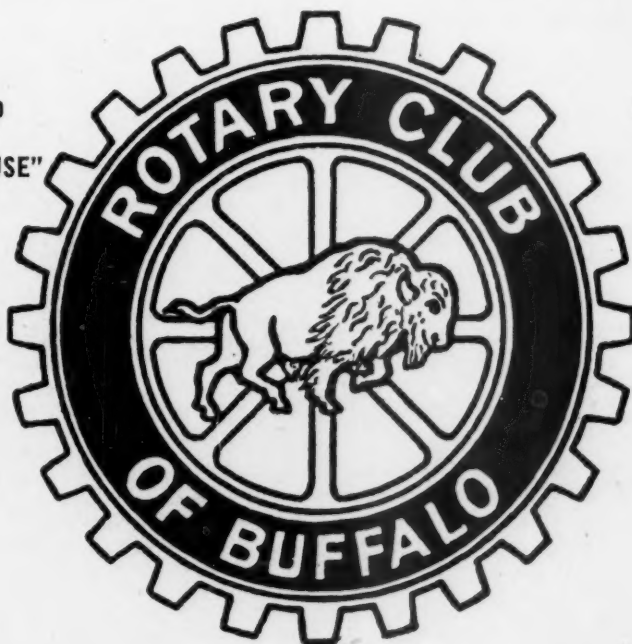
From the

Minute

The First

Gun is Fired

Until Taps



A Guard Always

ON DUTY

Not to Keep

You out

But

To Drag

You In

THIS IS OUR IDEA OF PREPAREDNESS

BUFFALO HEADQUARTERS
HOTEL STATLER

"No Service Too Great"
"Nothing Too Much Trouble"

VISITING ROTARIANS MAKE THIS THEIR HOME WHEN IN BUFFALO

The Rotarian Line
from Chicago to
Indianapolis
and
Cincinnati
is the

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Cars, Dining Cars and Coaches on
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(Rotarian)

General Agent Pass. Dept.

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My name is

KENDALL WEISIGER

I am Efficiency Engineer of the

**SOUTHERN GROUP OF BELL
TELEPHONES**

ATLANTA

My address for the week of July 16th will be

Room 517, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

WHAT THE CLUBS ARE DOING

(Continued from page 62)

Club bring before its members various products of their factories, and at a recent meeting Principal Professor Keyes of the High school exhibited three of his star debaters who entertained the members with their wit and oratory. The event was not only a source of entertainment but also a lesson to some of the older fellows who are afflicted with "vibratilis" of the knee joints when they are expected to make a short speech. * * * The Club is lending its encouragement to the Boy Scout movement. Some of the scouts have appeared before the Club on several occasions and have demonstrated the sort of work in which they are engaged.

* * *

**OMAHA: New Citizens and
Baseball Days**

The Omaha Rotary Club recently had two Big Days. A New Citizens' dinner was given to which was invited every newly naturalized citizen in the city, regardless of race, color or previous condition of servitude. And they accepted. "We broke bread with them," writes Secretary Johnson, "and helped bridge the first hardships of the stranger, by opening up a new means of acquaintanceship. It pays to be democratic with your neighbor. Rotary is firmly established in the hearts of these new citizens and their friends." If American clubs want to know more about how to help new citizens grasp the ideas of American citizenship privileges, write to Secretary Johnson and he will tell what they learned in Omaha. The dinner was a big success and the Club received a lot of valuable publicity in the Omaha papers.

The Club made it possible for Omaha to win the cup offered by Rotarian Governor Capper of Kansas to the city in the Western League having the largest paid attendance on the opening of the baseball season. The Rotarians decided to do two good deeds at once, to help swell the Omaha attendance and to take the school boys to the game.

"There were 4,000 yelling, care free, happy school boys, each with a 'free ride' thru the gate and a big Rotary tag on him, who enjoyed the afternoon as guests of the Club at the ball game," writes Johnson. "It put 'pep' into the players to hear that mob of howling young Americans turn loose their rapid fire conversational guns. And as every inning was a shutout up to the ninth the lungs of the young ones were kept fully occupied. When the game was over the kids gave a cheer for Rotary that will not be forgotten by those who heard it. We have 4,000 prospective members in sight!" The Club has received many letters from the boys expressing their appreciation of the treat.

* * *

**OTTAWA (ONT.): Rotary Night
At Empire Day Celebration**

Secretary Magnussen of the Rotary Club of Ottawa, Ontario, writes that they are growing in strength and numbers "and I think out of our total membership every one is determined to make the Rotary Club of Ottawa a huge success. It will give an idea of what the people are beginning to think of us when I tell you that one haberdasher said that he would give \$500 today to be with us." * * * The Rotary Club took a prominent part in the celebration of Empire Day, the entire pro-

(Continued on page 66)

The Spirit of the Vineyard

Up from the vineyard—clear and pure—with all the fragrance of fresh picked selected Concord.

Just the free, rich juice of the grape scientifically and cleanly pressed and bottled. That makes

RED WING the GRAPE JUICE With the Better Flavor

When you buy Grape Juice ask for Red Wing—instant on the brand that insures the utmost in purity, quality and grapey flavor. If your dealer is unable to supply you, send us his name and address and \$3.00, and we will ship you a trial case of a dozen pints by prepaid express to any point east of the Rockies, or for 10c we will mail you a sample 4-oz. bottle.

Write for booklet containing recipes for many grape delicacies. It's free.

PURITAN FOOD PRODUCTS CO., Inc., FREDONIA, N.Y.
Sales Branches: Chicago—New York—Boston—San Francisco
CANADIAN AGENTS: Lyman, Ltd., Montreal—Dunn-Hortop, Ltd., Toronto—W. H. Frost Co., Ltd., Winnipeg—Gard & Peters, St. John, N. B.—A. & W. Smith Co., Halifax, N. S.—Martin & Robertson, Ltd., Vancouver, B. C.





Diet and Health

If you want to keep well—up to the top notch—strong, healthy, efficient—then you must know how to eat.

The body is a machine. It demands certain quantities and qualities and only under favorable conditions will the body do its most efficient work.

This book is a condensed set of health rules—every one of which may be easily followed at home. It tells how the Battle Creek Diet System has been built through years of exhaustive scientific research. It will give you a new idea of life and its possibilities.

The book is free. Write for it now.

THE BATTLE CREEK SANITARIUM

BATTLE CREEK / Box 230 MICHIGAN

M. W. WENTWORTH, *Rotarian*

THE BATTLE CREEK SANITARIUM, Battle Creek, Michigan
Send me your free Diet Book: "EATING FOR EFFICIENCY."
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Street _____
City _____
State _____
Box 230

“The Bismarck”

Mercantile Library Building—Walnut Street

opposite

New Hotel Gibson



Ladies Dining Room—“THE BISMARCK”, Cincinnati, Ohio

CINCINNATI'S ROTARY RESTAURANT

C. V. BOWMAN (*Rotarian*) Manager

“Club Breakfasts”—Special Luncheon and Dinner Menus
Service a la carte

“The Bismarck” is located in the heart of the business district in The Mercantile Library Building on Walnut St. between 4th and 5th Streets, directly opposite the New Hotel Gibson— within one block of all the leading hotels. Visiting Rotarians will find in “The Bismarck” a high class restaurant—moderately priced.

Ladies are urged to use our rooms during convention as a place for meeting and information.

Photo-Engraver



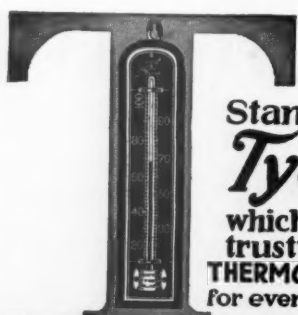
My name is

HENRY W. GRADY

I am Manager of the

SOUTHERN ENGRAVING CO.
ATLANTA

My address for the week of July 16th will be

*Room 507, Sinton Hotel, Cincinnati*Where I hope to meet you and
tell you WHY**Atlanta Wants You in 1917****HAVE YOU A PROBLEM IN TEMPERATURE?****Stands for
Tycos**
which means
trustworthy
THERMOMETERS
for every purpose*Taylor Instrument Companies*
ROCHESTER N.Y.

There's a Tycos Taylor Thermometer for every purpose

WHY NOT LET US HELP YOU SOLVE IT?**WHAT THE CLUBS ARE DOING***(Continued from page 64)*

gram for the night entertainment being arranged by the Rotarians before a huge crowd in the grand stand at the exhibition grounds. The military character of the day's celebration was maintained. There were concerts and drills by members of the several regiments, a pontoon bridge building contest between two companies of the Royal Engineers, an exhibition of dance drills by boy scouts, a gymnastic exhibition by the men's class of the Y. M. C. A., and a spectacular fireworks display. The Rotarians on the committee which arranged the program were Chairman W. P. Grant, A. S. Wickware, A. E. Hurd, J. Bingham and W. H. McKechnie.

* * *

**PALESTINE: Schools and Farms
Get Aid From Rotarians**

Palestine is completing one of the best and most modern high school buildings in Texas because the Rotary Club took an active interest in urging better facilities for the public school system. Such an improvement had long been needed and had been urged from various angles but it took the Rotary Club to set the ball rolling. * * * The movement to stock the county of which Palestine is the capital with better breeds of live stock has been endorsed by the Rotarians. The Club raised a fund to loan worthy and industrious boys money with which to buy fine brood sows. This work is under the supervision of Rotarian Henry Gentry and an expert farm demonstrator from the U. S. Department of Agriculture. The boys of the county are taking such an interest in this work that a second fund has become necessary. * * * An agricultural fair and festival this fall will be the result of the interest taken in the movement by the Rotary Club.

* * *

**PARIS: Secretary Just Has
to Write Poetry**

Secretary Anderson of the Paris, Texas, Rotary Club, has the riming habit so strong that he writes all his meeting notices in verse. Recently he closed a talk before the Club with the following poem as expressive of his idea of Rotary:

A ROTARY FRIEND OF MINEBy **W. H. P. ANDERSON**,
Secretary, Paris Rotary Club.

When the morning breaks in splendor,
From below the eastern sea
And the mocking bird is singing
His sweet lay to you and me;
When I join the mighty army
That is marching, toiling, on,
Seeking fortune's fickle favors
Ere my strength and youth are gone;
When my faith in men gets shaky
And my hope is on decline;
May my courage get a coaching,
From a Rotary friend of mine.

When the sun is in the zenith
Filling all with warmth and light;
And the day to me is glorious,
While to others it is night;
When I swell with pride and pleasure
O'er the victories I have won,
Not reflecting, neither thinking
Of the things I'd left undone,
Of kind words I should have spoken
But forgot from time to time;
May I get a mild reminder
From a Rotary friend of mine.

(Continued on page 68)

ROTARY DETECTIVE SERVICE

rendered under the motto:

“He Profits Most Who Serves Best”

can be secured anywhere in the world by applying to any of the following:

CITY	AGENCY	ROTARIAN
Albany, N. Y.	Central Detective Corporation Humphrey Building	Wm. A. Humphrey
Boston, Mass.	Sherman Detective Agency 16 State Street.	John F. Sherman
Dallas, Texas,	Smith Detective Agency 609 Busch Building	Geo. A. Smith
Kansas City, Mo.	National Detective Agency 434 New York Life Building.	W. B. Laughlin
Louisville, Ky.	Standard Detective Agency 233 So. Fourth Ave.	J. H. Haager
New York, N. Y.	Schindler National Detective Agency 149 Broadway	R. C. Schindler W. S. Schindler J. F. Schindler
Providence, R. I.	United Detective Service Turks Head Building Worcester, Mass., Office, Park Building	J. Parker Colbert, Prin. F. W. Adams, Dist. Mgr.
Victoria, B. C.	V. I. Private Inquiry Agency 312 Hibben-Bone Building.	J. W. Wright

**An Organization of Rotarians for the
Transaction of all Legitimate
Detective Work**

—ideal for Summer wear
the new
**Rotary Emblem
Belt**



Special attention is called to the **Raised En-ameled** Emblem above the surface of the buckle

By Mail:

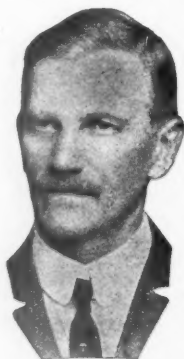
Sterling Silver buckle	\$2.75
Rolled Gold filled buckle	2.75
One piece tubular morocco belt75
Walrus grain Goat skin	1.25
Genuine Seal or Walrus belt	2.00

Send your waist measurement with order

Manufactured and Sold Exclusively by

BANKHARDT
TRUNKS
Leather Goods

MANUFACTURERS AND IMPORTERS
Race Below Fifth
CINCINNATI



My name is

HARRY G. HASTINGS

I am President of the firm of

H. G. HASTINGS CO.

The South's Foremost Seedsmen

ATLANTA

My address for the week of July 16th will be

Room 529, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you **WHY**

Atlanta Wants You in 1917

WHAT THE CLUBS ARE DOING

(Continued from page 66)

When the shadows of the evening,
Flit across our Texas plains,
And the stars in Heaven twinkle
As the day in darkness wanes;
When I sit in sober silence,
Planning for another day,
Hoping, trusting that no pitfalls
May be in or near my way;
May I hear the gentle whisper,
"You'll need help to keep in line,"
And my memory leads me quickly
To a Rotary friend of mine.

* * *

**PEORIA: Newcomers to City
Guests of Rotarians**

At a recent meeting the Peoria Rotary Club entertained several men who lately have taken up their residence in the city. The guests were appreciative of this evidence of hospitality. * *

* About 65 members attended the five-city meeting at Decatur and the Club will be well represented at the Cincinnati convention. * * * A meeting at a public school was interesting; the children entertained the Rotarians with a fire drill. * * * Strickland Gillilan of the Baltimore Rotary Club, author-humorist, entertained the Peoria Rotarians. * * * Ladies' Night in February was an enjoyable success.

* * *

**PORTLAND (ME.): Topsy-Turvy
Luncheon Novel Success**

"It has been a hustling, bustling month for Rotary," writes Secretary Wish. "We began with an announcement by the president that a new Rotary Club had been formed in Augusta, with 60 members, the second in the old Pine Tree state. * * * The last luncheon in April was a topsy-turvy affair. It startled some of the old dyspeptics when cigars and ice cream were served as starters and soup for the final course. The luncheon was an unqualified success. * * * Our Club endorsed the proposition for a United States Department of Aeronautics with a seat in the president's cabinet, as outlined by Robert E. Peary, honorary member of the Portland Club. * * * Our "Rotary Dollar," started recently on its rounds, has purchased \$90 worth of goods so far. * * * Summer visitors heading towards Maine and Portland, are always welcome at the Friday luncheons at the Falmouth hotel at 12:30 o'clock sharp."

* * *

**RICHMOND: Delightful Day
At District Conference**

The Richmond Rotary Club played the part of a royal host on May 2nd when the boys from nine out of the eleven clubs, 121 strong, assembled in that city by the invitation of the boys from the capital of the Old Dominion to have an official meeting of the district as well as a day of good time.

The fellows were met at the trains in all sorts of old wagons and escorted by a regiment of Boy Scouts, landing in due time, safe and sound, at the Richmond Hotel, headquarters for the day. The committee on entertainment ushered the visitors into the dining room for a splendid breakfast. After a period of fellowship the district conference was called to order by Governor Sites and certain business was transacted. Before closing this meeting the Roanoke boys invited all of the clubs to

(Continued on page 70)

The Self Starting Auto made
“cranking up” look foolish, didn't it?

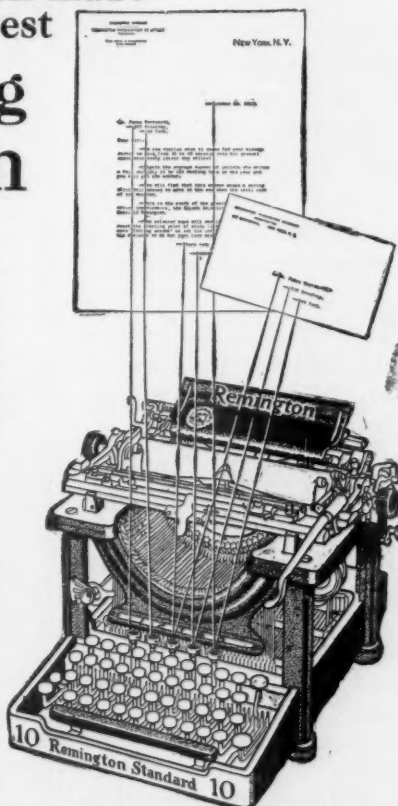
That's just the way old methods
of setting the typewriter
carriage have been made
to look by the latest

Self Starting Remington

SETTING the typewriter carriage by hand is just like “cranking up.” On every typewriter but this latest Remington you have got to “crank up” about a dozen times for every letter you write. And every time you “crank up” you lose four seconds by the watch.

The Remington Self Starter (Column Selector) cuts out this time loss. One touch on a Self Starter key and the carriage darts instantly and toes the mark at the correct starting point. It leaves nothing for the operator to do but just WRITE.

25 per cent. speed gain in letter writing results from the use of the Self Starter. We have proved this by countless tests. And if you will say the word we will gladly prove it to you. Call at our office any time and ask to see a demonstration.



**On the Remington
and Nowhere Else**

REMINGTON TYPEWRITER COMPANY

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NEW YORK and EVERYWHERE

Over Fifty Remington Managers are Rotarians

Secretary Lane Says that Yellowstone Park is the Largest and "Most Populous Game Preserve In the Western Hemisphere"

It is most conveniently reached from Salt Lake City, at very slight extra expense—

—And if Salt Lake City is chosen for the 1917 convention it will give you the chance of your life to combine business with pleasure and tour this greatest region of Scenic Wonders in the world.

Salt Lake City, itself a city of enormous interest to visitors, is the center of a great scenic region.

It is quickly, directly and comfortably reached by the lines of the Union Pacific System, with splendid mountain scenery on view en route.

It provides super-service which insures a super-trip from all points east to anywhere west.

Union Pacific System

*Joins East and West with
a Boulevard of Steel.*

Gerrit Fort
Passenger Traffic Manager
Chicago, Illinois.

WHAT THE CLUBS ARE DOING

(Continued from page 68)

assemble with them on July 15th en route to Cincinnati. This was accepted with enthusiasm.

Then the Richmond boys took their guests in hand, loading them in seventy-five automobiles, showed them over their beautiful city by the James river, landing at the Country Club for a buffet luncheon. After rest and refreshments, also entertainment of stunts and pranks, the crowd was taken to the ball park after which all went as they pleased, piloted by their most delightful hosts, and rounded up at the Richmond Hotel for the evening events of songs and addresses, "stunts" and good-fellowship.

The Richmond boys gave their visitors a royal good time. The visitors left on their special cars that night.

* * *

TORONTO: Vacant Lot Garden Cultivation

The opening of the second season's Vacant Lot Garden Cultivation campaign by the Rotary Club of Toronto, was an enthusiastic success. Last year this vacant lot gardening produced more than five thousand dollars worth of vegetables. It is expected that this year the production will be increased to \$15,000 or \$16,000. "The work received such wide attention last year and was so enthusiastically endorsed," writes Correspondent Trestail, "that this year it has received even greater recognition and strong efforts have been put forth to make it treble in results over last year's produce. In order to generate the right amount of enthusiasm and interest in the proposition it was decided to hold an opening day this year to inaugurate the campaign, at which the first seeds would be planted, speeches would be made and many games conducted for the Rotarians with prizes for the different events. It was a happy but tired bunch of Rotarians that went home to dinner after that strenuous afternoon's exercise, but it certainly served to put the Toronto Rotary Club before the people of Toronto once more in a very favorable light."

* * *

WATERLOO: Club's Activities Cover Very Wide Range

President F. L. Northey of the Waterloo Rotary Club writes: "In the year about to close we placed drive or silent policemen thruout the city, with flowers on top of them; worked with the city on several franchises, in co-operation with the Commercial Club; took up the 'home coming' proposition and had a monstrous parade; backed the Dairy Cattle Congress and assisted the city in purchasing a stock park; put on a bird house contest; are carrying on a geranium campaign to make Waterloo the geranium city and spending over \$2,000 to place 300 electrolier flower boxes thruout the city. We entertained the Tenth District conference. We have committees at work on the city manager plan, outdoor sports, playgrounds, advancing parents' interest in the schools, good roads, establishment of trails from Kansas City to McGregor and from Keokuk to St. Paul, corn testing station which is the first and most complete of its kind in the United States and which is expected to increase the corn yield of the county by \$100,000 this year, swat the

(Continued on page 72)



Do YOU Know Joe Chapple

The Man Who is Always Rotating

JOE CHAPPLE is everlastingly traveling—writing and talking about everything that is happening. It is said of him that he probably knows more great men—statesmen, musicians, captains of industry and other celebrities—than any other person.

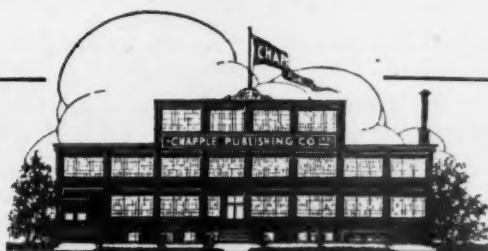
You can know these people, too, through the pages of his NATIONAL MAGAZINE. In its scope and policies, presentation of current events, and illustrations, the NATIONAL MAGAZINE stands in a class by itself.

Your growing boys and girls will find the NATIONAL interesting—so full of life and action and replete with information on a wide variety of topics. It is essentially a family magazine in the newer and broader sense.

Write today for a copy and send no money until you have read the magazine and know you like it. For \$1.00 every four months you can become a regular subscriber to the National

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NATIONAL
MAGAZINE*



*The Home of the
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Built for Service. Superior Quality at reasonable prices. Also a complete line of steel Lockers, Wardrobes and Shelving.

TERRELL'S EQUIPMENT COMPANY

(A. C. Terrell, Rotarian)
Grand Rapids, Mich.



My name is

LOUIS D. HICKS

I am Advertising Manager of the

SOUTHERN RURALIST

The South's Greatest Farm Journal

ATLANTA

My address for the week of July 16th will be

Room 529, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

WHAT THE CLUBS ARE DOING

(Continued from page 70)

fly campaign. The Club put on a minstrel show in cooperation with the two commercial bodies, to raise funds for the Sons of Blackhawk band. Our Club makes a practice of inviting the cooperation of those who cannot become members and the feeling towards Rotary is very favorable in Waterloo. Our Club is very much alive."

Correspondent Gates reports that the first anniversary of the Waterloo Club was celebrated with a "character party" attended by 150 Rotarians and Roses dressed to represent Uncle Sam, the Kaiser, Villa, Father Time, Old Nineteen Fifteen and Young Nineteen Sixteen, etc.

* * *

WAUSAU: Club a Power For Good in Community

The Rotary Club of Wausau is a power for good in the community and is actively identified with matters of national, state, city or county import. The Club was organized in 1914, has seventy-five members and is adding new ones at each meeting. Two noon luncheons are held each month and one evening meeting. At the former, home speakers entertain on local subjects; at the latter, addresses are made by Rotarians of national reputation. Since the holidays the club has had the honor of entertaining Ex-President Wm. H. Taft, and Rotarian E. L. Philipps, Governor of Wisconsin. One of its members has been appointed Associate Justice of the Supreme Court of Wisconsin—M. B. Rosenberry. Such men have addressed them as Allen D. Albert, District Governor Wm. J. Zimmers of Milwaukee, President Smythe of St. John's Military Academy, President Van Hise of the Wisconsin State University, Joe Chapple of Boston, etc. Last year the club, besides being interested in other activities, made a record on better roads and streets. One feature was in bringing about a cooperation of the citizens of Wausau and Merrill to keep the main thoroughfare between the two cities—a distance of twenty miles—free from stones and debris, well dragged and in excellent condition. Result—100 per cent more travel and a service to the public which has made the club popular.

* * *

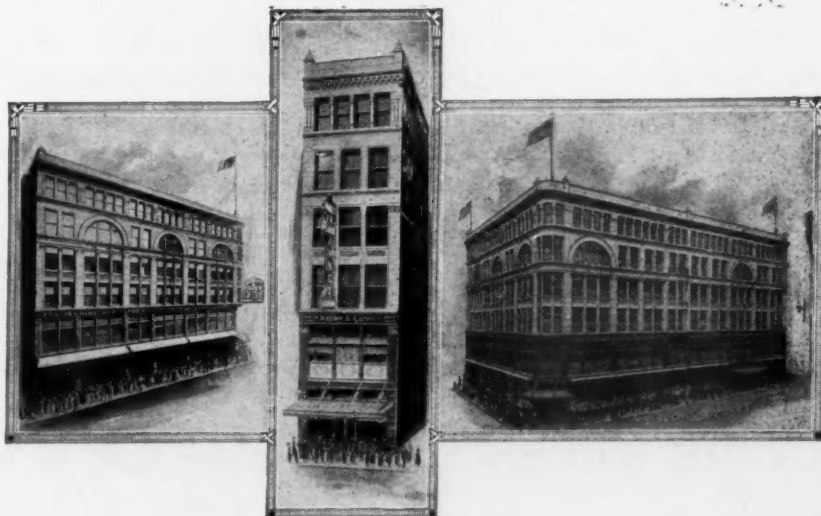
WHEELING: Back Yard Contest Arouses Interest

The committee of the Wheeling Rotary Club in charge of the "Back Yard Beautifying" contest has been agreeably surprised by the interest aroused. Last year there were 28 entries; this year there are 450. Many yards adjacent to those entered in the contest are being cleaned and beautified. The committee has been unable to attend to the photographing and inspection of the yards and additional committeemen and volunteers have been appointed to help them. * * * The work of educating the public relative to the proposed tax levy to support the public hospitals is being prosecuted vigorously. * * * Wheeling will be represented at the Cincinnati convention, some members going by motor. * * * The Club will secure a farm at which about thirty children of the King's Daughters Day Nursery will be cared for during July and August. This work was inaugurated last year. * * * Secretary Paul Nemeyer slipped off and married and when he got back on the job members of the club presented him with a beautiful chest of silver.

The Mabley and Carey Co.
CINCINNATI'S GREATEST STORE, FOUNDED 1877

Welcome Rotarians

The Queen City of the West and her Greatest Store join hands in extending to you a cordial welcome



We have made great preparations for your comfort and enjoyment.

Every man, woman and child in this community is glad that you are coming and each one of us considers it our duty to make your visit a pleasant one.

Come in and see us while you are in our midst.

The Mabley and Carey Co.
CINCINNATI'S GREATEST STORE, FOUNDED 1877

COMING OR GOING JUST A DAY IN **LOUISVILLE** THEN YOUR TRIP WILL BE COMPLETE

ROTARIANS from the SOUTH and SOUTHWEST:-

use the Louisville & Nashville R. R. en route to

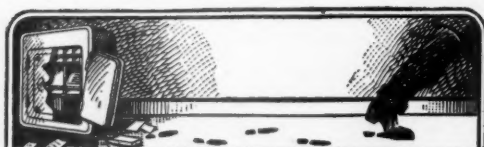
CINCINNATI

and accept the invitation of the Louisville Club to stop over in Louisville. Information regarding Louisville & Nashville service may be obtained by addressing

R. D. PUSEY, Gen'l. Pass'r. Agt.
(Rotarian)

LOUISVILLE, KY.

NOTE: Announcement is made for the benefit of Rotarians who do not travel to Cincinnati via the L. & N. R. that side trip excursions will be run from Cincinnati to Mammoth Cave during the convention period. (Tickets routed over Louisville & Nashville R. R. carry Mammoth Cave stop-over privilege).



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¶ You Rotarians from North and South and West, who plan to journey to Cincinnati this month to the International Convention, have been reading some of our announcements in *THE ROTARIAN*, in which we have extended a cordial invitation to you to go to or come from the convention by way of Louisville.

¶ We want to emphasize the fact that our invitation has been extended sincerely, and that we are looking for and expecting you. If you don't come, we'll be disappointed.

¶ Louisville, the nation's thoroughfare, has many features of interest from an historical, sentimental and business standpoint. Kentucky, with the Lincoln Farm, Mammoth Cave and the beautiful scenery of the Bluegrass, is worth looking at once and again.

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Atlanta Wants You in 1917

JENKS, ROTARIAN

(Continued from page 50)

Jenks smiled. "They've instructed their attorneys to withdraw their defense and settle the account on our original statement." He looked intently at his caller. "Have we you to thank for that, also?"

"Huh!" Another awkward pause followed Alson's second grunt. Then he got up and started for the door. "Guess I'll be going. S'long."

Jenks went to the door with him and watched the retreating form for several minutes. Finally he turned back to his desk, shaking his head. During the rest of the afternoon the face of Alson persisted in coming between him and his work until he gave up trying to do anything and wandered about the office endeavoring to "kill" the time until the quitting hour.

He was walking rapidly homeward when an automobile glided along the curb beside him and a gentle voice called,

"Mr. Jenks, won't you ride with me?"

It was Alice Alson, alone in her father's car. Jenks bowed gravely and climbed into the front seat beside her.

"Delighted, I'm sure, to have such an honor," he murmured.

"Don't," she pleaded. "Let's be perfectly frank today. I'm so tired of shams!"

"Certainly." He smiled gently. Jenks had not seen her for some time and was astonished at the tense, drawn look of her face. "Shall I drive?" he asked, groping for something to say that would relieve the tension.

"No, I think I'd prefer to drive myself," she answered.

The machine started and Alice sat erect, staring ahead, her fingers gripping the wheel with nervous strength. Neither broke the silence until they had left the crowded streets and were rolling along the boulevard thru a quiet residence district. She spoke first.

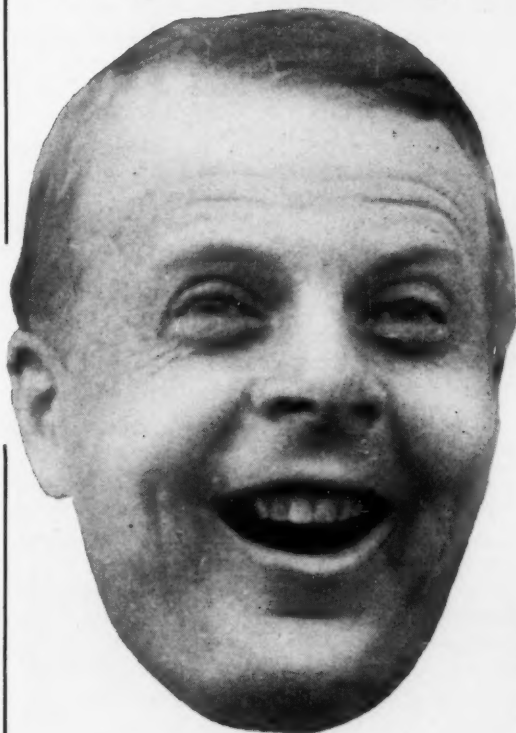
"I've been wanting to see you for some time, Mr. Jenks and talk with you about—about father."

He realized that it was only by a great effort that she forced out the words. She did not turn to look at him but continued staring straight down the street. He wanted to make it easier for her to say the things she evidently wanted to say but

(Continued on page 78)

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Weight (swimming).....	Barely 150
Color Eye.....	Leathery Brown
Last Seen.....	Philadelphia (near N. J.)
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Wears.....	Left-handed smile
Disposition.....	Red-headed and hopeful
Business.....	Good, thank you



Occupation.....Growing & making advertising lantern slides
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Dressed.....Always in white or some other color
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JENKS, ROTARIAN

(Continued from page 76)

dreaded saying. He felt very sorry for her and realized that she had been suffering greatly on account of her father.

"He was in to see me this afternoon," Jenks finally said.

"Was he? Oh, I'm so glad." It seemed that Jenks had chosen the right words to put her more at ease. "I hoped he would call," she continued. "He promised me he would but I—I didn't know—I—I just hoped."

"Yes, he came," Jenks replied. "We had a nice little chat." He noted the little quiver at the corner of her mouth and added, "Suppose we stop at Tim's for dinner. They'll not be worried about you at home, will they? We can telephone where you are." He wanted to give her a chance to forget her father for a little while. The grateful look she gave him made him feel repaid a hundredfold.

"I'd just love to do that." She almost smiled.

Their talk drifted quickly and easily into other channels and before their arrival at Tim's popular little road house Alice was nearly her normal self again—the girl Jenks had noticed with such interest on the train the morning of his arrival in Cornville at a time which seemed so far back in the past. Several times she punctuated her remarks with ripples of spontaneous laughter.

The hour was early and they had their pick of the tables. Tim, a big, red-headed, good-hearted Irishman, insisted upon leading them to a dainty table in a cozy corner, almost entirely concealed from the rest of the room, and yet commanding a view of all the other tables. It was a place he had designed especially for confidential talks between young folks—for Tim's heart was not so old that it did not relish a bit of romance, nor his intuition so dulled that he could not detect one, in its first or its middle or its last stages.

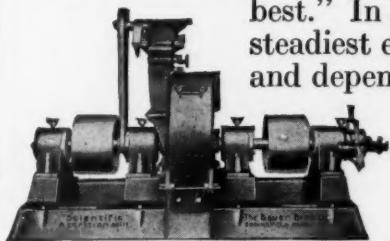
"It's the very place I keep for my lovers," said Tim with a look of frank admiration at Alice.

She blushed and Jenks looked at the picture on the wall, and Alice suddenly remembered that she hadn't telephoned home, and hurried away to attend to that duty. Tim winked slowly at Jenks and shuffled away to order their dinner for

(Continued on page 80)

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JENKS, ROTARIAN

(Continued from page 78)

them. He knew the signs and chuckled gleefully as he took special pains to make the cook understand that everything on their order must be of the very, very best.

The place was beginning to fill up by the time their delightful tete-a-tete meal came to an end. Jenks leaned back with a sigh of contentment.

"I don't know when I've enjoyed anything as much as this dinner, Miss Alson," he murmured. "It was all the more delightful because it wasn't planned. I think that's so often the way with things. We nearly always worry most over things that never happen, and enjoy most the things that are not expected to happen. Don't you?"

"I don't know," Alice replied slowly, her eyes twinkling, but a note of subdued sadness sounding in her voice. "I've enjoyed our dinner very much—you can't know how much—but," she hesitated an instant and then hurried on with a half embarrassed laugh, "well—you see it wasn't so entirely unplanned and unexpected." His look of inquiring surprise drew a pleased chuckle from her. "You see, Mr. Jenks, I plotted to have just this thing happen." Her face grew graver almost immediately. "I—I wanted to have a good talk with you."

"And I haven't permitted you to mention the things you wanted to talk of," he said with self-accusing meekness. "About—your father?"

"Yes." A far-away look came into her eyes. "I've been trying for months to persuade him to—to do what he did to-day." She spoke as if unconscious of his presence. "I felt all the time that it would help him to be—to be a real man. But he wouldn't see it, or couldn't see it, until the other Rotarians came to your rescue. That woke him up a little and since then I've seen a gradual change taking place in him, and now—oh, I'm so hopeful that—that—"

Jenks gently patted the back of her hand resting upon the table. It wasn't easy for her to dissect her father's mentality with such unflattering accuracy and Jenks, knowing the things she was thinking and wanted to say, realizing that it would help her to have them out, tried to give her silent encouragement. She bravely tried

(Continued on page 82)

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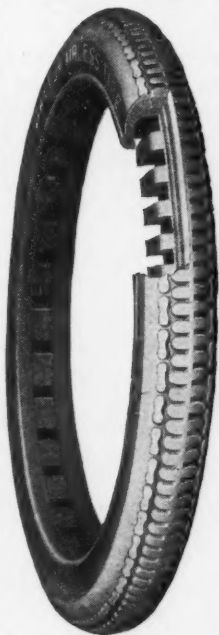
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JENKS, ROTARIAN

(Continued from page 80)

to smile thru the eyes brimming with tears almost ready to overflow down upon her cheeks.

"I've been trying for—for five years—to get father to change his way of looking at—at business and things. That's why I've tried so hard to help him in his work—so I could know more about things and be—be better able to try to influence him to do differently."

"I know you've been a great help to him," Jenks said. "You must have been."

"I don't know." She shook her head. "I was getting hopeless but I felt encouraged when he promised to see you today. I—I knew he had straightened out the city paving and the Jarwin matters but—well I wanted him to be strong enough to go and tell you."

"He was; he did." Jenks spoke quickly. "And I'm sure it helped him."

"I suppose you think it strange that I should want to tell you these things," she continued. "Perhaps it is rather unconventional, but—well I just couldn't bear to have you think the things about me that I knew you were thinking—and about father too. He's not really bad at heart, Mr. Jenks." She was pathetic in her defense of and plea for her father. "He's just the victim of his past business training and I'm hopeful that he really has begun to break away from that. I—I didn't want you to be too hard on him. I wished—yes I even dared to hope—that you might help me help him."

"Of course we'll help him." Jenks smiled. "Why, we'll make such a team that we'll be bound to pull him out of it." He leaned back and studied her so intently that his gaze caused her to look up from the table. "Jove," he exclaimed, "how proud a man ought to be to have a woman like you for his daughter—or wife."

"I think it's time for us to be going," she replied quickly.

And they past slowly out of Tim's roadhouse, with the friendly, encouraging, knowing smile of the big-hearted Irishman following them, into the friendly darkness of the night.

* * *

In the unwritten annals of the Rotary

(Continued on page 84)

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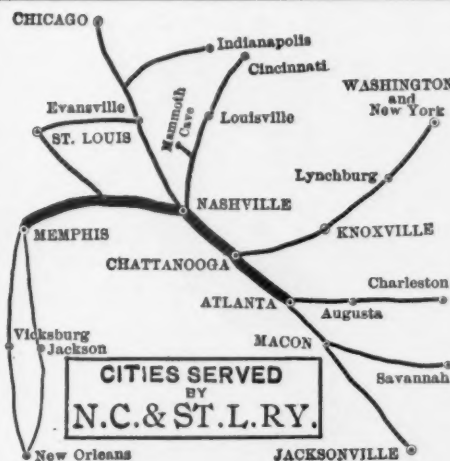
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JENKS, ROTARIAN

(Continued from page 82)

Club of Cornville there is an inspiring account of the come-back of Jimmie Alson and of the wonderful progress of the club when it became a power for business and civic righteousness under the administration of President Jimmie and his son-in-law, Secretary Bill Jenks, Rotarian.

(The End)

THE ROTARY ROUND TABLE

(Continued from page 45)

and it will. You will take out of Rotary at least as much as you put in. Cast out of your heart and mind all selfishness, all thought of monetary profit; strive to serve your fellowman, to do something to make his road a little smoother; and the consciousness that you are fulfilling your duty as it was intended that you should do, that you are filling your place in the general great scheme of life and are a real asset to society, will enrich you an hundred fold. In these ways you will appreciate and understand the aims and aspirations of Rotary.

When your city needs you; when your mind gives birth to some idea which will be for the benefit of all; when your brothers call on you to boost for the uplift of the masses, or to put your shoulder to the wheel to put something over which will advance the interest of your neighbor; enlist at once and shirk not, but plow and sow, and hoe and rake, and by and by the harvest will surprise you by its plentifulness.

Rotary gives an opportunity for the exemplification of the Spirit of the Age; the desire in the human heart for the higher ideals of business life. It aims to bring each line of business in closer touch with the others; to let each see something of the trials, tribulations, problems, perplexities, hopes, aspirations, accomplishments and successes of the other. It serves to teach man something of his brothers; to show him that the other fellow's line has things just as high and exalted as his own; to broaden his view point to the end that his business horizon is only limited by the strength of his vision.

(Continued on page 86)

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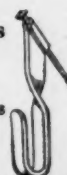
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THE ROTARY ROUND TABLE

(Continued from page 84)

Efficiency and Criticism

By R. E. JEFFREY

EDITORIAL NOTE: Mr. Jeffrey, teacher of public speaking in the Glasgow Public Speaking Club, is a member of the Rotary Club of Glasgow.

EFFICIENCY really means "the power to do." Many of us, in our ignorance, mistake criticism for a sort of higher action. It is usually used by the lazy man as a means of showing his cleverness (?) without undue exertion.

Put the critic and the worker side by side, and, after consideration, select the one you admire the most, or the one who is of most value to the community. The critic makes destruction a fine art and construction a lost art. Really efficient men are those who are strong enough to break down and clever enough to re-build; they can do not only one of these things, but both. It is absurd to condemn the work of other men if you can't suggest any better way of doing it. The man who does the work is worth a score of those who talk about his work. Whether they applaud or hiss him doesn't alter that fact.

Don't talk only about the work of others, but make those others talk about your work.

Remember that other men's failings don't make your merits any greater. Efficiency has more of the absolute than the relative about it.

Do you think efficiently? Or do you allow your mind to be imposed upon? Are you, by this self-imposition, drawing red herrings across your common sense trail? Let the big things of life crowd the little mean thoughts out of your mind. It is a very few men who are strong enough in the head not to do the peevish child stunt occasionally. See that you're in the class of the select few!

Don't be afraid to admit the truth of other people's disturbing facts, even though they may necessitate a re-arrangement of your dearest convictions. Don't leave Truth alone so long that you won't rec-

(Continued on page 88)



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A scientific blending of Imported and Domestic tobaccos by expert cigar makers, producing a mild, fragrant, delightful smoke that you can smoke all day long with pleasure. It's the best value ever offered anywhere by anybody. You pay 10c in any store for a cigar of like quality and merit. All the cost is put in the cigar. No bands or fancy labels. Just plain cedar boxes or tin cans for dry climates if you prefer. I am offering you the best cigar that can be made for \$5.00 per 100 direct from FACTORY to smoker.

You Run No Risk

I will send you 100 by Parcel Post. Smoke 10—if you like them send me your check for \$5.00 in 10 days. If not return the balance and receive credit in full. Can I mail them today?

Box of 50, \$2.60

— Londres —

To Rotarians Everywhere
If I can be of service to you here write me. When in Washington use my offices located on the busiest street in town.

Perfecto

HENRY T. OFFTERDINGER

508 Ninth St., N. W.
The Rotarian Cigar Mfr. of Washington, D. C.

Cover Spare Shoes Now

Sunlight, oil and water have a very harmful effect on exposed spare shoes, and the one safe way to protect them is to cover each shoe with the famous Allen Tire Case. A neat, close fitting, waterproof case made in all colors, and all sizes. Prices \$3.00 and up at your dealers. Interesting booklet free on request.

Allen Auto Specialty Company
1926 Broadway, New York

2007 Michigan Ave.
Chicago

Manufacturers of

**The ALLEN
TIRE CASE**



My name is

CARL B. MOTT

I am the Rotary Dentist in

ATLANTA

My address for the week of July 16th will be
Room 495, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you **WHY**

Atlanta Wants You in 1917

ROTARY BANKS EVERYWHERE

Depository for
I. A. of R. C.



You are invited to send us your terms for collecting items in your vicinity.

Write for our terms for good "Rotary Brand" of service.

R. F. CHAPIN, Secy.
Member Chicago Rotary Club

THE KERCHER BATHS



Produce
HEALTH and HAPPINESS
S. E. CORNER CONGRESS AND WABASH
Just ask for GEORGE and say "Rotary"—
that's all
Best Baths in Chicago Established 40 Years
(Geo. Kercher, Member of Chicago Rotary Club)

Eliminates "Ironing Day" Drudgery
SIMPLEX ELECTRIC IRON
CLEAN—CONVENIENT—ECONOMICAL



Specify "Simplex" because it lasts longer; gives better service; and doesn't get out of order.

Your Lighting Co., or Dealer can supply it.

LOOK FOR THE



TRADE MARK

**SIMPLEX
ELECTRIC
HEATING
COMPANY**
CAMBRIDGE, MASS.

THE ROTARY ROUND TABLE

(Continued from page 86)

ognize her when she offers to "shake." Keep up a nodding acquaintance, even if you don't cultivate her as a constant "pal." Whatever you defend, make sure that you're on a strong case. If the case is a good one, it should be able to stand on its own legs. If it won't do that, then stretch it out and give it a decent burial.

It will be a wrench to abandon the children of that most prolific mother, Prejudice, but in honor and respect to yourself, do it. And, above all, don't resurrect it at the least provocation.

The wheel of Rotary does not keep up its revolutions without work. That work may not be done *your* way, but it's done. Have you done your "bit" recently? The wheel will revolve to your favour if you adopt its principles and carry them out! But before you get any good out of the Rotary club, or anything else worth while, you must, metaphorically, peel off your coat and "get out and get under."

(Continued on page 90)



My name is

ERNEST A. KALKHURST

I am District Manager for the

**BURROUGHS
ADDING MACHINE CO.**

Adding Machines

ATLANTA

My address for the week of July 16th will be

Room 581, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

Jansson wants to see you!
at the famous Hofbrauhaus
the greatest Restaurant in America
30th Street & Broadway New York
August Jansson



My name is

WILLIS M. TIMMONS

I am Secretary of

**CRUMLEY-SHARPE
HARDWARE COMPANY**

Hardware in all its branches

ATLANTA

My address for the week of July 16th will be
Room 705, Sinton Hotel, Cincinnati

Where I hope to meet you and
 tell you WHY

Atlanta Wants You in 1917

TO ALL ROTARIANS

and your Ladies, we extend a
 most cordial invitation to call
 at our office and permit us to
 assist in making your visit to
 Cincinnati pleasant and mem-
 orable.

THE MILLER JEWELRY CO.

CLIFF MILLER, President
 (Rotarian)

5th Floor Greenwood Bldg.
 Cor. 6th and Vine

You know we make beautiful Rotary
 Emblems in great variety for men and
 women. Lapel Buttons, Charms, Rings,
 Fobs, Brooches, Bracelets, LaVallieres,
 with and without Diamonds.

New Rotary Jewelry Booklet just off
 the press sent on request.



THE TORCH PRESS

Cedar Rapids, Iowa.

Fine Book and Job Printing

Rare Book Dealers

Write for quotations and catalog

AJAX PATENT FILE WRAPPERS

Neat, novel, durable, distinctive. For contracts, stock
 sheets, abstracts, deeds, type-writings, business agree-
 ments, specifications, legal papers and all forms of similar
 documents. Needed and useful in every office. Send postal
 for free sample and full particulars.

DESAULNIERS & CO., (Rotarians) Moline, Illinois

Your Eye Catches the Color Instantly!

Grafco Vise Signals are made in 12 colors;
 each color means something and—you can't
 miss the little red, green or white indicator!
 So much simpler than written data; safer
 and quicker. They "flag" you right on the
 minute, reminding automatically of the
 detail requiring attention NOW.



Grafco Vise Signals

tell you to whom to write; what collection
 is due; how the factory is delivering; where
 your salesmen are; or they can be put to any one of a
 hundred useful purposes in your files and records.

Samples Free. Write Today

George B. Graf Co. 294 Washington St. Boston, Mass.
 Manufacturers of Grafco Index Tabs and Vise Paper Clips

Your Ad on His Desk



A good paper weight is always kept. A CRUVER CRYSTAL PAPER WEIGHT with your advertisement standing out is a lasting advertisement which is before him continually.

5 Years Daily Advertising for less than 25c

The most effective and cheapest high grade advertising in existence. We reproduce any subject desired in clear, striking colors—enameled on the weight, insuring permanency. Made in many sizes—many styles. Get the facts.

CRUVER MANUFACTURING CO.

ADVERTISING SERVICE

Specialties, Novelties, Signs & Calendars

2457-2461 Jackson Blvd., Chicago



My name is

FRED HOUSER

I am Secretary of the Atlanta Convention Bureau
in the Convention City of the South

ATLANTA

My address for the week of July 16th will be

Room 712, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

THE ROTARY ROUND TABLE

(Continued from page 88)

The Rotary Button

By P. W. HORN

EDITORIAL NOTE: Mr. Horn, superintendent of city schools of Houston, Texas, is a member of the Houston Rotary Club.

NOT long ago I had occasion to be in the city of Waco on Monday. It so happened that just after breakfast it came my way to go to the long distance telephone office on a little matter of business. While I was waiting for my call the local manager of the telephone company, Mr. Cox, called me into his office and told me that he noticed I was wearing a Rotary button and that he naturally inferred therefrom that I was a Rotarian. He introduced himself and said that his Club was to have a meeting that day at noon. He invited me to attend as a guest of the Club.

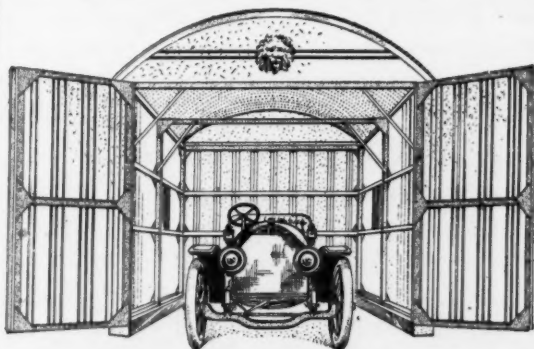
I accepted the invitation with a great deal of pleasure and found the Waco Club a good, live organization. The thing that particularly impressed me, however, was the alertness of Rotarian Cox in noticing the emblem and in making himself acquainted with me. The fact that it occurred just after breakfast early Monday morning made me feel particularly that he was not losing any time in working on the Rotary job. The feeling produced was that I was in a town of live Rotarians and that their cordial hospitality was equal to their alertness.

It has occurred to me to wonder, if in our Houston Club, we are quite so much on the lookout for Rotarians visiting from other towns. I can testify from experience that when the Rotary emblem serves as an introduction and leads to a cordial reception from some one who would otherwise be a stranger, it adds perceptibly to one's appreciation of Rotary.

So far as I am individually concerned I think I shall be still more on the lookout for Rotarians visiting in Houston, and when I find them I shall be still more anxious than ever to make them feel at home.

(Continued on page 92)

When writing our advertisers please mention THE ROTARIAN.



Okay Fireproof Garage

Portable, sightly, convenient. Reduces maintenance cost and fire hazard. Simple to erect. The cost of housing your car in a public garage for two years will pay for the Okay Garage. Comes to you complete. Hardware, locks, hinges windows, guttering, down spouts, etc.

Built by and for ROTARIANS

We guarantee satisfaction to the users of the Okay Garage. Write for catalogue and prices.

O. K. Harry Steel Company
2334 Papin St., - - St. Louis

The Honest Mattress

WITH THE GUARANTEE WINDOW



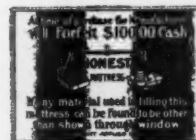
Sweet as new cotton.

Elastic as curled hair.

Moderate price. Made on honor and sent anywhere on approval. Send for circular.

SCRANTON BEDDING CO.
SCRANTON, PA.,

FRANK A. KAISER, Rotarian



"The man who hollers down a well
About the goods he has to sell,
Cannot expect to pull the plum
Like him who beats his big, bass drum."

NARRAGANSETT HOTEL

Largest and Leading Hotel in Providence

Headquarters for Rotarians

250 Rooms \$1.50 per day and upwards 200 Baths

WRITE FOR OUR BOOKLET

THE CROWN HOTEL

PROVIDENCE, R. I.

FAIRNESS The Home of Simplicity, Refine- GOOD
COURTESY ment and Comfort for the Traveler SERVICE
FRED MANSFIELD, Prop., Rotarian
WM. H. WADE, Manager

Hotel Allen RATES:
\$2.50 to \$5.00

Modern Restaurant

Rotary Hotel

ALLENTOWN, PA.



My name is

GEORGE B. ALLEN

I am President of

GEO. B. ALLEN & CO.

Merchant Tailors

ATLANTA

My address for the week of July 16th will be

Room 492, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

Every Rotarian Should Have One on his Car



Rotary Radiator Emblem

*Made of Solid Metal
Beautifully Nicked*

Attached **FREE** by your Rotarian
Auto Accessory Dealer

PRICE ONLY \$2.50

A significant ornament sold *Only to Rotarians*

C. B. Miners & Co.

528 Alder . . . Portland, Oregon

E. L. Barette (Rotarian)



My name is

JOHN K. GEWINNER

I am President of the

JOHNSON-GEWINNER CO.

Auto Accessories

ATLANTA

My address for the week of July 16th will be

Room 471, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you **WHY**

Atlanta Wants You in 1917

THE ROTARY ROUND TABLE

(Continued from page 90)

Advantages (?) of a Smutty Story

By S. WATERS MCGILL, Nashville Rotary Club.

- It advertises a man's ignorance.
- It displays a lack of a sense of propriety.
- It indicates an undesirable state of inner character.
- It reveals the nature of the fibre of the soul.
- It shows that the man's better self is not in control.
- It illustrates sordidness of soul when unrestrained.
- It means meagreness of resources of entertainment.
- It proclaims coarseness of one's idea of humor.
- It is the poorest sort of excuse for fun.
- It reveals a fissure in character which, when widened, cracks.
- It suggests the possibility of greater defilement.
- It proves a disappointment to every right thinking friend.
- It stultifies the testimony of other good friends.
- It soils the inner life of every hearer.
- It hangs bad pictures in the chambers of imagination.
- It provokes men who prefer purity in word as well as deed.
- It disgusts men who dwell on the wholesome side of life.
- It nauseates men who are fighting for right and hate dirt.
- It makes no friends but loses many.
- It sounds the note of personal unworthiness.
- It accomplishes nothing more surely than one's own undoing.
- It convinces none that you are a good man to do business with.
- It dishonors parents and wife and children and friends and land and country and business and home and God.
- No Rotarian can afford to take on such a handicap.*

A Wonderful Offer

Why not let us send you a **Victor Victrola** with Records on

FREE TRIAL

Send No Money With Order

No Interest—Freight or Express Prepaid. A Victrola in your home will bring more happiness than anything you could buy—A lasting source of entertainment—Our Special Offer makes it easy for you to own one—**Write Today.**



Victrola X \$75.00

Mahogany or oak cabinet, with record shelves. Nickel-plated Exhibition sound box, Victor tapering tone arm and "goose neck" sound-box tube, automatic brake and speed regulator. Extra heavy double spring, spiral drive motor (can be wound while playing). All metal parts nickel plated.

This Genuine Victrola with \$7.50 worth of Records of your own choice only \$82.50—Terms \$5.00 after trial, then \$5.00 per month, without interest—freight paid.

Victrola Catalog

Free

Write now for our free booklet describing every style of Victrola—it will aid you in selecting the one you want to buy. Do not write a letter, simply sign the coupon and mail to us.

Mail Today



J. W. JENKINS SONS MUSIC CO., Kansas City, Mo.
Please send me full information regarding your Free Trial, easy payment offers on Victrolas.

NAME.....
TOWN.....
STATE.....

3

Chicago Real Estate

WILLIAM JENSON

E. N. MANNING

MAX L. WOLFF

Rotarians Comprising the Firm of

REGELIN, JENSON & COMPANY

Real Estate Investments, Managers of Properties, Mortgages, Loans, Renting and Insurance
82 West Washington Street, - - CHICAGO



PAPER HATS

for ROTARY DANCES, STAGS, BANQUETS AND ALL SOCIAL FUNCTIONS

WRITE FOR SUGGESTIONS AND PRICES

- FAVOR -
PAPERWEAR WORKS
187 N. CLARK ST. CHICAGO.

When writing our advertisers please mention THE ROTARIAN.



My name is

ALBERT S. WOODWARD

I am Manager of the

**ATLANTA BRANCH
ADDRESSOGRAPH CO.**

Addressing Machines

ATLANTA

My address for the week of July 16th will be

Room 515, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you WHY

Atlanta Wants You in 1917

Meilicke Active Phone List \$1

HERE'S the device that will double the efficiency of your telephone. Makes it unnecessary to flounder through a huge directory—to worry about scratch paper.

Solves the Phone List Problem

Puts every name—every number right before you—has a full alphabetical index. 99% of your calls can be listed in a Meilicke Active Phone List. Think of the telephoning time that can be saved.

Note These Features:

Hinged cards so that reference and entries can be made by merely tipping cards.

**Snap
on
Phone**



Index cards automatically fly closed when reference is finished.

Cards are loose leaf and will hold 440 names, exchanges and phone numbers.

Tab plainly in sight. Scratch pad is a necessity.

The frame is made of pressed steel, black rubber finished same as phone.

This attractive device is durable and highly finished; it will last a lifetime.

Sent direct on receipt of \$1.00

Dealers—Get Our Proposition

MEILICKE CALCULATOR CO.

Mfrs. Meilicke Interest Calculators

Room 425 Thompson Building CHICAGO, ILL.

Buy an Audience

of your own. Anyone can spend money for advertising space. Talk to those who are your *prospects* or *patrons*. The others don't count.

Mr. Van Amburgh & "Bill" Gettinger

(Rotarian, New York Club)

Editor **THE SILENT PARTNER**

(Rotarian, New York Club)

EATON & GETTINGER, Printers

are prepared to *Write and Print* for you a

HOUSE ORGAN that will bring you more business, *cost considered*, than any other form of advertising. The undeniable success of Mr. Van Amburgh as a Business Writer of national reputation *guarantees superior service*.

The unwavering belief of "Bill" Gettinger, a real printer and a successful business man, is this: *The reward of service is more service.*

Here is a combination of known ability with that of established reliability.

Can you afford to let the other fellow get this *service* in your town.

Telegraph, telephone, write or call "Bill" Gettinger

EATON & GETTINGER, Rotary Printers, 263 Ninth Avenue, New York City, Phone, Chelsea 8680



My name is

ASA G. CANDLER, JR.

I am the Building Manager Member of
the Atlanta Rotary Club

ATLANTA

My address for the week of July 16th will be

Room 527, Sinton Hotel, Cincinnati

Where I hope to meet you and
tell you **WHY**

Atlanta Wants You in 1917



**Cut Your Steel Stamp
Cost in HALF!**

by using **"WEBCO Brand"**

"Webco" Products are made of the most practical materials for the purpose, by men who have had years of training.

**THEY ARE VERY DURABLE
THEY WILL NOT BREAK**

May we send you our free catalog? It shows many desirable ways of branding your products.

Walter Erickson-Bunting Co.

(Rotarians)

PITTSBURGH, PA.

MEET IN 1917 AT



Kansas City Pep

As individual members of the Kansas City Rotary Club, we invite you to bring the 1917 Convention here so you may investigate the "Kansas City Spirit" which has placed our city, that is only 20th in population, in the following rank among other cities of the Union:

1st as an Implement Market
1st in Volume of Pullman Business
2nd as a Railroad Center
2nd as a Live Stock Market
3rd as a Grain Market
3rd as a Flour Milling Center
3d as a Cigar Distributing Point
5th in Grain Elevator Capacity
6th in Bank Clearings
7th in Telegraph Receipts
10th in General Post Office Receipts
10th in Manufacturing Output.

Come and see at close range the "Spirit" that gives Kansas City the power to do two to twenty times the business a city of its size generally does.

CHARLES A. WILLITS

Walkover Boot Shop

WILLIAM H. CLARK

Kline's Cloak & Suit Co.

ALPHA ELBERFIELD

Alpha Floral Co.

WALTER M. JACCARD

Jaccard Jewellery Co.

WILLIS M. HAWKINS

Advertising Agent

FRANK J. RONAYNE

Beechnut Products

CLAUDE M. COON

Allen's Red Tame Cherry

MEET IN 1917 AT



Why You Will Enjoy Kansas City For the Convention in 1917

- First* Kansas City, the Heart of America, is the easiest, quickest and least expensive city to reach from all States of the Union.
- Second* Kansas City has ample downtown hotel space, so delegates and guests will not be forced to double-up in rooms, unless they desire to do so.
- Third* Kansas City will attract more Rotarians to the Convention than any other city.
- Fourth* Kansas City is "America's Most Beautiful City" to which hundreds come for ideas on Parks, Boulevards and City Planning.
- Fifth* Kansas City Rotarians (276 strong) are ready, capable, have the means and desire to entertain the Rotary Convention as it should be entertained.

You Have Heard of Kansas City for Years—Now See It

Official
Directory
I. A. of
R. C.

SPECIAL SUPPLEMENT OF THE ROTARIAN

Directory
of
Rotary
Hotels

Vol. IX

JULY, 1916

No. 1

OFFICIAL DIRECTORY INTERNATIONAL ASSOCIATION OF ROTARY CLUBS

A Roster of the Officers of the Association and All Rotary Clubs



Headquarters, Chicago, U. S. A.
Suite 1014, No. 910 Michigan Avenue.
Telephone, Harrison 23; Cables, "Interotary."

OFFICERS.

1915-1916.

President.

Allen D. Albert, Chairman Executive Committee of the Minnesota Civic and Commercial Federation, (Journalist), 1222 McKnight Bldg., Minneapolis, Minn., U. S. A.

1st Vice-President.

Wm. Gettinger, Partner Eaton & Gettinger (Printer), 263 9th Ave., New York City, N. Y., U. S. A.

2nd Vice-President.

Robert H. Cornell, Advertising Manager Houston Chronicle (Newspaper), Chronicle Bldg., Houston, Texas, U. S. A.

3rd Vice-President.

Rev. E. Leslie Pidgeon, Minister Augustine Presbyterian Church, (Clergyman), 111 Royal Street, Winnipeg, Canada.

Immediate Past President.

Frank L. Mulholland, Partner Mulholland & Hartmann (Attorney-at-law), 1311 Nicholas Bldg., Toledo, Ohio, U. S. A.

Secretary.

Chesley R. Perry, 910 Michigan Ave., Chicago, Ill., U. S. A.

Treasurer.

Rufus F. Chapin, Secretary Union Trust Co. (Banker), Tribune Bldg., Chicago, Ill., U. S. A.

Sergeant-at-Arms.

Albert S. Adams, Partner B. M. Grant & Co. (Real Estate), 204 Grant Bldg., Atlanta, Ga., U. S. A.

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The President, three Vice-Presidents and Immediate Past President constitute the Board of Directors.

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District No. 15. Claude H. Eckart, 1614 3rd Ave., Seattle, Wash., U. S. A.

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District No. 17. Thomas J. Wells, 638 Craig St., East, Montreal, Quebec, Can.

District No. 18. James S. Ryan, 23 Thomas Block, Calgary, Alta., Can.

District No. 19. J. S. Proctor, 32 Royal Exchange Sq., Glasgow, Scotland.

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Glenn C. Mead, 818 Real Estate Trust Bldg., Philadelphia, Pa., U. S. A.

Russell F. Greiner, 10th and Central Sts., Kansas City, Mo., U. S. A.

Frank L. Mulholland, 1311 Nicholas Bldg., Toledo, Ohio, U. S. A.

OFFICERS BRITISH ASSOCIATION OF ROTARY CLUBS.

President—W. H. Alexander, 91 Donegall St., Belfast, Ireland.

Vice-President—Peter Thomason, 5 Cathedral Yard, Manchester, England.

Hon. Secretary—Thos. Stephenson, 6 South Charlotte St., Edinburgh, Scotland.

COMMITTEES 1915-1916.

Executive.

The work of the Executive Committee of previous years is now handled by the entire Board of Directors, there being only five members of the Board.

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Guy Gundaker, chairman, 1412 Chestnut Street, Philadelphia, Pa.

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Frank Higgins, chairman, 1118 Langley St., Victoria, B. C., Canada.

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Harry A. Lyman, chairman, 141 E. 4th St., Cincinnati, Ohio, U. S. A.

Extension Work in Latin-America.

John Turner, chairman, 608 Franklin, Tampa, Fla., U. S. A.

Cincinnati's Convention Executive Committee.

F. W. Galbraith, Jr., chairman, Horace G. Williamson, Secretary, 1014 Union Central Bldg., Cincinnati, Ohio, U. S. A.

Membership Statistics.

19 June, 1916

Number of affiliating clubs 229
Number of recently organized clubs not yet elected to affiliation 20

Total number of clubs 249
Total number of Rotarians 26,829

ROTARY CLUBS.

Arranged in this directory in four Divisions: United States, Canada, Great Britain and Ireland, and Cuba.

The bold face figures in parentheses following the date of organization of each club indicate the membership of the club as shown by its 1st January, 1916 semi-annual membership report.

If no figures appear within the parentheses it indicates that the club has not yet made its 1st January return of membership as required by Article IV, Section 1 of the Association's constitution.

For clubs affiliated subsequent to 1st January, 1916, the figures given are of the membership at the time of affiliation.

No figures on membership are given for clubs organized but not yet elected to affiliation.

—United States.

Each Rotary Club extends a cordial invitation to all visiting Rotarians to attend its meetings and to call upon its officers and members.

AKRON (Ohio).

Club No. 107. Organized 17 February, 1914. (127)
President—GEO. W. BILLOW, Secretary The Billow Sons Co., Funeral Directors, 98 Ash St., Phones, Bell 71. Peo. 4074. Res. Phone Bell 1475.
Secretary—T. E. SMITH, Proprietor India Rubber Review, Magazine Publisher, 312 Hamilton Bldg. Phone Bell 2618. Res. Phone Bell 1891.
Luncheons every Monday (except 2nd Monday of month) at 11:45 a. m. at Hotel Portage.
Meetings held 2nd Monday of month at 6:30 p. m. at Portage Hotel.

ALBANY (N. Y.).

Club No. 68. Organized 15 April, 1913. (179)
President—GEORGE D. ELWELL, Prop. Newton Brick & Supply Co. Wholesale & Retail Masons' and Builders' Supplies, Waldorf Bldg. Phone Main 2656. Res. Phone Main 1226-M.
Secretary—GEORGE S. DE ROUVILLE, Mgr. Cotrell & Leonard. Wholesale and Retail Hats and Caps, 472 Broadway. Phone, Main 2530. Res. Phone West 687-R.
Luncheons every Friday at 1 p. m. at Hotel Ten Eyck.

ALBUQUERQUE (N. M.).

Club No. —. Organized 8 May, 1916. (—)
Secretary—J. E. GOODEL.
(Organization and affiliation not completed.)

ALLENTOWN (Pa.).

Club No. 121. Organized 3 April, 1914. (69)
President—ABBOTT S. WEIBEL, Pres. & Gen. Mgr. Lehigh Electric Co. Electrical Contractors & Supplies, 18 No. 6th St. Phone Bell 1001—Consolidated 1135. Res. Phone Consolidated 6205.
Secretary—G. FRANK TIFFT, Supt. Bradstreet Co., Mercantile Agency, 903 Hunsicker Bldg.
Luncheons every Friday (except third week in each month) 12:15 p. m. to 1:15 p. m. at Hotel Allen.
Meetings third Friday in each month at such time and place as the directors may designate.

ALTOONA (Pa.).

Club No. —. Organized May, 1916. (—)
President—FRANK HASTINGS, Second National Bank.
(Organization and affiliation not completed.)

ANACONDA (Mont.).

Club No. 207. Organized 23 December, 1915. (14)
President—JUDGE GEO. B. WINSTON, 510 Main St.
Secretary—J. L. KELLY, 207 E. Park Ave.
Luncheons every Saturday at 12:15 p. m. at Red Room, Montana Hotel.

ASHEVILLE (N. C.).

Club No. 152. Organized 29 January, 1915. (47)
President—CHARLES H. HONESS, Prop., Optometrist & Optician, 54 Patton Ave.
Secretary—EMMET E. GALER, Furniture and Rare Books, 118 Patton Ave. (Mail address P. O. Box 672.) Phone 1674. Res. Phone 1063.
Luncheons every Thursday at 1 p. m. at Langren Hotel.

ATLANTA (Ga.).

Club No. 79. Organized 2 July, 1913. (140)
 President—LEE M. JORDAN, Bryan, Jordan & Middle-
 brooks, 1203-1206 Candler Bldg., Attorneys-at-law.
 Phone Ivy 769.
 Secretary—KENDALL WEISIGER, Efficiency Engi-
 neer Southern Group of Bell Telephone Companies.
 Telephones, 574 So. Pryor St. Phone Main 9878.
 Club Headquarters, 574 South Pryor Street.
 Luncheons first and third Tuesdays at 1 p. m. at the
 Ansley Hotel.

ATLANTIC CITY (N. J.).

Club No. 141. Organized 5 January, 1915. (76)
 President—JOSEPH A. McNAMEE, Marine Trust Co.
 Secretary—DR. J. S. LOGUE, Physician-Osteopath, New
 York Ave. and Boardwalk.
 Luncheons every Tuesday, except 1st Tuesday in month,
 at Schlitz's Hotel, at 1 p. m. Meetings held 1st
 Tuesday in month at various places.

AUBURN (N. Y.).

Club No. 163. Organized 12 April, 1915. (85)
 President—M. C. TETLEY, Local Manager New York
 Telephone Company, 107 Genesee St.
 Secretary—LYMAN H. RUST, Retail Clothier, 146
 Genesee St.
 Club Headquarters, Osborne House, Phone 94.
 Luncheons every Tuesday at 12:10 p. m. Meetings first
 Tuesday of each month at 6:30 p. m. in Palm Room,
 Osborne House.

AUGUSTA (Ga.).

Club No. 138. Organized 23 September, 1914. (65)
 President—RUFUS H. BROWN, Cashier Georgia Rail-
 road Bank.
 Secretary—MARION G. RIDGELY, Ellis & McIntosh
 Srs. Phone 667.
 Luncheons held every Tuesday at 2:15 p. m., at
 Genesta Hotel.

AUGUSTA (Me.).

Club No. —. Organized 22 April, 1916. (—)
 Secretary—IVAN E. LANG.
 (Organization and affiliation not completed.)

AUSTIN (Texas).

Club No. 63. Organized 1 March, 1913. (119)
 President—W. H. RICHARDSON, JR., Pres. W. H.
 Richardson & Co., Hardware. Mail address P. O.
 Box 33.
 Secretary—J. W. EZELLE, Dist. Mgr. The Southwest-
 ern Tel. & Tel. Co. Mail address P. O. Box 956.
 Club headquarters at office of secretary, Telephone Bldg.
 410 Congress Ave.
 Luncheons every Thursday at 1 p. m. at Driskill Hotel.

BALTIMORE (Md.).

Club No. 48. Organized 3 January, 1912. (204)
 President—EDWIN A. SEIDEWITZ, Proprietor, Florist
 & Nurseryman, 323 N. Charles St. Phone St. Paul
 4112.
 Secretary—JOHN S. REED, Proprietor, Pianos, 29 W.
 North Ave.
 Club Headquarters, Hotel Rennert, Liberty and Clay
 Streets. Phone, St. Paul 1800.
 Luncheons every Tuesday at 1 p. m. in rear Main Dining
 Room Hotel Rennert.

BARTLESVILLE (Okla.).

Club No. 190. Organized 15 October, 1915. (32)
 President—J. T. SHIPMAN, Director and Attorney of
 Home Building and Loan Association, Overlees Bldg.,
 Third and Johnstone.
 Secretary—N. D. WELTY, Proprietor Examiner Publish-
 ing Co., Newspaper, 110-112 E. 4th St.
 Luncheon every Friday at 12:15 p. m. at Maire Hotel.

BATTLE CREEK (Mich.).

Club No. 187. Organized 21 June, 1915. (50)
 President—Dr. HUGH W. CONKLIN, Osteopath, 312
 Ward Bldg.
 Secretary—FRED W. GAGE, Gage Printing Co., Ltd.,
 Printer, McCamly & W. State Srs.
 Luncheons every Monday at 12:15 p. m. at Post Tavern.

BAY CITY (Mich.).

Club No. 134. Organized 14 April, 1914. (44)
 President—WM. F. JENNISON, Jennison Hdw. Co.
 Phones Bell 110, Valley 156. Res. Phone Bell 427.
 Secretary—JAS. C. McCABE, Secy. Bay City Board of
 Commerce. Phone Bell 1646, Valley 646. Res. Phone
 Bell 822.
 Luncheons every Tuesday at 12:15 p. m. at Bay City
 Club.

BEAUMONT (Texas).

Club No. 72. Organized 26 February, 1913. (111)
 President—MARSHALL G. MUSE, Mgr. Rosenthal Dry
 Goods Co.
 Secretary—W. V. NEAL, Mgr. Jefferson Co. Traction Co.
 Meetings held Wednesday of each week at Hotel Crosby.

BERKELEY (Calif.).

Club No. 208. Organized 9 February, 1916. (21)
 President—GEO. L. SCHNEIDER, Optician, 2210
 Shattuck Ave. Phone Berk. 434.
 Secretary—E. F. PECKHAM, Mgr. Motor Supply Co.,
 Automobile Supplies, 2286 Shattuck Ave. Phone Berk.
 483.
 Club Headquarters at Secretary's Office.
 Luncheons every Wednesday at 12:15 p. m.

BETHLEHEM (Pa.).

Club No. 225. Organized 13 April, 1916. (29)
 President—R. S. TAYLOR, Lawyer, 1st National Bank
 Bldg., 41 South Main Street. Phone 999. Res. Phone
 406 M.
 Secretary—HAROLD B. FARQUHAR, Sporting Edi-
 tor, Times Publishing Company, 50 S. Main Street.
 Phone 28M; Res. Phone 778W.
 Club headquarters, Eagle Hotel.
 Meetings held every Wednesday from 12:30 to 1:30 p. m.
 at Eagle Hotel.

BILLINGS (Mont.).

Club No. 209. Organized 31 January 1916. (21)
 President—DAVID ROE, Roe Dry Goods Co., Dry
 Goods, 219 Yellowstone Ave. Phones, B-1154, R-3645.
 Secretary—LOU W. CHAPPLE, Montana Mortgage
 Co., Mortgages, Selvidge-Babcock Bldg. Phones
 B-1317, B-3735.
 Luncheons second Monday in month at 12 m. at North-
 ern Hotel.
 Meetings fourth Monday in month at 6:15 p. m. at
 Northern Hotel.

BINGHAMTON (N. Y.).

Club No. 64. Organized 7 March, 1912. (165)
 President—JAS. G. BROWNLOW, Wagon Hardware,
 15 N. Depot St.
 Secretary—BEN L. JOGGERST, Rubber Stamps. 5
 Westcott Block, State St. Phone Bell 1678J.
 Club Headquarters at Secretary's Office.
 Luncheons Wednesday 12:15 to 1:30 p. m.
 Meetings last Wednesday of month at 6:15 p. m.

BIRMINGHAM (Ala.).

Club No. 56. Organized 10 February, 1913. (136)
 President—J. FRANK RUSHTON, Secy.-Treas. Birm-
 ingham Ice Factory, Ave. E and 22nd St. Phone,
 Main 3700. Res. Phone, 3314 Cliff Road.
 Secretary—JOHN C. HENLEY, care Birmingham Pub-
 lishing Co., 1705 3rd Ave.
 Assistant Secretary—OLIVER COX, First National
 Bank Bldg. (Address all communications to Mr.
 Cox.)
 Luncheons each Wednesday, except third Wednesday of
 month, at Tutwiler Hotel, at 1 p. m.
 Meetings held third Wednesday of each month at 12:30
 p. m. at Tutwiler Hotel.

BLOOMINGTON (Ill.).

Club No. 159. Organized 12 March, 1915. (56)
 President—CHAS. F. J. AGLE, Feed, 209 S. Center
 St.
 Secretary—DAVIS EWING, President Ewing, Davis
 Concrete Co., Concrete, 712 E. Empire St.
 Meetings held every Thursday at 12:15 p. m. at Illinois
 Hotel.

BOSTON (Mass.).

Club No. 7. Organized 27 December, 1909. (184)
 President—EDWIN C. MILLER, Pres Henry F. Mil-
 ler & Sons Piano Co., 395 Boylston St.
 Secretary—RALPH G. WELLS, John Hancock Bldg.
 Club Headquarters, 178 Devonshire Street, Room 213.
 Phone, Ft. Hill 1715.
 Luncheons every Wednesday at 1 p. m. generally at
 Hotel Lenox or T. D. Cook's, 150 Boylston St., ex-
 cept last Wednesday of month when the monthly sup-
 per is held at Hotel Lenox. (No meetings during
 July and August.)
 Monthly dinners second Monday of each month 6:30
 p. m. at Hotel Lenox.
 HOTEL: Lenox, European Plan, Single room, \$2.00
 —with bath, \$2.50 up. L. C. Prior, Manager.

BROOKLYN (N. Y.).

Club No. 106. Organized 14 August, 1913. (113)
 President—CHAS. JEROME EDWARDS, Mgr. The
 Equitable Life Assurance Society of the U. S. Life
 Insurance, 204 Montague St.
 Secretary—FRED H. TIMPSON, Secy. & Treas.
 Brooklyn Life Pub. Co. Society Publications, 307
 Washington St.
 Meetings held second and fourth Thursdays of each month
 for luncheon, 1 p. m., at the Hotel Bossert.

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BUFFALO (N. Y.).

Club No. 28. Organized 21 April, 1911. (431)
 President—SAMUEL B. BOTSFORD, Partner Botsford & Lutte, Attorneys, 834 Prudential Bldg. Phones, Federal 24340, Bell Seneca 1307.
 Secretary—GODFREY MORGAN, Mgr. Spencer, Kellogg & Sons, Inc. Grain Elevator Operation, 1101 Chamber of Commerce. Phones, Federal 21130, Bell Seneca 4134 or 1690.
 Club Headquarters Hotel Statler.
 Meetings are held on every Thursday at 12:30 p. m. at Hotel Statler.

BURLINGTON (Ia.).

Club No. 180. Organized 22 September, 1915. (33)
 President—CARL S. LEOPOLD, Leopold Desk Co., 101 Clay St.
 Secretary—G. P. EDGAR, Farms, 719 Iowa State Bldg.
 Luncheons held every Wednesday at noon at Burlington Hotel except fourth Wednesday of each month, when evening meeting is held at 6:30 p. m.

BUTTE (Mont.).

Club No. 140. Organized 1 July, 1914. (83)
 President—DR. T. C. WITHERSPOON, Murray Hospital, Quartz and Alaska Streets.
 Secretary—CHAS. AUSTIN, c-o Chamber of Commerce.
 Luncheons every Thursday at 12:30 p. m. at "Gamers."

CAMDEN (N. J.).

Club No. 59. Organized 3 December, 1912. (116)
 President—H. LEWIS GOERLICK, Mgr. J. D. Johnson Co., Plumbing Supplies, Newton Ave. & Division St. Phones Bell 430; Keystone 841.
 Secretary—WM. A. STEWART, Secy. & Treas., Moffett & Stewart, Inc. Architects, 30 N. 3rd St. Phone Bell 1535, Res. Phone Bell 1792.
 Luncheons every Tuesday in each month, except 1st Tuesday at 12:30 p. m. at the Y. M. C. A. Monthly meetings 1st Tuesday of month at 6 p. m. (except July and August) at the places of business of the different members.

CANTON (Ohio).

Club No. 146. Organized 9 January, 1915. (59)
 President—C. R. McLEAN, Mgr. The Bradstreet Co., 912 22nd St. N. W. No. 502 both phones. Res. Phone 2982.
 Secretary—GRANT B. WILLIS, Accountant, 713 Courtland Building. State Phone 116, Bell Phone 1692. Res. Phone State 2973-L.
 Luncheons every Friday at 12 m. at either the Courtland Hotel or Bender's Hofbrau Haus.
 Dinners first Friday of month at 6 p. m. at either the Courtland Hotel or Bender's Hofbrau Haus.

CEDAR RAPIDS (Ia.).

Club No. 118. Organized 6 April, 1914. (90)
 President—CHAS. P. KINYON, Treasurer Churchill Drug Company, Wholesale Drugs, 307 S. 1st St.
 Secretary—THOS. B. POWELL, Powell & Robbins, Attorneys, 813 American Trust Bldg.
 Meetings held every Monday at 12:15 p. m., Montrose Hotel.

CHARLESTON (W. Va.).

Club No. 191. Organized 19 October, 1915. (34)
 President—WILLIAM E. JONES, President Ohio Tool Company, Mfg. Steel Tools, South Charleston, W. Va. Phone 2787. Res. Phone 3270.
 Secretary—GLENN R. EDGAR, Secy.-Treas. The Nuway Company, Cleaners and Dyers, 115 Summers St. Phone 790. Res. Phone 449.
 Luncheons every Friday at 12:15 p. m. in the Kanawha Hotel (Cafe).

CHATTANOOGA (Tenn.).

Club No. 103. Organized 2 January, 1914. (87)
 President—OTTO K. LeBRON, Edwards & LeBron, Jeweler, 805 Market St. Phone Main 1835. Res. Phone Hemlock 1200.
 Secretary—GEO. J. HALEY, Pres. MacGowan-Cooke Printing Co., 810 Chestnut St. Phone Main 191.
 Luncheons every Thursday of each month, at 12:10 p. m. at Hotel Patten.
 Meetings held third Thursday of each month, at 6:45 p. m., at Hotel Patten.

CHICAGO (Ill.).

Club No. 1. Organized 23 February, 1905. (254)
 President—HARRY A. WILKIE, President Wilkie & Sellery, Inc., Merchant Tailors, 28 E. Jackson Blvd. Phone Harrison 7. Res. Phone Rogers Park 2074.
 Secretary—DR. WILL R. NEFF, Parlor "G," Hotel Sherman. Phone, Franklin 1125.
 Club Headquarters and Secretary's Office, Parlor "G," Hotel Sherman.

Luncheons every Tuesday, 12:15 p. m. at Hotel Sherman, N. Clark and West Randolph Sts.
 Club dinners second and fourth Thursdays at 6:30 p. m. at various places.

CINCINNATI (Ohio).**The 1916 Convention City.**

Club No. 17. Organized 15 September, 1910. (370)
 President—RALPH A. TINGLE, The Standard Oil Co., Oil Jobber, 1400 State Ave. Phone, West 4150. Res. Phone, North 4027-Y.
 Secretary—CHAS. B. WILBERDING, Tailor, 205 Neave Bldg. Phone, Main 3922.
 Club Headquarters and Secretary's office, 205 Neave Bldg. Phone, Main 3922.
 Luncheons at Sinton Hotel Convention Hall every Thursday, 12:30 to 1:30 p. m.

Cincinnati Convention Executive Committee.
 F. W. GALBRAITH, Jr., Chairman, 1014 Union Central Bldg., Cincinnati, Ohio, U. S. A.
 HORACE G. WILLIAMSON, Secretary, 1014 Union Central Bldg., Cincinnati, Ohio, U. S. A.

CLARKSBURG (W. Va.).

Club No. 219. Organized 9 March, 1916. (30)
 President—ROBERT R. WILSON, Attorney-at-Law, Empire Bldg.
 Secretary—G. W. DUDDERAR, Commercial Secretary, Union Bank Bldg.
 Luncheons every Wednesday, except holidays and months of July and August, at Waldo Hotel, 12:30 to 1:30 p. m. Meetings second and fourth Wednesday of each month.

CLEBURNE (Texas).

Club No. 110. Organized July, 1913. (39)
 President—W. C. WILSON, Wilson Hardware Co.
 Secretary—CECIL HORNE, Editor Cleburne Morning Review and Johnson County Review. Printers, Publishers, and Stationers, 11 West Henderson St.
 Luncheons held every Thursday at 12:45 p. m. at Hotel Raymond.

CLEVELAND (Ohio).

Club No. 18. Organized 1 December, 1910. (352)
 President—C. F. LAUGHLIN, The C. F. Laughlin Co., Real Estate Loans, 219 Williamson Bldg. Phones, Erie 35, Main 35.
 Secretary—CLARENCE H. COLLINGS, The Clarence H. Collings Co., Mantels and Tiles, 4404-08 Euclid Ave. Phones, Central 4855; East 1167 and 1168.
 Club Headquarters, 510 Cleveland Athletic Club Building, Euclid Ave. C. M. APP, Assistant Secretary. Phones, Central 23 and Prospect 75.
 Weekly luncheon every Thursday at 12 o'clock in Lattice Room of Hotel Statler.
 Monthly banquets and business meetings held every second Monday in each month at various hotels and clubs.

CLINTON (Iowa).

Club No. 175. Organized 24 June, 1915. (34)
 President—J. Q. JEFFRIES, Partner J. Q. Jeffries & Co., Insurance, 218 5th Ave. Phone 66. Res. Phone 1292-Y.
 Secretary—D. H. WINGET, Prop. Winget Printing Co., Printer, 212 7th Ave. Phone Bell 75-J. Res. Phone Bell 828-J.
 Luncheon every Monday at 12:15 p. m. at Lafayette Hotel.

COLUMBUS (Ga.).

Club No. 200. Organized January, 1916. (18)
 President—L. R. CHRISTIE, Minister First Baptist Church, 1217 2nd Ave.
 Secretary—T. W. PETERS, Commercial Agent Columbus R. R. & Gas Co., Light & Power, 1151 Broad St.
 Address mail to P. O. Box 904.

COLUMBUS (Ohio).

Club No. 38. Organized January, 1912. (216)
 President—JAS. T. DANIELS, Traffic Supt. Ohio Division, Central Union Telephone Company, Central Union Bldg., 33 No. 3rd St.
 Secretary—HERBERT SHERWOOD WARWICK, General Agent State Mutual Life Assurance Co., 242 Chamber of Commerce Bldg.
 Luncheons every Tuesday noon, Hotel Virginia, Gay and Third Sts., at 12 m. prompt.

CORPUS CHRISTI (Texas).

Club No. 125. Organized 16 June, 1914. (74)
 President—HENRY B. BALDWIN, President Guaranty Title Co., Abstractors, 623 Mesquite St.
 Secretary—H. H. EDWARDS, Mgr. Corpus Christi Printing Co., 311 Mesquite St.
 Luncheons every Thursday at 12:30 p. m. Nueces Hotel.

COUNCIL BLUFFS (Ia.).

Club No. 153. Organized 23rd February, 1915. (70)
 President—J. H. BEVERIDGE, Supt. of Public Schools, Brown Block.
 Secretary—C. H. WOODWARD, John G. Woodward & Co., Wholesale Confectioners, 211-15 Broadway.
 Luncheons every Friday (except last Friday in month) at 12:15 p. m. at Hotel Grand.
 Meetings last Friday of month at 6:15 p. m.

DALLAS (Texas).

Club No. 39. Organized May, 1911. (208)
 President—ROBT. L. THORNTON, Secy.-Mgr. United Land & Bldg. Co., 1003 Main St. Bell Phone Main 1306. Res. Phone Haskell 1457.
 Secretary—W. C. TEMPLE, Texas Law Company, 805 Wilson Bldg. Phone Main 5488. Res. Phone Haskell 1696.
 Meetings held on Thursday at 12:15 p. m., Oriental Hotel.

DANVILLE (Ill.).

Club No. 188. Organized 1 October, 1915. (50)
 President—Dr. E. B. COOLLEY, Physician, 310 The Temple.
 Secretary—LOUIS J. NARDINE, Secy. Leseure Bros., Inc., Jobbers and Retailers Cigars and Tobaccos, Biliards, 444 N. Vermilion St.
 Luncheons every Friday at 12:15 p. m. at Plaza Hotel.

DAVENPORT (Iowa).

Club No. 34. Organized 10 November, 1911. (149)
 President—WILLIAM H. KORN, Secretary Korn Baking Co., 212 W. 6th Street. Phone Davenport, 2405. Res. Phone Davenport 4381-L.
 Secretary—E. M. WHITE, Bookseller and Stationer, 406 Brady Street. Phone Davenport, 453. Res. Phone Davenport 1351-L.
 Club Headquarters at office of Secretary.
 Luncheons held every Monday at 12 m. at the Hotel Blackhawk, except the 1st Monday in month when it is held at the Commercial Club.

DAYTON (Ohio).

Club No. 47. Organized 14 May, 1912. (153)
 President—J. A. MACMILLAN, The Dayton Rubber Mfg. Co., Rubber Manufacturers, Kiser and Ray Sts. Phone East 179.
 Secretary—GEO. S. BLANCHARD, President The Blanchard Structural Products Co., Structural Steel Products, 1035 Reibold Bldg. Phone Main 622.
 Meetings first Thursday of each month at six-thirty p. m. Club luncheons each Thursday (except first Thursday) at Algonquin Hotel at 12:15 p. m.
 HOTEL: Algonquin. Third and Ludlow. A. P. \$3.00 to \$5.00. E. P. \$2.00 to \$4.00. Fireproof.

DECATUR (Ill.).

Club No. 180. Organized 19 October, 1914. (84)
 President—DANIEL BONUS, Bonus System of Musical Education, 139 N. College St. Office and Res. Phone, Bell 4192.
 Secretary—W. ELMER WHITE, Credit Mgr. Linn & Scruggs Dry Gds. and Carpet Co., cor. Main and S. Water Streets. Phones, Automatic 2171, Bell 3934. Res. Phone, Bell 2677.
 Club Headquarters at office of Secretary.
 Luncheons first and third Monday of month, 12:30 p. m. to 2 p. m., at Greider's Cafe, No. 135-139 E. Main St.

DENISON (Tex.).

Club No. 227. Organized 6 April, 1916. (49)
 President—J. E. AUBREY, Chautauqua Manager, 215 North Burnett Ave.
 Secretary—H. GUY ALEXANDER, Fire Insurance, 3274 West Main St.
 Meetings: Thursdays at 12 m. at Denison Hotel.

DENVER (Colo.).

Club No. 31. Organized 25 October, 1911. (165)
 President—J. CLAIRE EVANS, Mine & Smelter Supply Co., 17th and Blake Streets, P. O. Box 1721. Phone Main 515.
 Secretary—P. D. WHITAKER, Advertising Counselor, 421 First Nat'l Bank Bldg.
 Club Headquarters at office of Secretary.
 Meetings held at Denver's leading hotels and clubs every Thursday, 12:15 p. m.

DES MOINES (Iowa).

Club No. 27. Organized 1 May, 1911. (123)
 President—WM. E. TONE, Tone Bros., Coffee & Spices, 109 Court Ave. Phone Walnut 570. Res. Phone D. P. 2013.
 Secretary—G. L. HOSTETLER, Photographer, 300 K. P. Bk. Phone Walnut 569. Res. Phone D. P. 986.
 Club Headquarters at office of Secretary.
 Meetings held at Savery Hotel every other Thursday.

DETROIT (Mich.).

Club No. 16. Organized July, 1910. (252)
 President—HENRY M. ZIMMERMANN, Vice-Pres. The United Savings Bank, 204 Griswold St. Phone Main 1150.
 Secretary—ELTON F. HASCAIL, The Detroit Refining Co., Lubricating Oils, Mnhs., 906 Majestic Bldg. Phone, M-187.
 Club Headquarters maintained at office of Secretary.
 Luncheons every Wednesday at 12:30 p. m. at Hotel Statler.

DUBUQUE (Iowa).

Club No. 198. Organized 23 November, 1915. (23)
 President—JAMES M. McFADDEN, Pres. McFadden Coffee & Spice Co., Whlse. 1st and Iowa Streets.
 Secretary—WILLIAM C. MURPHY, Mgr. R. G. Dun & Co., Mercantile Agency, 4th and Main Sts.
 Luncheons first and third Tuesday of month at 12:15 to 1:15 p. m. at Julian Dubuque Hotel.

DULUTH (Minn.).

Club No. 25. Organized 11 February, 1911. (111)
 President—HARRY R. ARMSTRONG, National Iron Co., 50th Ave., West.
 Secretary—CHAS. W. OPPEL, M. I. Stewart Printing Co., Printers, 310 W. 2nd St.
 Club Headquarters maintained at office of Secretary.
 Luncheons each Thursday at various places at 12 m. except on the last Thursday of each month when a dinner is held at 6:30 p. m.

DURHAM (N. C.).

Club No. 196. Organized 9 November, 1915. (17)
 President—M. E. NEWSOM, JR., Vice-Pres. & Mgr. Durham Book & Stationery Co., Office, School and Bank Books, 408 Peabody St.
 Secretary—SIDNEY C. CHAMBERS, Attorney-at-law, Geer Bldg.
 Luncheons first and third Tuesday of each month at 1 p. m. at Malbourne Hotel.

EASTON (Pa.).

Club No. 149. Organized 11 February, 1915. (85)
 President—W. M. HEIBERGER, Shoes, 239 Northampton St.
 Secretary—W. E. CHURCHMAN, Prop. Churchman Business College, 303 Northampton Nat'l Bk. Bldg.
 Luncheons every Thursday at 12:15 p. m. at Scip's Cafe.

EL PASO (Texas).

Club No. 119. Organized 9 April, 1914. (112)
 President—A. E. ROWLANDS, Burroughs Adding Machine Co., P. O. Box 702.
 Secretary—J. R. SEGALL, El Paso Optical Co., 108 Texas St.
 Meetings held every Thursday at 12:15 p. m. at the Rotary Grill in the Sheldon Hotel.

ERIE (Pa.).

Club No. 91. Organized 8 September, 1913. (113)
 President—F. S. BOND, Frank S. Bond Company, Men's Furnishings, 830 State St.
 Secretary—JOHN P. SMART, Secretary and Treasurer, Erie & Pittsburgh R. R. Co., 16 Scott Bldg.
 Weekly luncheon and meeting of club is held each Wednesday at 12:30 p. m. at the Lawrence Hotel.

EVANSVILLE (Ind.).

Club No. 102. Organized 9 December, 1913. (158)
 President—F. HAROLD VAN ORMAN, Hotel, 401 U. 1st St. Phones, Bell 1120, Home 3772.
 Secretary—A. W. SEVRINGHAUS, Purchasing Agent Parsons-Scoville Co., Wholesale Groceries, 915 Main St.
 Luncheon every Tuesday at 12:15 at St. George Hotel.

FLINT (Mich.).

Club No. 220. Organized 7 April, 1916 (22)
 President—WALTER E. DUNKIN, Prop. Model Bakery, Baked Goods, 218 Saginaw Street. Phone 674 and 2076. Res. Phone 541 M.
 Secretary—DE HULL N. TRAVIS, Lawyer, 807 Flint P. Smith Bldg. Phone 466. Res. Phone 1793 M.
 Club headquarters at office of secretary.
 Luncheons every Friday at 12:15 p. m. at Y. M. C. A.

FORT SMITH (Ark.).

Club No. 224. Organized 20 January, 1916. (16)
 President—CHAS. L. RUHL, Local Manager Remington Typewriter Company, 210 1st National Bank Bldg. Phone 3000.
 Secretary—REV. JOHN H. KIRKPATRICK, Pastor Central Presbyterian Church, Cor. 9th & B. Streets. Phone 2012. Res. Phone 2467.
 Club headquarters Main Hotel.
 Luncheons every Thursday from 12:10 to 1:20 p. m. at Main Hotel.

FORT WAYNE (Ind.).

Club No. 154. Organized 5 January, 1915. (83)
 President—FRANK E. BOHN, Asst. Gen. Mgr. Home Telephone & Telegraph Co., Phones 119 or 1111.
 Secretary—CHARLES L. BIEDERWOLF, Secretary Commercial Club of Fort Wayne. Phone 529.
 Club Headquarters at The Commercial Club.
 Luncheons each Wednesday at 12:15 p. m. at Commercial Club.
 Meetings first Monday of each month at 6:30 p. m.

FORT WORTH (Texas).

Club No. 75. Organized 11 March, 1913. (185)
 President—HARRY J. ADAMS, Pres. Sandegard Grocery Co. Retail Grocers, Cor. 10th & Houston Sts. Phone Lamar 4020. Res. Phone Lamar 5706.
 Secretary—ADAMS B. VERA, Vera-Reynolds & Co. Insurance & Bonds. 405-6 Reynolds Bldg. Phone, Lamar 1037. Res. Phone Rosedale 505.
 Club Headquarters at office of secretary.
 Luncheons every Friday 12:15 to 1:30 p. m. at Metropolitan Hotel.

FRESNO (California).

Club No. 203. Organized 13 December, 1915. (24)
 President—H. E. WILKINSON, Mgr. Chinn Beretta Co., Opticians, 2015 Mariposa St.
 Secretary—J. HERMAN REISS, Dist. Mgr. Travelers Life Insurance, Rowell Bldg.
 Luncheons every Monday at 12:15 at Hotel Fresno.

GALESBURG (Ill.).

Club No. 133. Organized 29 April, 1914. (37)
 President—M. MAX GOODSILL, City Editor Evening Mail, Mail Bldg.
 Secretary—EARL R. BRIDGE, Professor High School, 1255 N. Cherry St.
 Headquarters at Galesburg Club Bldg.
 Luncheons held first and third Thursday at 12 m.
 Meetings held second and fourth Thursday at 6:30 p. m.

GALVESTON (Texas).

Club No. 73. Organized 8 February, 1913. (151)
 President—FRANK A. ALLEN, T. B. Allen & Co., Wholesale Lumber and Staves, Security Bldg. Phone 1755. Res. Phone 3194.
 Secretary—KENNETH E. MASON, Sec'y Brush Electric Co., Electric Light & Power, 2424 Market St. Phone No. 4700. Res. Phone 3434.
 Meetings held Wednesday of each week at 12:30 p. m., Hotel Galvez.
 HOTEL: Hotel Galvez. European Plan, \$2.00 and up per day.

GRAND RAPIDS (Mich.).

Club No. 77. Organized 26 March, 1913. (88)
 President—BEN E. WEST, West's Drug Stores, Retail Druggist, 93 Monroe Ave. Phone Citz. 5575.
 Secretary—ALBERT L. HAMMER, Commercial Credit Co., Murray Bldg. Phone Citizens 4206. Res. Citizens 32331.
 Meetings every Thursday at 12:15 p. m. at Pantlind Hotel.

GREAT FALLS (Mont.).

Club No. 206. Organized 17 December, 1915. (26)
 President—H. P. RABAN, Editor Montana Trade Journal, Publisher, 418 Ford Bldg.
 Secretary—DR. H. T. LAUGHLIN, Physician, Osteopathic, 325 Ford Bldg.
 Luncheons every Monday at 12:10 p. m. in Palm Room, Hotel Rainbow.

GREENVILLE (S. C.).

Club No. 205. Organized 7 January, 1916. (25)
 President—J. E. SIRRINE, Mill Engineer and Architect, 309 S. Main St. Phone 370. Res. Phone 276.
 Secretary—ROBERT F. BOWE, Selling Agt. Saco-Lowell Shops, Textile Machinery, 310 Masonic Bldg.; P. O. Box 987. Phone 1526. Res. Phone 1140.
 Club headquarters at Secretary's office.
 Luncheon every other Tuesday at 2:00 p. m., generally at the Ottaray Hotel.

HAGERSTOWN (Md.).

Club No. 165. Organized 14 January, 1915. (39)
 President—DR. VICTOR D. MILLER, JR., Physician, 135 W. Washington St. Phone Bell 192.
 Secretary—MARK MELLOR, Dist. Mgr. Ches. & Pot. Tel. Co., 33 S. Jonathan St. Bell Phone Hagerstown 1044.
 Luncheons held second and fourth Thursday at 12:30 p. m. at Country Club.

HAMPTON ROADS (Newport News, Va.).

Club No. —. Organized 26 November, 1915. ()
 Temp. Secretary—W. R. HARRIS, Newport News, Va. (Organization and affiliation not completed.)

HARRISBURG (Pa.).

Club No. 23. Organized 3 May, 1911. (122)
 President—HOWARD C. FRY, Proprietor Fry Coal Company, Coal & Wood (Retail) Ninth & Market Sts., Phones, Bell 65; Cum. 654-W.

Secretary—WM. M. ROBISON, Local Mgr. Insurance Co. of North America, Fire Insurance, 708 Telegraph Bldg. Phones, Bell 2072 and Cumb. 236x.
 Club Headquarters at office of Secretary.
 Luncheons every Monday noon at the Senate Hotel.
 Meetings held on 1st and 3rd Tuesdays of month at various places.

HARTFORD (Conn.).

Club No. 26. Organized 6 December, 1910. (79)
 President—FRANK G. MACOMBER, Editor-Pres. Globe Publishing Co., 12 Central Row. Phone, Charter 1162. Res. Phone, Elizabeth 535.
 Secretary—MICHAEL C. MANTERNACH, Pres. The Manternach Co., Process Engravers, 74 Union Pl. Phone, Charter 4410. Res. Phone, Elizabeth 602.
 Luncheons at irregular times.
 Meetings second Wednesday night of month, September to June, at various places.

HAVERHILL (Mass.).

Club No. 167. Organized 18 September, 1914. (66)
 President—FRANCIS L. BALL, Manager Haverhill Electric Co., Electric Light & Power, 140 Merrimack St.
 Secretary—RAYMOND F. PAGE, Prop. Page Taxicab Company, 62 Elm St. Phone 100. Res. Phone 580.

HIGHLAND PARK (Mich.).

Club No. 161. Organized 8 March, 1915. (39)
 President—HARRY A. SISSON, Manager Highland Park Times, Weekly Newspaper, 11 Davison Ave. Phone Hemlock 2216.
 Secretary—WILLIAM A. DOYLE, President W. A. Doyle & Co., Fire Insurance, 3009 Woodward Ave. Phone Hemlock 3408.
 Luncheons held each Tuesday at 12:30 p. m. at Brown's Highland Park Creamery, 2941 Woodward Ave.

HOLYOKE (Mass.).

Club No. 212. Organized November, 1915. (38)
 President—ISAAC E. SAWYER, Treasurer Mechanics Savings Bank, 347 Dwight St.
 Secretary—FRANCIS MCSHERRY, Superintendent of Schools, 184 Chestnut St.
 Luncheons every Tuesday at 12:15 p. m., at Nonotuck Hotel, except last Tuesday in month when evening meeting is held at 7 p. m.

HONOLULU (Hawaii).

Club No. 170. Organized 10 March, 1915. (49)
 President—SUMNER S. PAXSON, Mgr. Schuman Carriage Co., Ltd., Automobiles. Phone 4977. Res. Phone 5461.
 Secretary—LEWIS H. UNDERWOOD, Lewers & Cooke, Ltd., Lumber. Phone 1261. Res. Phone 1746.
 Club Headquarters at office of Secretary.
 Luncheon every Thursday at Commercial Club.

HOUSTON (Texas).

Club No. 53. Organized 30 August, 1912. (268)
 President—ELIJAH COLES, Rice & Coles, Coal and Wood Dealers, P. O. Box 649.
 Secretary—GEO. M. WOODWARD, Good Texas Lands, 1727 Rice Hotel.
 Club Headquarters, 1727 Rice Hotel.
 Luncheon and Meeting every Thursday at 12:15 p. m. on the roof or in the banquet hall of the Rice Hotel.

HUNTINGTON (W. Va.).

Club No. 169. Organized 10 June, 1915. (85)
 President—W. H. BANKS, Banks Supply Co. Mine & Mill Supplies, 1117 5th Ave. Phone 12.
 Secretary—W. R. POWER, Consol. L. H. & P. Co. Mfr. Electric Light and Power, 232 5th Ave. Phone 2812.
 Luncheons every Tuesday at 12:15 p. m., except second Tuesday in month, when meeting is held at 6:15 p. m., at Frederick Hotel.

HUTCHINSON (Kansas).

Club No. 189. Organized 11 October, 1915. (46)
 President—W. L. ROSIER, Pres. Hutchinson Oil Co., Wholesale, Whiteside Bldg., 2nd & Main Sts. Phone 955. Res. Phone 1959.
 Secretary—J. J. NEWTON, Mgr. Jenkins & Sons Music Co., 122 N. Main St. Phone 338.
 Club headquarters at office of president or secretary.
 Round Table luncheon every day at Chalmers Hotel.
 Meeting second Thursday of each month at 6:15 p. m.

INDEPENDENCE (Kansas).

Club No. 211. Organized 8 March, 1916. (27)
 President—MILBURN H. HOBSON, Poster Advertising, 112 W. Laurel St. Phone 261. Res. Phone, 444.
 Secretary—FRED T. WILKIN, Partner, Security Abstract Co., Abstracts of Titles, 113 E. Main St. Phone 199. Res. Phone 1088A.
 Club Headquarters at office of secretary.
 Luncheons first and third Wednesdays of each month at 12:10 p. m. at various places.

INDIANAPOLIS (Ind.).

Club No. 58. Organized 17 February, 1913. (246)
 President—DICK MILLER, Prop. & Mgr., Miller & Co., Investment Bonds Broker, 23 N. Penna. St.
 Secretary—H. A. ZIMMERMAN, Mgr. Remington Typewriter Co. 6 W. Market St.
 Luncheons every Tuesday at 12:30 to 1:30 p. m. at Claypool Hotel, except the 2nd Tuesday of each month, when evening meeting is held at various places.

IOWA CITY (Iowa).

Club No. 192. Organized 4 November, 1915. (29)
 President—WM. P. HOHENSCHUH, Undertaker, 19 S. Dubuque St. Phone 1237. Res. Phone 1238.
 Secretary—EARL S. BROWNING, Secretary Iowa City Commercial Club, Commercial Secretary, 114 E. Washington St. Phone 40. Res. Phone 1303.
 Club headquarters at Hotel Jefferson, Phone 1500.
 Luncheons every Thursday at 12:15 p. m. at Hotel Jefferson.

ITHACA (N. Y.).

Club No. 166. Organized 10th February, 1914. (148)
 President—REV. E. A. GEORGE, Pastor 1st Congregational Church, Clergyman, 106 E. Mill St.
 Secretary—S. BRUCE WILSON, Secretary Y. M. C. A., 212 University Ave.
 Luncheons held first and third Wednesday at 1 p. m. at Ithaca Hotel.

JACKSON (Mich.).

Club No. 201. Organized 28 December, 1915. (26)
 President—C. H. TOMPKINS, Jackson Corset Co., Corsets.
 Secretary—NORMAN FLOWERS, Fire Insurance, 211 Dwight Bldg.
 Luncheons every Wednesday at the Jackson City Club at 12:15 p. m.

JACKSON (Miss.).

Club No. 144. Organized 29 July, 1914. (45)
 President—ROBT. E. KENNINGTON Prop., R. E. Kennington's, E. Capitol & Congress. Phone 1541. Res. Phone 433.
 Secretary—J. PAUL TATOM, Prop., Tatom Shoe Store, 415 E. Capitol St.
 Luncheons every Monday from 1 to 2 p. m. at Hotel Edwards.

JACKSONVILLE (Fla.).

Club No. 41. Organized 14 February, 1912. (106)
 President—JOHN H. GAY, President Dozier and Gay Paint Co., Paint Manufacturers, 46 W. Bay St. Phone 1023. Res. Phone 988.
 Secretary—R. T. ARNOLD, Vice-Pres. & Mgr. Arnold Printing Co., 224 E. Forsyth St. Phone 3462. Res. Phone 2012-J.
 Headquarters 224 E. Forsyth St.
 Luncheons every Tuesday at 12:45 p. m. at the different hotels of the city.

JOLIET (Ill.).

Club No. 78. Organized November, 1910. (53)
 President—MAURICE F. LENNON, Carnsey, Wood & Lennon, Lawyers, 504 Joliet Nat'l Bank Bldg.
 Secretary—GEO. B. WISWELL, West Music Co., 119 N. Ottawa St., Chicago Phone 420.
 Luncheons every Tuesday at 12 m. Rotary Banquet Room Hobbs Cafe.
 Meetings on last Thursday night of each month at 7:00 p. m. at Commercial Club.

JOPLIN (Mo.).

Club No. —. Organized 13 October, 1915. ()
 Secretary—ADOLPH SCHOENHERR, Auditor Connor Hotel Co.

(Organization and affiliation not completed.)

KALAMAZOO (Mich.).

Club No. 142. Organized 29 December, 1914. (52)
 President—GEO. B. PULFER, Kalamazoo Corset Co., Cor. Eleanor and Church Streets.
 Secretary—GEO. P. WIGGINTON, Kalamazoo Loose Leaf Binder Co., 320 W. Kalamazoo Ave.
 Luncheons every Tuesday at 12:15 p. m. at Park American Hotel.

KANKAKEE (Ill.).

Club No. 174. Organized 25 June, 1915. (30)
 President—C. M. CLAY BUNTAIN, Attorney-at-law, Cobb Bldg.
 Secretary—J. J. RONDY, Stationery & Sporting Goods, 244 Court St.

KANSAS CITY (Kansas).

Club No. 195. Organized 2 November, 1915. (41)
 President—J. W. GIESBURG, Prop. Giesburg's Pharmacy, Retail Druggist, 7th and Minnesota Ave.
 Secretary—C. H. POINDEXTER, Asst Gen'l Agent, Northwestern Mutual Life Insurance Co., Life Insurance, 410 Husted Building
 Luncheons every Tuesday at 12:15 p. m. at Grand Hotel.

KANSAS CITY (Mo.).

Club No. 13. Organized 30 April, 1910. (260)
 President—JAMES N. RUSSELL, Russell Grain Co., Grain, 1113-23 W. 8th St. Both Phones, Main 421. Res. Phone, S.2902.

Secretary—LYLE A. STEPHENSON, Gen'l Agt. Continental Casualty Co., of Chicago, Accident, Health and Casualty Insurance, 118 East 10th St. Both Phones, Main 1188. Res. Phone, Bell, S.1577.
 Club Headquarters, 118 East Tenth St. Bell Phone Main 788. Paul Koontz, Asst. Secretary.
 Luncheon every Thursday from 12:30 to 2 p. m. Round Table Luncheon every day, Hotel Baltimore.

KEY WEST (Fla.).

Club No. 213. Organized 31 March, 1916. (31)
 President—JEFFERSON B. BROWN, Lawyer.
 Secretary—WM. H. MALONE, Jr., Building & Loan Association.
 Luncheons first Wednesday of each month at 12 m.

KNOXVILLE (Tenn.).

Club No. 181. Organized 7 June, 1915. (59)
 President—DAVID C. CHAPMAN, Pres. Chapman Drug Co., Whise. Drugs, 214 S. Gay St.
 Secretary—J. L. BOWLES, Secy. Knoxville Board of Commerce, 422 S. Gay St.
 Luncheons every other Tuesday at 12:30 p. m. at Cumberland Club.

LAFAYETTE (Ind.).

Club No. 222. Organized 1 May, 1916. (14)
 President—THOMAS F. MORAN, Professor of History, Purdue University.
 Secretary—KARL R. BACHMAN, Secretary Chamber of Commerce, 607 Main Street.
 Luncheons every Tuesday at 12:15 p. m. at the Blue Room, Lahr House.

LAKE CHARLES (LA.).

Club No. 229. Organized 3 May, 1916. (15)
 President—FRANK R. YEATMAN, Mgr. Calcasieu Mercantile Company, Wholesale Grocery, Canal Street.
 Secretary—LAWRENCE G. MENUET, Public Accountant, 707 Ryan Street.
 Meetings: Tuesday at 12:30 p. m. at Majestic Hotel.

LANCASTER (Pa.).

Club No. 176. Organized January, 1915. (39)
 President—RALPH W. CUMMINGS, President Cummings, Bevis & Levan, Mill Supplies, 236 N. Queen St.
 Secretary—RALPH QUINN, Mgr. Remington Typewriter Co. 5 East Orange St.
 Luncheons held bi-weekly on Mondays from 12:15 to 1:30 p. m. at Brunswick Hotel, Stevens House.

LANSING (Mich.).

Club No. —. Organized 29 May, 1916. (—)
 Secretary—JOSEPH BURTON, 218 So. Washington Av.
 (Organization and affiliation not completed.)

LEAVENWORTH (Kansas).

Club No. 210. Organized 18 January, 1916. (26)
 President—DR. S. E. JOHNSTON, Orthodontist, Wulfekuhler Bldg.
 Secretary—DR. H. J. STACEY, Physician, Wulfekuhler Bldg.
 Luncheons second and fourth Tuesday of each month at 12 m. at National Hotel.

LEXINGTON (Ky.).

Club No. 182. Organized 23 June, 1915. (62)
 President—GEO. T. GRAVES, Pres. and Gen. Mgr. Lexington Steam Laundry. Phone 62. Res. Phone No. 1433.
 Secretary—FRANK BATTAILE, Secy. and Treas. University Book Store. Phone 956. Res. Phone 1654.
 Luncheons every Friday, except the fourth Friday in the month, at 12:15 p. m. at Phoenix Hotel.
 Meetings fourth Friday of month at 6:15 p. m. at Phoenix Hotel.

LIMA (Ohio).

Club No. 143. Organized 19 January, 1915. (114)
 President—HENRY G. WEMMER, Vice-Pres. & Gen. Mgr. The Deisel-Wemmer Co. Cigar Manufacturers.
 Secretary—L. S. GALVIN, Vice-Pres. & Bus. Mgr. Lima Daily News, 121 E High St.
 Luncheons every Monday (except fourth Monday in month) from 11:45 a. m. to 1 p. m. in the Rose Room, Hotel Norval.
 Meetings held fourth Monday of month at 6 p. m.

LINCOLN (Neb.).

Club No. 14. Organized 6 June, 1910. (166)
 President—HARRY PORTER, Stationery, Office & School Supplies, 1123 "O" Street.
 Secretary—F. E. WALT, Vice-Pres. Safe Deposit Insurance Agency, General Insurance, 128 N. 11th St. Phone B 1002. Res. Phone F2211.
 Club Headquarters at office of Secretary.
 Meetings every Tuesday noon at Lincoln Hotel.
 HOTEL: Lincoln Hotel, European, 9th and P Sts., Rotary Hotel, F. J. Richards, Mgr.

LITTLE ROCK (Ark.).

Club No. 99. Organized 14 January, 1914. (78)
 President—J. B. DICKINSON, Partner Cooper-Dickinson Grocer Co.

Secretary—S. M. BROOKS, S. M. Brooks Adv. Agency, 808 State Bank Bldg. Phone 1326.
Meetings are held at 12:30 p. m., Marion Hotel on Thursdays.

LIVINGSTON (Mont.).

Club No. —. Organized 20 January, 1916. ()
Secretary—GEORGE B. CUTTING.
(Organization and affiliation not completed.)

LOS ANGELES (Calif.).

Club No. 5. Organized 29 June, 1909. (262)
President—C. E. MILLER, San Joaquin Valley Lands, Real Estate, 608-9 Grosse Bldg., 6th and Spring Sts. Phones F-3810, Broadway 3062.
Secretary—H. C. WARDEN, 301-2 Delta Bldg. Phones, Home, F7343; Sunset, Main 7343.
Club Headquarters, 301-2 Delta Bldg., 426 S. Spring St. Club meets every Friday for luncheon at Alexandria Hotel.

LOUISVILLE (Ky.).

Club No. 45. Organized 14 June, 1912. (203)
President—W. C. DAVIET, Supt. Postal Telegraph-Cable Co., Fourth & Main Sts. Phones Main 2049 and City 4400.
Secretary—S. A. CAMPBELL, Agt. Cumberland Gap Dispatch, Fast Freight from Eastern Cities, 1008 Columbia Bldg.
Club Headquarters at office of Secretary.
Luncheons every Thursday at 12:15 p. m. at Hotel Waterson, with the exception of the last Thursday in month, when meeting is held at 6:30 p. m.

MCALISTER (Okla.).

Club No. 164. Organized 1 August, 1914. (44)
President—FRANK CRAIG, President, City National Bank. Phone 147. Res. Phone 47.
Secretary—DR. I. PAUL GAY, Specialist. Phone 783. Res. Phone 673.
Luncheons held each Tuesday at 12 m. at Busby Hotel.

MCKEESPORT (Pa.).

Club No. 115. Organized 12 December, 1913. (87)
President—ALBERT F. QUICK, Secretary & Treasurer National Mantel Co., Hardwood and Tile Mantels, 1109 Fifth Ave. Phone Bell 1692. Res. Phone Bell 1145-R.
Secretary—R. W. JUNKER, Real Estate & Insurance, 407 People's Bank Bldg. Phone Bell 937. Res. Bell 895.
Meetings every other Thursday at 6 p. m. at the various down town places.

MACON (Ga.).

Club No. 104. Organized 7 January, 1914. (95)
President—MALCOLM D. JONES, Partner Miller & Jones, Attorneys, 1015 Ga. Life Bldg.
Secretary—CHARLES M. GRIER, Mgr. Postal Telegraph and Cable Co., 418 Cherry St.
Luncheons held at Hotel Lanier every Wednesday at 1 p. m.

MADISON (Wis.).

Club No. 71. Organized 3 April, 1913. (46)
President—ANDREW S. HELSTROM, Park Hotel Pharmacy, 22 S. Carroll St. Phone 122.
Secretary—F. W. HUELS, Motorcycles, 115 State St. Phone, 127.
Meetings every Thursday at 12:30 p. m., at Park Hotel.

MARQUETTE (Mich.).

Club No. 204. Organized 25 January, 1916. (18)
President—FRANK J. JENNISON, Cashier Marquette National Bank, Bankers, Marquette Nat'l Bank Bldg. Phone 94. Res. Phone 811.
Secretary—PETER W. PHELPS, Managing Partner Peter White & Co., Insurance Agency, 134 W. Washington St. Phone 4. Res. Phone 43.
Luncheons every Monday at 12:30 p. m. at Marquette Club, 114 N. Front St.

MARSHALLTOWN (Ia.).

Club No. 185. Organized 7 July, 1915. (60)
President—WALLACE H. ARNEY, Pres. Iowa Savings Bank. Phone 43. Res. 1508 Red.
Secretary—FRANK G. PIERCE, Publisher American Municipalities, 119 E. Main St. Phone 216. Res. Phone 1100.
Luncheon every other Monday at 7 p. m. at Pilgrim Hotel.

MEMPHIS (Tenn.).

Club No. 96. Organized 22 January, 1914. (158)
President—R. W. RAMSEY, Sr., Van Vleet-Mansfield Drug Co., Wholesale Drugs, 48 Main St.
Secretary—G. O. WARING, Snow, Church & Co., Collections and Adjustments, 724 Exchange Bldg. Phones Main 640 and Hemlock 22.
Club Headquarters at 724 Exchange Bldg. Phone Main 640.
Luncheons every Tuesday from 12:30 to 1:30 at Hotel Chisca, with the exception of the last Tuesday in month, when the meeting is held at 6:30 p. m.

MERIDIAN (Miss.).

Club No. 202. Organized 11 January, 1916. (34)
President—DR. R. H. FOSTER, Physician (Surgeon), 501 Citizens Bank Bldg.

Secretary—W. L. ROGERS, Mgr. R. G. Dun & Co., Mercantile Agency, 201 Citizens Bank Bldg.
Luncheons every Tuesday at Meridian Hotel from 12:30 to 1:30.

MERRILL (Wisc.).

Club No. —. Organized March, 1916. (—)
President—W. B. CHILSEN, c-o Merrill Daily Herald.
(Organization and affiliation not completed.)

MILWAUKEE (Wis.).

Club No. 57. Organized 29 January, 1913. (183)
President—MILTON C. POTTER, Supt. Milwaukee Public Schools. Tenth and Prairie Sts. Phone Grand 5360. Res. Phone Lake 1856.
Secretary—J. B. LANIGAN, Mgr. L. C. Smith & Bros. Typewriter Co., 413 Milwaukee St. Phone, Main 2127. Res. Phone West 2272.
Club headquarters, Room 4 Hotel Pfister. Phone Main 3920. (Address all communications to Club Headquarters.)
Club luncheons held every Monday at the Hotel Pfister, 12:15 p. m.

MINNEAPOLIS (Minn.).

Club No. 9. Organized 18 February, 1910. (214)
President—NATHANIEL MCCARTHY, Proprietor McCarthy's Book Store, Books—subscriptions received for all magazines, 831 Nicollet Ave. Phones Nic. 1063, Cen. 181. Res. Phone South 1576.
Secretary—GEORGE E. MURPHY, Office Manager Wilson & Force, Liability, Compensation, Casualty and Burglary Insurance, 210 New York Life Bldg. Phones Main 1624, Cen. 1277. Res. Phone Cal. 1161.
Assistant Secretary—H. K. ZUPPINGER, 1123 Plymouth Building.
Club Headquarters at 1123 Plymouth Building.
Luncheon every Friday at 12:30 at Hotel Radisson, Seventh Street, near Nicollet Avenue.

MOBILE (Ala.).

Club No. 120. Organized 14 May, 1914. (91)
President—L. DANIEL DIX, Penn. Mutual Life Ins. Co., Life Insurance, Van Antwerp Bldg. Phone Home 1241. Res. Phone Bell 1772-W.
Secretary—CHARLES S. SHAWHAN, Southern Railway, 78 St. Francis St. Phones Bell 1966 and Home 1966. Res. Phone Bell 132.
Luncheons every Thursday at 1 p. m. at the Rotary Room of Cawthon Hotel.

MOLINE (Ill.).

Club No. 131. Organized 29 September, 1914. (64)
President—RICHARD S. HOSFORD, Office Mgr. Deere & Co. Implement Mfg. Phone 4.
Secretary—WM. H. SCHULZKE, Architect. 610 Peoples Bank Bldg. Phone 281.
Club Headquarters at office of Secretary.
Luncheons every Wednesday at 12:10 p. m. at Manufacturer's Hotel.

MONTGOMERY (Ala.).

Club No. 86. Organized 17 October, 1913. (92)
President—EMIL J. MEYER, Mass. Mutual Life Ins. Co. Bell Bldg.
Secretary—W. F. BLACK, Clerk, County Board of Revenue, P. O. Box 574.
Luncheons every Wednesday at 1 p. m. at Gay-Teague Hotel.

MORRIS (Ill.).

Club No. 171. Organized 10 April, 1915. (49)
President—O. T. WILSON, 201 E. Illinois St.
Secretary—WALTER S. WAGNER, 218 Liberty St.
Meetings second and fourth Tuesdays at 6:30 p. m. at Saratoga Cafe.

MUSKEGON (Mich.).

Club No. 216. Organized 8 March, 1916. (25)
President—CLARENCE N. SESSIONS, Attorney, Landreth Bldg.
Secretary—PAUL S. CHRISTIE, Grocer & Baker, 21 W. Western Ave.
Luncheons each Thursday at 12:15 p. m. at Occidental Hotel.

MUSKOGEE (Okla.).

Club No. 87. Organized 26 September, 1913. (141)
President—E. W. SMARTT, JR., Mgr. Muskogee Transfer Co. (Transfer & Storage). 4th & Elgin. Phone 402. Res. Phone 3502.
Secretary—JOHN A. ARNOLD, Public Accountant, 204-205 Flynn-Ames Bldg. Phone 485. Res. Phone 3761.
Club Headquarters at office of Secretary.
Club Luncheons held every Thursday at 12:15 p. m. at Severs Hotel.

NASHVILLE (Tenn.).

Club No. 94. Organized 25 November, 1913. (130)
President—HAMILTON LOVE, Pres. Love, Boyd & Co., Lumber, Shelby Ave. & River. Phone Main 1077.
Secretary—HOUSTON W. FALL, Pres. Fall's Business College, Commercial School, 8th Ave. and Broadway. Phone Main 1823.

Luncheon every Tuesday at 12:15 p. m. at Commercial Club.

NEW ALBANY (Ind.).

Club No. 193. Organized 28 June, 1915. (27)
President—EVAN PROSSER, Traveling Passenger Agent, B. & O. R. R., B. & O. Station, 1201 E. Main St.
Secretary—W. A. BEACH, Agent Union Mutual Life Ins. Co. of Portland, Maine, 911 East Market St.
Meetings every Monday at 6 p. m. at Tavern Hotel.

NEWARK (N. J.).

Club No. 49. Organized September, 1910. (57)
President—ARTHUR W. GREASON, Cashier National State Bank, 810 Broad St.
Secretary—FERD. R. MOELLER, Stocks & Bonds, 582 Broad St.
Club Headquarters at office of Secretary.
Luncheons every Tuesday except second Tuesday of month at 12:30 p. m. at Achtel Stettens' Restaurant, 842 Broad St.
Meetings second Tuesday evening in each month, excepting July and August, at Achtel Stettens' Restaurant.

NEW CASTLE (Pa.).

Club No. 89. Organized 21 November, 1913. (87)
President—EDGAR E. SEAVY, Photographer, 12 N. Mercer St. Phone Bell 230.
Secretary—W. H. SCHOENFELD, N. C. Hardware Co., Hardware, 217 E. Washington St.
Club Headquarters at Secretary's office.
Luncheons every Monday at 12:15 at Y. M. C. A.
Meetings are held first Monday of each month at various places.

NEW ORLEANS (La.).

Club No. 12. Organized 22 April, 1910. (138.)
President—W. S. BICKFORD, Crescent City Carbonate Co., Soda Water & Ice Cream Supplies, Celeste & Religious Sts. Phone Jackson 1443. Address mail to P. O. Box 365.
Secretary—DR. H. M. SHILSTONE, Consulting Chemist, 302 Camp St. Phone Main 2354.
Club Headquarters at office of Secretary.
Meetings held 2nd Tuesday of month at 6 p. m. for dinner, and 4th Tuesday at 8 p. m. at the office or establishment of one of its members.

NEW YORK (N. Y.).

Club No. 6. Organized 24 August, 1909. (368)
President—J. B. VANDEVER, Manager Nazareth Cement Co., Portland Cement, 1270 Broadway. Phone Mad. Sq. 10125.
Secretary—WM. J. BEAMISH, Room 447 Hotel Imperial, 32nd St. & Broadway. Phone Madison Sq. 3050.
Club Headquarters: Hotel Imperial, Broadway and 32nd, Room 477. Phone Madison Sq. 3050 and 6100.
Meetings on the first Tuesday of each month, excepting July and August, at Hotel McAlpin. Weekly luncheons, Thursdays, at 12:30 p. m., Hotel McAlpin.

NORFOLK (Va.).

Club No. 114. Organized March, 1914. (74)
President—P. MORGAN FUSSELL, Pres. Fussell Ice Cream Co., Ice Cream, Charlotte St. Phone 43.
Secretary—WILL E. HERMANCIE, Prop. Norfolk Letter Writing Co., Form Letters, 247 Monticello Arcade. Phone 2604.
Luncheons every Tuesday, except week of monthly meeting, at 1:00 p. m. at Fairfax Hotel.
Meetings, Thursdays of the third week of each month at 7:00 p. m., Hotel Fairfax.

OAKLAND (Calif.).

Club No. 3. Organized February, 1909. (196)
President—ALBERT E. CARTER, Partner, Scrivner, Montgomery & Carter, Attorneys-at-Law, Security Bank Bldg. Phone Oak. 1430. Res. Phone Mer. 5368.
Secretary—HOWARD SCHAEFER, 528 Dalziel Bldg. Phone Lakeside 287.
Club Headquarters, 528 Dalziel Bldg. Phone Lakeside 287.
Luncheons, Thursdays 12:15 to 1:30 Hotel Oakland.

OKLAHOMA CITY (Okla.).

Club No. 29. Organized October, 1910. (156)
President—FAY THOMPSON, Division Passenger Agent, Rock Island Lines, 1109 Colcord Bldg. Phone Walnut 552.
Secretary—LEONARD H. BAILEY, Bailey & Bailey, Architects, 204 Colcord Bldg.
Luncheons, Tuesdays at 12:15, Lee-Huckins Hotel, except once in month, when we have monthly dinner.
Club Headquarters are the Secretary's office.

OKMULGEE (Okla.).

Club No. —. Organized 5 May, 1916. (—)
Secretary—L. H. V. COOK, Insurance.
(Organization and affiliation not completed.)

OMAHA (Neb.).

Club No. 37. Organized 4 August, 1911. (169)
President—HARLEY G. MOORHEAD, Attorney, Court House. Phone Douglass 3008. Res. Phone Harney 354.

Secretary—D. A. JOHNSON, Pres. D. A. Johnson & Co., Fire Insurance and Adjuster, 832 Omaha National Bldg. Phone Douglas 1182.

Club headquarters at office of Secretary.
Meetings are held at noon in the Rathskeller of the Henshaw Hotel each Wednesday noon except the last Wednesday of the month when the meeting is at 6 p. m., same location.

ORANGE (N. J.).

Club No. —. Organized 17 January, 1916. (—)
Secretary—JOHN W. FARRELL, 207 Day Street.
(Organization and affiliation not completed.)

OTTAWA (Ill.).

Club No. 128. Organized 6 February, 1914. (68)
President—I. D. VINCENT, Hamilton & Vincent, Flour, Feed & Cement, 222 W. Main St.
Secretary—CHAS. BRADFORD, Advertising, 610 Clinton St.
Luncheons third Tuesday of each month at 12:00 m. at Clifton Hotel.
Meetings first Tuesday of each month at 7:00 p. m., at Clifton Hotel.

OTTUMWA (Ia.).

Club No. —. Organized May, 1916. (—)
Secretary—H. E. BLACKMAR, 227 W. Woodland Ave.
(Organization and affiliation not completed.)

OWENSBORO (Ky.).

Club No. 178. Organized 15 July, 1915. (51)
President—WALLACE S. ATCHISON, Attorney at law, Second and St. Ann Sts.
Secretary—C. BLAKE JACOBS, Manager Cumberland Telephone Co., 221 St. Ann St.
Luncheons every Wednesday at 12:15 p. m. at Palace of Sweets.

PADUCAH (Ky.).

Club No. 139. Organized 16 October, 1914. (65)
President—E. G. SCOTT, Gen. Mgr. Smith-Scott Tobacco Co., Tobacco Manufacturers, 8th and Burnett Sts.
Secretary—L. L. BILLUPS, Dist. Mgr. Cumberland Tel. & Tel. Co., Telephone Service, 124 S. 4th St.
Executive Secretary—ELLIOTT C. MITCHELL, P. O. Box 463. (Address all communications to Executive Secretary.)
Luncheons every other Wednesday at 12:15 p. m. at the Palmer House.

PALESTINE (Texas).

Club No. 111. Organized 1 June, 1913. (41)
President—Dr. R. W. DUNLAP, Physician (Eye, Ear, Nose & Throat), Room 26, Link Bldg. Phone 594. Res. Phone 1158.
Secretary—A. L. MYERS, Civil Engineer, Redlands Hotel. Address mail to P. O. Box 554.
Meetings held second Tuesday at 12 m. and fourth Tuesday at 6:30 p. m. at Redlands Hotel.

PARIS (Texas).

Club No. 194. Organized 9 November, 1915. (23)
President—W. G. MOORE, Texas, Light and Power Co., 20 South Wall St. Both phones 362. Res. Phone 1063, Southwestern.
Secretary—W. H. P. ANDERSON, Mgr. Paris Candy & Bottling Co., Candy & Soda Water Manufacturer, 55-57 Grand Ave. Both phones 360. Res. Phone 456, Southwestern.
Luncheons every Tuesday at 12:15 p. m. at Gibraltar Hotel.

PARSONS (Kansas).

Club No. 184. Organized 15 September, 1915. (38)
President—GEO. B. KARR, Baldwin Shirt Company, Custom Shirts, 2400 Broadway.
Secretary—FRANK A. PFEIFFER, Pfeiffer Jewelry Co., 1810 Main Street.

PATERSON (N. J.).

Club No. 70. Organized 25 February, 1913. (91)
President—EDWARD SCEERY, Florist, 85 Broadway. Phone 493.
Secretary—WALTER S. MILLS, H. W. Mills, Hardware, 59 Washington St.
Meetings held third Thursday of the month at 6:30 p. m. at G. H. Crawford's, 148 Washington St.

PENSACOLA (Fla.).

Club No. 162. Organized 9 March, 1915. (73)
President—WM. FISHER, Pres. Fisher Real Estate Agency, Palafox & Intendencia St. Phone 2051.
Secretary—WALTER P. CUNNINGHAM, Gen. Secy. Y. M. C. A., 400 N. Palafox St. Phone 1230.
Luncheons every Tuesday at 1 p. m. at San Carlos Hotel June 1st and alternate Tuesdays. At Hughey's June 8th and alternate Tuesdays.

PEORIA (Ill.).

Club No. 76. Organized 26 April, 1913. (120)
President—P. G. RENNICK, Income Tax Counsellor, 1120 Jefferson Bldg. Phone Main 1451. Res. Phone Main 903.

Secretary—S. B. PRICE, Brown's Business College, Commercial College, Jefferson and Liberty Sts. Meetings held at Jefferson Hotel, or as otherwise specified, Fridays, at 12:15.

PHILADELPHIA (Pa.).

Club No. 19. Organized 30 November, 1910 (290). President—HARRIS J. LATTA, Surety Bonds, 620 Pennsylvania Bldg. Bell Phone Locust 1549. Res. Phone Cynwyd 93Y. Secretary—CHARLES A. TYLER, Assistant to the Treasurer of the Public Ledger Co., Independence Square, Bell Phone Walnut 3000; Key., Main 3000. Res. Phone Cynwyd 99W. Club Headquarters 520 Pennsylvania Bldg. 15th & Chestnut Sts. Bell Phone Locust 4-30. Regular luncheons on Wednesday at 12:30 p. m. at the Adelphia Hotel, 13th and Chestnut Sts. Regular monthly dinners on the third Tuesday of each month at 6:30 p. m., at Kugler's, 1412 Chestnut St.

PHOENIX (Ariz.).

Club No. 100. Organized 10 January, 1914. (89). President—DR. JOHN DENNETT, JR., Pres. Hassayampa Creamery Co. Mail Address P. O. Box 1017. Phone 761. Res. Phone 1287. Acting Secretary—CLAUDE DECATUR JONES, Vice-Principal Phoenix Union High School, 445 N. 6th St. Address mail to P. O. Box 1074. Club Luncheons held every Friday from 12:10 m. to 1:30 p. m. at the Arizona Club.

PIKE'S PEAK REGION (Colo.).

Club No. 218. Organized 2 March, 1916. (44). President—FRANK E. BUMSTEAD, Prop. F. E. Bumstead, Plumbing & Heating Co., 414 E. Dale St., Colorado Springs. Secretary—WILLIS V. SIMS, President Credit Reporting Co., Collecting Agency, 14 Gazette Bldg., Colorado Springs. Luncheons every Thursday at 12:30 p. m. at Elk's Home.

PIQUA (Ohio).

Club No. 135. Organized 9 October, 1914. (48). President—JOHN P. SPIKER, Pres. The Superior Athletic Underwear Co. Athletic Underwear, Downing & River Sts. Secretary—JOHN T. NIELSON, Secy. & Treas., The Magee Bros. Co., Printer, 216 W. High St. Luncheons every Tuesday from 12:00 m. to 1:30 p. m. at Hotel Favorite. Dinners held last Tuesday in month at 6:00 p. m. at Hotel Favorite.

PITTSBURGH (Pa.).

Club No. 20. Organized 2 December, 1910. (199). President—BYRON K. ELLIOTT, Prop. B. K. Elliott Company, Drawing Materials & Surveyors Instruments, Retail, 126 Sixth St. Phone Court 3609. Res. Phone Hiland 4848-R. Secretary—JAMES O. CORBETT, Electrical Specialties, 705 Columbia Bank Bldg. Bus. Phone Court 2692. Res. Phone 951-M. Club Headquarters, 619-620 Park Bldg., 5th Ave. and Smithfield St. Phone Grant 800. Luncheons each Wednesday at 12:15 p. m., English Room, Fort Pitt Hotel.

PORT ARTHUR (Texas).

Club No. 147. Organized 7 January, 1915. (55). President—WALTER N. MUNROE, Supt. Port Arthur Light & Power Co., Electric Light and Power, P. O. Box 477. Secretary—SYDNEY C. COLLIN, Manager Richard Meyer Co., Foreign Steamship Agent, P. O. Box 356. Luncheons every Thursday at 12:15 p. m. at Plaza Hotel.

PORTLAND (Me.).

Club No. 177. Organized 6 January, 1915. (116). President—FRANK L. RAWSON, Supt. New England Tel. & Tel. Co., 45 Forest Ave. Phone, 7600. Res. Phone, 6000. Secretary—OLIVER P. T. WISH, Secy. Portland Society of Art, 111 High Street. Phone, 1270. Res. Phone, 1986-J. Club Headquarters at office of Secretary. Luncheons every Friday at 12:15 p. m. at Falmouth Hotel.

PORTLAND (Ore.).

Club No. 15. Organized 7 June, 1910. (232). President—NELSON G. PIKE, President Pike & Markham Co. (Photographic Supplies), 345 Washington St. Phone Main 1874. Res. Phone Tabor 5519. Secretary—J. L. WRIGHT, President Portland Printing House Co., 388 Taylor St. Club Headquarters, 201-2 National Theatre Bldg., Park & Stark St. Phone, Main 9004. W. L. Whiting, Assistant Secretary. Weekly luncheons held every Tuesday at 12:30 p. m., Benson Hotel. APARTMENT HOTEL: The Wheelon Annex, 10th & Salmon Sts. European. C. L. Horn, Rotarian, Pres.

POTTSVILLE (Pa.).

Club No. 157. Organized 6 January, 1915. (68). President—O. L. UNDERWOOD, Doutrich & Co., Men's Wear, 18 N. Centre St. Phones Bell 386J United 562. Res. Phone United 482-X. Secretary—J. H. ZERBEY, JR., Associate Editor Pottsville Republican, 113 Mahantongo St. Phones B-47 and U-215 W. Res. Phone U-215W. Luncheons every Wednesday. Meetings first Wednesday of month at various places.

PROVIDENCE (R. I.).

Club No. 22. Organized March, 1911. (95). President—WILLARD I. LANSING, Treas. Lansing Lumber Co., 824 North Main Street, Phone Union 4858. Res. Phone Angell 1715. Secretary—WILLIAM F. BAKER, Prop. Cadmar Letter Writing Co., 75 Westminster Street, Phone Union 3330. Res. Phone Broad 2465-J. Luncheons every Tuesday at 12:30 p. m. at Narragansett Hotel. Meetings second Monday of month (except July and August) at Narragansett Hotel.

PUEBLO (Colo.).

Club No. 43. Organized 19 March, 1912. (34). President—ASBURY WHITE, White & Davis, Clothing, Men's Furnishings, 301 N. Main St. Phone 660. Secretary—J. A. CLARK, Prin. and Prop. American Business College, Commercial School, Main & Sixth Sts. Phone 550. Club Headquarters at office of Secretary. Weekly meetings every Monday, 12:10 to 1:20 p. m., alternating Congress Hotel and Vail Hotel.

QUINCY (Ill.).

Club No. 158. Organized 6 April, 1915. (60). President—JNO. KORN, Mgr. H. Korn Baking Co., Wholesale Bakery, 617 S. 8th St. Secretary—A. OTIS ARNOLD, Prop. Home Instructor. Publisher. 1264 N. 5th St. Meetings each Tuesday at 12 m. at Hotel Quincy.

RALEIGH (N. C.).

Club No. 124. Organized 4 May, 1914. (66). President—R. S. BUSBEE, Mgr. Atlantic Fire Ins. Co. Fire Insurance, 202 Fayetteville St. Secretary—J. C. ALLISON, Secretary Raleigh Building & Loan Association, 107 Fayetteville St. Club Headquarters, 401 Tucker Bldg. Luncheons second and fourth Wednesday of each month at 1:05 p. m. at The Yarrowburgh.

READING (Pa.).

Club No. 88. Organized 23 September, 1913. (148). President—RANDOLPH S. MECK, Cashier Farmers National Bank, 445 Penn St. Secretary—B. R. KNISELY, Sales Mgr. Burroughs Adding Machine Co., 310-312 Berks County Trust Bldg. Phone Bell 1042 R2. Res. Phone Bell 1231 M. Club Headquarters at office of Secretary. Luncheons each Tuesday at the Hotel Berkshire. Business meetings the second Tuesday in the month at the office of Landes F. Miller, Colonial Trust Bldg.

RICHMOND (Va.).

Club No. 69. Organized 18 April, 1913. (205). President—ALVIN M. SMITH, Smith Courtney Co. Railway, Mill and Mine Supplies, 8th and Cary St. Phone Mad 6335. Secretary—HORACE F. SMITH, Freeman Advertising Agency, Inc., 703, 704 Mutual Building. Address mail P. O. Box 652. Club Headquarters at office of Secretary. Phone Madison 2413. Luncheons every second and fourth Tuesdays at 6:30 p. m. Consult the officers or ask for copy Tabasco, our club organ.

ROANOKE (Va.).

Club No. 123. Organized 25 April, 1914. (79). President—C. E. MICHAEL, President Virginia Bridge & Iron Co. Phones 2801 and 1772. Secretary—JOHN WOOD, Secy. Chamber of Commerce. P. O. Box 616. Luncheons second and fourth Thursdays of each month.

ROCHESTER (N. Y.).

Club No. 36. Organized 6 September, 1911. (227). President—W. J. O'HEA, District Mgr. New York Telephone Co., 95 N. Fitzhugh St. Bell, Main 12000. Secretary—C. G. LYMAN, Prop. Lyman's Letter Shop. Duplicate Letters, 75 State St. Bell, Main 4606; Home, Stone 6190. Luncheons every Tuesday, 12:15 p. m. to 2 p. m. at Hotel Rochester.

ROCK ISLAND (Ill.).

Club No. 112. Organized 31 March, 1914. (86). President—H. S. CABLE, Pres. R. I. Savings Bank. Phone, R. I. 121. Res. Phone R. I. 250. Secretary—K. K. KENDERDINE, Secy. Treas. F. W. Burgh & Co., Direct Mail Advertising, 229 18th St. Luncheons every Tuesday at 12:15 at Harms Hotel or Rock Island Club.

ROME (Ga.).

Club No. 127. Organized 15 August, 1914. (71)
 President—DR. WM. J. SHAW, Physician. Medical Bldg.
 Secretary—J. D. McCARTNEY, Managing Editor Rome Tribune-Herald, Tribune-Herald Bldg.
 Luncheons every Wednesday at 1:00 p. m. at Cherokee Hotel.
 Monthly dinners fourth Wednesday of each month at 7 p. m., at Cherokee Hotel.

SACRAMENTO (Calif.).

Club No. 97. Organized September, 1913. (111)
 President—DR. HOWARD CAMERON, Ear, Eye, Nose and Throat Specialist, Elks Bldg.
 Secretary—CHARLES LUMBARD, Public Accountant, 333 Forum Bldg.
 Club Headquarters at office of Secretary.
 Luncheons every Thursday at 12:15 p. m. at Hotel Sacramento.

SAGINAW (Mich.).

Club No. 93. Organized November, 1913. (42)
 President—R. PERRY SHORTS, Vice-President Massachusetts Bonding and Accident Company, Accident Insurance, 128 No. Washington Ave.
 Secretary—WALTER C. HILL, Secretary-Treasurer Hill Wilcox Patents Company, Ltd., Patented Specialties, 504 Bearing Bldg.
 Luncheons every Wednesday at 12 m. at the East Saginaw Club.

ST. JOSEPH (Mo.).

Club No. 32. Organized 7 November, 1911. (92)
 President—T. W. DODD, Pres. St. Joseph Structural Steel Co., Structural Iron & Steel, 4th & Franklin Sts.
 Secretary—E. M. PLATT, Platt's Commercial College, 9th and Frederick Ave. Phones, Bell 1367-2, Home 1367.
 Meetings of the club are held on the 2nd and 4th Tuesdays of every month at Robidoux Hotel.

ST. LOUIS (Mo.).

Club No. 11. Organized 3 March, 1910. (182)
 President—J. E. GEISSINGER, Res. Mgr. Oliver Typewriter Co., Typewriters, Supplies & Stenographers furnished, 812 Pine St. Phones Main 2965 and Central 2781. Res. Phone 3547 Utah.
 Secretary—A. D. GRANT, Pres. Grant-Orvis Brokerage Co., 411 Olive St. Phone, Main 1751.
 Club Headquarters, 411 Olive St. Phone, Bell, Main 1751.
 Club luncheons every Thursday at 12:30, except 1st Thursday of month, when meeting is held at 6:30 p. m., at Planters Hotel, in Parlor A.

ST. PAUL (Minn.).

Club No. 10. Organized 19 February, 1910. (191)
 President—C. A. CRANE, Commercial Mgr. Western Union Tel. Co., 322 Robert St. Phones Tri-State 616, N. W. Cedar 4180.
 Secretary—R. E. LEONARD, Leonard-Neuman Collection Co., 709 Metropolitan Bldg. Phones Tri-State 1614, N. W. Cedar 2028.
 Club Headquarters at Secretary's office.
 Meetings usually held on Tuesday at various clubs and hotels at either 12:15 or 6:15 p. m.

SALT LAKE CITY (Utah).

Club No. 24. Organized 31 January, 1911. (162)
 President—GEO. O. RELF, Manager Hotel Utah, Hotel, Cor. South Temple and Main. Phone, Exchange 190.
 Secretary—SAMUEL R. NEEL, Special Agt. Mtn. States Tel. & Tel. Co., 51 So. State St. Phone Wasatch 1-F. Res. Phone Wasatch 1135-J.
 Meetings held first Tuesday of month at 6:30 p. m. at Hotel Utah. Club luncheons every Tuesday of month except first Tuesday at 12:30 p. m. at the Hotel Utah.

SAN ANTONIO (Texas).

Club No. 52. Organized 28 June, 1912. (158)
 President—R. CLARENCE JONES, Secy.-Treas. S. A. Gas & Electric Co. Electric Companies, 305 E. Houston St. Phone Cr. 315. Res. Cr. 3040.
 Secretary—PAUL H. SCHOLZ, Secy. S. A. School Board, 409 State Bk. & Tr. Bldg. Phone Cr. 774. Res. Tr. 3621.
 Address all mail to "P. O. Box 807." Club Headquarters, Lobby St. Anthony Hotel. Phone Cr. 10.
 Luncheons at 12:30 each Friday at one of the leading hotels.

SAN DIEGO (Cal.).

Club No. 33. Organized 2 November, 1911. (115)
 President—GUY T. KEENE, Printer, 727 E. Street.
 Secretary—HOMER W. SUMPTION, Pipe, 705 Central Mortgage Bldg.
 Club Headquarters at office of Secretary.
 Meetings are held every Thursday at 12:10.

SAN FRANCISCO (Calif.).

Club No. 2. Organized 12 November, 1908. (247)
 President—C. J. AUGER, Retail Jeweler, 140 Kearny Street. Phone Douglas 2885. Res. Phone Park 2490.
 Secretary—H. H. FEIGNER, 817 Humboldt Bank

Building. Phone Douglas 1363.
 Club Headquarters at 817-818 Humboldt Bank Bldg. Phone Douglas 1363.
 Weekly luncheons, Tuesdays, 12:15 to 1:15 p. m. Techau Tavern, Powell and Eddy Streets.

SAN JOSE (Calif.).

Club No. 116. Organized 11 March, 1914. (87)
 President—JOHN D. KUSTER, Gas & Electricity, 48 E. San Antonio.
 Secretary—ALEX. SHERIFFS, City Supt. of Public Schools, Education, High School Bldg. Phone S. J. 55. Res. Phone S. J. 4964Y.
 Luncheons every Wednesday at 12:15 p. m. at Hotel Montgomery.

SAVANNAH (Ga.).

Club No. 95. Organized 5 January, 1914. (142)
 President—CHAS. G. BECK, Dist. Mgr. Southern Bell Tel. & Tel. Co. Tel. & Tel. Service, 34 Drayton St.
 Secretary—C. V. SNEDEKER, JR., Snedeker & Lude-man, Architects, 123 Bull St. Phone, 457. Phone 833-j.
 Club Headquarters at office of Secretary.
 Luncheons every Tuesday at 2:15 p. m. at Hotel Savannah.

SCRANTON (Pa.).

Club No. 101. Organized 28 January, 1914. (85)
 President—W. E. BOILEAU, General Manager The Scranton Traction Co., Street Railways, 234 Lackawanna Ave.
 Secretary—TUDOR R. WILLIAMS, Partner Williams & Richardson, Concrete Construction, 826 Connell Bldg.
 Meetings held every Monday at 12:15 p. m. at Hotel Jermyn.

SEATTLE (Wash.).

Club No. 4. Organized 15 June, 1909. (254)
 President—H. W. MOULTON, President Moulton Printing Co., 225-28 Hinckley Block. Phone Main 332. Res. Phone Beacon 320.
 Secretary—W. A. GRAHAM, JR., 237 Rainier-Grand Hotel. Phone Elliott 24. Res. Phone East 1502.
 Club Headquarters at office of Secretary.
 Meetings held every Wednesday at 12:15 p. m., at the Washington Annex, 2nd Ave. and Stuart St.

SELMA (Ala.).

Club No. 223. Organized 31 March, 1916. (16)
 President—HOUSTON C. ARMSTRONG, Vice-President City National Bank, 13 Broad Street.
 Secretary—MORGAN RICHARDS, Secretary Chamber of Commerce, P. O. Box 91.
 Club Headquarters, Chamber of Commerce.
 Meetings held every Friday at 12:30 p. m. at Rotary Room, Hotel Albert.

SHAMOKIN (Pa.).

Club No. —. Organized 13 January, 1916. ()
 Secretary—E. B. RAUP, c-o Bell Telephone Co.
 (Organization and affiliation not completed.)

SHEBOYGAN (Wis.).

Club No. —. Organized January, 1916. ()
 Secretary—A. L. SOMMERS, c-o Sheboygan Association of Commerce.
 (Organization and affiliation not completed.)

SHREVEPORT (La.).

Club No. 109. Organized 28 February, 1914. (136)
 President—JNO. McW. FORD, Pres. Kalmbach-Ford Co. Cumberland Phone 398. Res. Phone 527.
 Secretary—D. A. BROWN, Mgr. Shreveport Branch Gulf Refining Co. of Louisiana, Petroleum and Products, 1011 Commercial National Bank Bldg. (Address mail to P. O. Box 380.)
 Luncheons first three Fridays of each month at 12:15 p. m. at Hotel Youree; evening meetings last Friday in month at various places.

SIOUX CITY (Ia.).

Club No. 54. Organized 28 October, 1912. (137)
 President—FRANK B. BUCKWALTER, Farm Mortgage Investments, 322 Massachusetts Block. Phones Auto 1235 and Iowa 37.
 Secretary—HENRY A. HOSKINS, Secretary Sioux City Gas & Electric Co., 511 Pierce St. Phones Auto 4586 and Iowa 406.
 Club Headquarters at office of Secretary.
 Luncheons every Monday at 12:15 at Martin Hotel.

SIOUX FALLS (S. D.).

Club No. 183. Organized 18 September, 1915. (62)
 President—CHAS. M. DAY, Editor Argus Leader, 631 W. 10th St.
 Secretary—S. A. CHRISTENSON, Christenson & Dempster Co., Books and Stationery, 131 W. 18th St.
 Luncheon every Thursday at 12:15 p. m. at The Cataract Hotel.

SOUTH BEND (Ind.).

Club No. 105. Organized 7 January, 1914. (75)
 President—OTTO M. KNOBLOCK, Pres. The Knoblock-Heideman Mfg. Co., Electric Ignition Appliances, 912 E. Sample St. Phones: Bell 763, Home 5013.

Secretary—E. T. BONDS, Mgr. C. U. Tel Co., 227 S. Main St. Phone Main 770.
Club Headquarters at office of Secretary.
Luncheons each Wednesday at 12:15 p. m. at Oliver Hotel.

SPARTANBURG (S. C.).

Club No. 215. Organized 8 March, 1916. (27)
President—R. E. BOGGS, Partner Willard-Boggs & Co., Contractors, Heinitsch Bldg. Phone 1087. Res. Phone 263.
Secretary—ALFRED W. HORTON, Attorney-at-Law, No. 4 Montgomery & Crawford Bldg. Phone 767. Res. Phone 298.
Club Headquarters at office of secretary.
Meetings held second and fourth Mondays of each month at different local hotels.

SPOKANE (Wash.).

Club No. 21. Organized 13 February, 1911. (200)
President—F. P. GREENE, President Western Empire Investment Company, Real Estate, Lake Property, 626 Old National Bank Bldg. Phone Main 50 and Riv. 1006.
Secretary—CHESTER L. WYNN, 929 Old Nat. Bk. Bldg. Phone Main 107 and Riv. 2257.
Meetings held every Thursday at 12 m. at The Hall of the Doges, Davenport's.

SPRINGFIELD (Ill.).

Club No. 83. Organized 24 June, 1913. (97)
President—JOHN A. BARBER, Barber & Barber, Lawyers, 204 Farmers National Bank Bldg. Phone 1980. Res. Phone 1749.
Secretary—R. FREEMAN BUTTS, Mgr. The Buckeye Sales Co., Advertising and Form Letters, 502 New Reich Bldg. Phone 2281. Res. Phone 3612.
Club Headquarters at office of Secretary.
Meetings held every other Monday of each month at 6:15 p. m. at St. Nicholas Hotel.

SPRINGFIELD (Mass.).

Club No. 172. Organized 24 November, 1914. (89)
President—WM. H. SHUART, Springfield Glazed Paper Co. West Springfield, Mass.
Secretary—GEO. W. HAYDEN, Div. Traffic Supt. New England Tel. & Tel. Co., 283 Worthington St. Phone 7000.
Club headquarters at Hotel Worthy.
Luncheons every Friday at 12:30 p. m. at Hotel Worthy. **Meetings** first Friday of every month at 7 p. m.

SPRINGFIELD (Ohio).

Club No. 98. Organized 20 January, 1914. (53)
President—HARRY S. KISSELL, Pres. The Kissell Real Estate Co., Fairbanks Bldg.
Secretary—JAMES S. WEBB, General Insurance, 417-418 Bushnell Bldg.
Luncheons every Monday at 12:15 p. m. at various

STOCKTON (Calif.).

Club No. 92. Organized 2 August, 1913. (94)
President—DR. D. R. POWELL, Eye, Ear, Nose and Throat Specialist, Physicians' Bldg. Phone 167. Res. Phone 2597.
Secretary—S. C. BEANE, Trav. Freight and Passenger Agt., Sou. Pac. R. R. Tkt. Office, Sacra. and Main. Phone 4000. Res. Phone 2279.
Luncheons every Wednesday, except third Wednesday of each month, at 12:15 to 1:30 p. m., alternating monthly between the Stockton and Clark Hotels.
Meetings third Wednesday of each month at 6:30 p. m.

SUPERIOR (Wis.).

Club No. 40. Organized 1 April, 1912. (62)
President—OLAF JOHNSON, Chief Fire Department, 1610 6th St. Phone Ogden 127.
Secretary—J. D. MAHON, C. St. P. M. & O. Ry., Railway Traffic, 910 Tower Ave. Phone Ogden 116.
Club Headquarters, Hotel Superior. Phone, Ogden 224.
Meetings each Wednesday at 6:15 p. m. at Hotel Superior unless otherwise ordered.

SYRACUSE (N. Y.).

Club No. 42. Organized 3 May, 1912. (290)
President—GEORGE D. KIRTLAND, President Kirtland-Wyckoff Company, Stationer, 320 S. Salina St. Phone Warren 144. Res. Phone Warren 3813.
Secretary—FRANK W. WEEDON, Entertainer, Room 148, Onondaga Hotel. Phone, Warren 2728-J.
Club Headquarters at office of Secretary.
Meetings each Friday at 12:15 p. m., excepting last Friday in month which is an evening meeting at 6:15 p. m. at the Onondaga Hotel Rathskellar. (No meetings during July & August.)

TACOMA (Wash.).

Club No. 8. Organized 3 February, 1910. (157)
President—R. H. SHAFFER, Secretary American Auto Co., 204 St. Helens Ave.
Secretary—G. B. WOODBRIDGE, Tacoma Hotel, 923 A St.
Club Headquarters at Tacoma Hotel, 928 A St.
Regular weekly luncheon at Tacoma Hotel every Thursday at 12:30 p. m.

TAMPA (Fla.).

Club No. 117. Organized 7 April, 1914. (107)
President—J. A. TURNER, Turner Music Co., Pianos and Musical Instruments, 608 Franklin.
Secretary—S. F. WOOTEEN, New York Life Insurance Co., 307 American Bank Bldg.
Club Headquarters, City Hall Bldg.
Meetings held every Tuesday at 12:15 p. m. at De Soto Hotel.

TERRE HAUTE (Ind.).

Club No. 84. Organized 2 September, 1913. (117)
President—JNO. S. COX, Motor Car Repairs and Supplies, 222 S. 7th St. Phone Citizens 398, Bell 787.
Res. Citizens 1136.
Secretary—LOUIS E. WEINSTEIN, Weinstein Bros., Haberdashers, 523 Wabash Ave. Phone Citizens 1113. Res. Phone, Citizens 2314.
Luncheon every Tuesday at 12:15 p. m. at the Rotary Hotel Deming, with the exception of the last Tuesday in the month when meetings are held at 6:30 p. m.

TOLEDO (Ohio).

Club No. 44. Organized 4 May, 1912. (227)
President—CHAS. FEILBACH, The Feilbach Co. Wholesale Grocers, 23-7 S. Superior St.
Secretary—ED. R. KELSEY, Mgr. Publicity Dept. Toledo Rys. & Light Co. Bell Phone, 1225. Home Phone, 7200.
Weekly Club Luncheons held every Friday noon at 12 o'clock at the Hotel Secor.

TOPEKA (Kansas).

Club No. 130. Organized 17 July, 1914. (90)
President—ROBERT STONE, Attorney, New England Bldg. Phone, 202.
Secretary—WM. F. AXTELL, Transfer and Storage, 528 Adams St.
Luncheons first and third Thursdays of each month at 12:15 p. m.

TRENTON (N. J.).

Club No. 129. Organized 27 June, 1914. (94)
President—EDWARD L. KATZENBACH, Lawyer, American Mechanic Bldg.
Secretary—CHAS. F. STOUT, Proprietor Haberdashery, 38 E. State St.
Luncheons held every Thursday, 12:30 to 1:30 p. m., alternating between Hildebrecht's and Trenton House.
Meeting held on third Thursday of each month at same places.

TROY (N. Y.).

Club No. 122. Organized 21 January, 1914. (118)
President—JAS. A. BEATTIE, Prop. Beattie's Troy Laundry, 607 Broadway. Phone Troy 1904.
Secretary—ARTHUR J. BURCH, Secy. H. S. Chalfant Paper Co., 2134 Seventh Ave. Phone Troy 2176. Res. Phone, North 27-R.
Luncheons Tuesday at 12:30 p. m. at Hotel Rensselaer.

TULSA (Okla.).

Club No. 145. Organized 13 January, 1915. (97)
President—WM. F. STAHL, Partner W. F. Stahl & Co., Surety Bonds, 225 Iowa Bldg. Phone 3284. Res. 2193-R.
Secretary—JOHN A. HAMMER, Repr. Remington Typewriter Co., 217 So. Boston Ave.
Luncheons every Wednesday at 12:15 p. m., Hotel Tulsa, Third & Cincinnati Ave.

UTICA (N. Y.).

Club No. 160. Organized 12 March, 1915. (167)
President—R. SEYMOUR HART, Dist. Agt. Connecticut Mutual Life Ins. Co., 103 Mayro Bldg. Phone 2227.
Secretary—ROBERT D. FRASER, Department Store, 173 Genesee St.
Luncheons held each Friday at 12:15 p. m. in the English Room of the Hotel Utica.

VINCENNES (Ind.).

Club No. 151. Organized 12 March, 1915. (65)
President—ELISHA MORGAN, Pres. The Saiter Morgan Co., Paints and Glass, 1001 Fairground Ave. Phone 475.
Secretary—WM. G. DUESTERBERG, Partner Duesterberg & Kramer, Drugs, 303 1/2 Main St.
Luncheons every Tuesday (except last Tuesday in month) at 12:15 p. m., in private dining room Union Depot Hotel.
Meetings last Tuesday of month at 6:30 p. m.

WACO (Texas).

Club No. 74. Organized 23 May, 1913. (83)
President—B. C. NETTLES, Automobiles, 712 Austin St. Phones, S. W. 435 and New 231.
Secretary—H. M. COX, c-o Bell Telephone Co. Address Mail, P. O. Box 39.
Meetings Monday at 12:15 p. m. at State House Hotel.

WASHINGTON (D. C.).

Club No. 46. Organized 11 July, 1912. (89)
President—D. J. CALLAHAN, General Manager, Norfolk & Washington Steamboat Company, 7th Street Wharf.

Secretary—JOHN BREWER, Manager R. G. Dun & Co., National Metropolitan Bank Bldg.
Luncheons held 2nd and 4th Fridays of each month.

WATERLOO (Iowa).

Club No. 168. Organized 16 April, 1915. (94)
President—FRED L. NORTHEY, Northey Mfg. Co. Refrigerators.

Secretary—ALMON F. GATES, Waterloo Business College, Business College, 739 W. Mullan Ave.
Luncheons every Monday at 12:15 p. m. at the Russell-Lamson Hotel.

WATERTOWN (N. Y.).

Club No. 132. Organized 28 October, 1914. (111)
President—JUDGE GEO. W. REEVES, Attorney, County Court House, Phone 1065.

Secretary—L. deL. BERG, Mfg. Steam Specialties, 112 E. Moulton St.
Luncheon every Wednesday except first Wednesday in month at 12:15 p. m. at Woodruff House Grill.

Meetings held on the first Wednesday of each month except during the months of July and August at 6:30 p. m. at the Woodruff House Grill.

WAUSAU (Wis.).

Club No. 136. Organized 18 November, 1914. (63)
President—D. C. EVEREST, Manager Marathon Paper Mills Co., Rothschild, Wisc. Phones 1254 and 3212.
Secretary—C. H. HOOKER, Secretary-Treasurer Northern Milling Co., Manufacturing Flour, No. 4 Scott St. Phones 3516 and 1267.

WESTERLY (R. I.).

Club No. —. Organized February, 1916. (—)
Secretary—A. E. JENERET, 70 High St.
(Organization and affiliation not completed.)

WHEELING (W. Va.).

Club No. 155. Organized 10 March, 1915. (50)
President—CHAS. J. HUNTER, Secy. and Treas. The Wheeling Steel & Iron Co., Cor. Main and South Sts. Phone Bell Wheeling 611. Res. Phone Bridgeport 1-L.
Secretary—PAUL M. NEMEYER, Pres. and Gen. Mgr. Nemeyer Advg. Co., Advertising Service, 511 Court Theatre Bldg., Cor. Court and Chapline Sts. Phone Wheeling 919. Res. Phone Wheeling 1169-W.

Club headquarters at office of Secretary.
Luncheons held each Tuesday from 12:15 p. m. to 1:15 p. m. at Hotel Windsor, except once a month when an evening dinner meeting is held at various places.

WICHITA (Kansas).

Club No. 30. Organized 11 September, 1911. (152)
President—ROBERT B. CAMPBELL, Treas. Interurban Construction Co., The Arkansas Valley Interurban Ry. Co. 120 W. First St.

Secretary—H. O. BROOKS, Barnes Reporting Co., Form Letters and Court Reporting, 1005 Beacon Bldg. Phone Market 472.

Meetings of Club held every Monday evening (except July and August) at place designated for each meeting.
Round Table Luncheons Friday noon at Kansas Club.

WICHITA FALLS (Texas).

Club No. 197. Organized 15 October, 1915. (95)
President—GEO. D. KEITH, Wichita Produce Co., Produce, Whlse. Fruits, etc. Phone 568.

Secretary—J. E. ARNOLD, Broker, Insurance, Accident and Life, 505 First Nat'l Bank Bldg. Phone 1209.
Luncheons every Wednesday noon at Metropolitan Cafe.

WILKES-BARRE (Pa.).

Club No. 217. Organized 12 January, 1916. (27)
President—HAROLD N. RUST, Shepherd & Rust, Electrical Contracting, 42 Market St.

Secretary—AVARD C. SPROUL, Sproul Advertising Agency, Advertising Agency, Peoples Bank Bldg.
Luncheons every Tuesday at 12:15 p. m. at Hotel Sterling.

WILLIAMSPORT (Pa.).

Club No. 173. Organized 18 June, 1915. (65)
President—S. J. MACMULLAN, Mgr. Williamsport Radiator Co., foot of Walnut St.

Secretary—TRACY L. NICELY, Supt. The Bradstreet Co., 327 Pine St.
Club Headquarters at office of the Secretary.

Luncheons every Friday from 12:15 p. m. to 1:15 p. m., except third Friday in month, when dinner is held at 6:30 p. m. at the Henry House.

WILMINGTON (Del.).

Club No. 148. Organized 23rd November, 1914. (97)
President—DR. HARRISON W. HOWELL, General Practitioner, 824 Washington St.

Secretary—WALTER D. BUSH, JR., Treas. Geo. W. Bush & Sons Co., foot of French St. Address mail to P. O. Box 964.

Luncheons every Thursday at 12:30 p. m., Rose Room, Hotel duPont.

WILMINGTON (N. C.).

Club No. 150. Organized 2 February, 1915. (42)
President—JNO. R. MURCHISON, Partner J. W. Murchison & Co., Water and Chestnut Streets.

Secretary—MEARES HARRISS, Mgr. and Prop. Har-

riss Typewriting and Adv. Co., 114 Princess St. Address mail to P. O. Box 166.
Luncheons second and fourth Tuesdays of month, from 1 to 2 p. m. at various places.

WINSTON-SALEM (N. C.).

Club No. 190. Organized 23 October, 1915. (27)
President—E. B. O. NORVEL, Assistant Cashier Merchants National Bank, 412 N. Liberty St. Mail Address P. O. Box 601.

Secretary—S. WILSON GRAY, Secretary Brown & Williamson Tobacco Co., Manufacturers Tobacco & Snuff, P. O. Box 31.

Luncheons second and fourth Tuesday of each month, 12:30 to 1:30, at Zinzendorf Hotel.

WORCESTER (Mass.).

Club No. 51. Organized 21 March, 1912. (125)
President—JOHN A. DENHOLM, Treasurer Wright Wire Co., 69 Hammond Street.

Secretary—H. BURT SIMONS, Mgr. Western Union Telegraph Co., 413 Main St.

Luncheons every Thursday at 12:45 to 2 p. m. at the Bancroft (Rotary) Hotel, in the Colonial Room. Monthly dinner and business meeting held on the third Monday in each month.

YORK (Pa.).

Club No. 228. Organized 26 April, 1916. (24)
President—MORGAN E. GIPE, Proprietor Interior Decorating, 25-29 South Beaver Street.

Secretary—JOSEPH F. LONG, Manager Remington Typewriter Company, 126 N. George Street.
Meetings: Wednesday at 12 m. in Palm Room, Hotel Colonial.

YOUNGSTOWN (Ohio).

Club No. 137. Organized 17 September, 1914. (87)
President—C. F. OWSLEY, Architect. Mahoning Nat. Bank Building.

Secretary—J. H. JOHNSTON, Supt. Bradstreet Co. Mercantile Agency, 203 Stambaugh Bldg. Bell Phone 657. Res. Phone 4492.

Luncheons every other Wednesday at noon at Hotel Ohio with the exception of one Wednesday a month when meeting is held at 6:30 p. m. No noon meetings during the months of July and August.

ZANESVILLE (Ohio).

Club No. 156. Organized 9 February, 1915. (85)
President—CALDWELL H. BROWN, Asst. Cashier American Trust & Savings Bank, 510 Main St. Phones, Bell 308 and Independent 567.

Secretary—HARRY R. SHAW, The Shaw & Welty Shirt Co., Mfrs. of the "Quaker" Shirt, 4 Hazlett Ct. Phone Bell 507.

Club Headquarters, Clarendon Hotel.
Luncheons held every Friday noon, except the 1st Friday in the month when evening meeting is held at 6 p. m.

Canada.

Each Rotary Club extends a cordial invitation to all visiting Rotarians to attend its meetings and to call upon its officers and members.

CALGARY (Alta.).

Club No. 113. Organized 2 March, 1914. (72)
President—DR. G. W. KERBY, Principal Mount Royal College, Minister, 7th Ave. and 11th St. W. Phone M2191.

Secretary—W. H. A. THOMPSON, Manager Edwards Morgan & Co., Chartered Accountants, 615 Herald Bldg. Phone M2277. Res. Phone M4736.

Luncheon every Tuesday at 12:30 p. m. (with exception of an evening meeting to be held in place of the luncheon once a month).

EDMONTON (Alta.).

Club No. 214. Organized 30 March, 1916. (17)
President—ARTHUR W. CHALLAND, Mgr. McLaughlin Carriage Co., Ltd., Automobiles, 104th St.

Secretary—CHARLES E. DARBY, Mgr. R. G. Dun & Co., Mercantile Agency, 916 MacLeod Bldg.

Luncheons every Thursday at 12:30 p. m. at various places.

FORT WILLIAM AND PORT ARTHUR (Ont.).

Club No. —. Organized 17 May, 1916. (—)
Secretary—J. LAWRENCE ROUTLY, Branch Mgr. Imperial Life Assurance Co., Cuthbertson Block, Fort William.

(Organization and affiliation not completed.)

HALIFAX (N. S.).

Club No. 81. Organized 5 May, 1913. (120)
President—WALTER P. PARKER, Asst. Mgr. Na. Drug & Chem. Co., Drugs (Wholesale), 14-18 Sackville St. Phone 142.

Secretary—ALBERT M. SMITH, Secy. N. & M. Smith, Ltd., Whlse. Fish (Salt), 189 Lower Water St. Address mail to P. O. Box 170.

Luncheons every Tuesday at 1 p. m. at Halifax Hotel. Monthly meetings 1st Tuesday in each month.

HAMILTON (Ont.).

Club No. 82. Organized 17 June, 1913. (85)

President—STUART H. LEES, Secretary Geo. H. Lees & Co., Manufacturing Jewelers, 47 Main St., E. Phone 99.

Secretary—J. C. HODGE, Mgr. R. G. Dun & Co., Mercantile Agency, Hamilton Provident & Loan Bldg. Phone 843.

Meetings Thursday at 1:10 p. m. at Wentworth Arms.

LONDON (Ont.).

Club No. 179. Organized 19 March, 1915. (99)
President—LIEUT. JOHN M. WATT, c-o The Armouries, Dundas St. Phone 3514. Res. Phone 2003.

Secretary—A. R. CAIRNCROSS, Cairncross & Lawrence, Retail Druggists, 216 Dundas St. Phone 880. Res. Phone 283.

Luncheons every Monday at 12:30 p. m. at the Tecumseh House.

MONTREAL (Que.).

Club No. 85. Organized 18 September, 1913. (47)
President—J. E. DOANE, Managing Director Cadillac Motors, Limited, Automobiles, No. 7, Park Ave.

Secretary—P. T. FLANAGAN, 73 St. Alexander St. Club luncheons every Tuesday at 1 p. m. at Freeman's Hotel.

OTTAWA (Ont.).

Club No. 221. Organized 13 March, 1916. (18)
President—T. E. CLENDINNEN, W. C. Edwards Co., Lumber, Sussex Street.

Secretary—FRED C. MAGNUSSEN, The Burroughs Adding Machine Company, 139½ Sparks Street.

Luncheons Monday 1 p. m. to 2 p. m. at Chateau Laurier Hotel.

ST. JOHN (N. B.).

Club No. 126. Organized 22 May, 1914. (75)
President—F. A. DYKEMAN, F. A. Dykeman & Co., Retail Dry Goods, 59 Charlotte St. Phone M 988.

Secretary—RICHARD L. HUNTER, Roger Hunter, Ltd., Printers, 20 Canterbury St. Phone M 1224.

Luncheons every Monday at 1 p. m.

TORONTO (Ont.).

Club No. 55. Organized 28 November, 1912. (179)
President—J. S. M. RIDLEY, John Underwood & Co. (Office Supplies, Misc.), 90 Richmond St. E.

Honorary Secretary—GEO. M. MACWILLIAM, Hyslop Bros., Ltd. (Auto Supplies), 12 Shuter St.

Club Headquarters, Stock Exchange Building.

Weekly luncheons, every Friday, 1 p. m., Cafe Royal, 14, King St. E.

Evening meeting, Ontario Club, first Friday in each month.

VANCOUVER (B. C.).

Club No. 61. Organized 8 March, 1913. (99)
President—ALEXANDER R. McFARLANE, Zimmerman Mfg. Co., Ltd. Underwear, 318 Homer St. Phone Sey. 6128. Res. Phone Bayview 854L.

Secretary—G. RUSSELL RILEY, Secy. Order United Commercial Travelers of America, Office Hotel Vancouver. Phone, Seymour 9060. Res. Phone, Seymour 5350-R.

Club Headquarters Room 147 Hotel Vancouver.

Weekly luncheons every Tuesday at 12:30 p. m. at Hotel Vancouver. Round Table meetings daily at Hotel Vancouver.

VICTORIA (B. C.).

Club No. 90. Organized 27 October, 1913. (109)
President—JAMES HUNTER, Gen'l Mgr. Pither and Leiser, Ltd., Wines and Liquors, Wholesale, Wharf and Fort Streets. Phone 1648.

Secretary—T. J. GOODLAKE, 315 Sayward Bldg. Phone 3209. Res. Phone 998-X.

Club Headquarters at office of secretary.

Club Luncheons every Thursday at 12:30 p. m. at Empress Hotel.

WINNIPEG (Man.).

Club No. 35. Organized 3 November, 1910. (122)
President—J. H. G. RUSSELL, Architect, 1110-1111 McArthur Bldg. Phone Main 1068.

Secretary—GORDON E. HUNTER, J. J. Gibbons, Ltd. Advertising Agency, 404 Tribune Bldg.

Luncheons Wednesday at 12:30 p. m. at Fort Garry Hotel.

Semi-monthly evening meetings and dinners at Fort Garry Hotel at 6:30 p. m. sharp.

Great Britain and Ireland.

Each Rotary Club extends a cordial invitation to all visiting Rotarians to attend its meetings and to call upon its officers and members.

ABERDEEN (Scotland).

Club No. —. Organized —. (—)
Interim Secretary—BAILIE FIDDES, Torry Sawmills.

(Organization and affiliation not completed.)

BELFAST (Ireland).

Club No. 67. Organized 14 August, 1911. (117)
President—J. M. COLTON, Robert Watson & Co., Furniture, 90-94 Donegall St. Phones Belfast 2964 & 2965.

Hon. Secretaries—HUGH BOYD, Atkinson & Boyd, Chartered Accountant, 72 High St. Phones, Belfast 2447 and 391.

W. C. GABBEY, Timber Merchant, 1 Hope St. Phone Belfast 194.

Address communications to Mr. Boyd.
Luncheons, Monday from one to two p. m., Ye Olde Castle Restaurant.

BIRMINGHAM (England).

Club No. 108. Organized 25 November, 1913. (168)

President—JOHN WEATHERHEAD, United Counties Bank, Ltd., Colmore Row. Phone, Central 2464.

Secretary—F. R. O'SHAUGHNESSY, F. I. C., Analytical Chemist, 42 Temple St.

Luncheon Mondays at 1:15 p. m. at Midland Hotel, New Street.

Evening meetings third Monday at 7 p. m.

BRIGHTON AND HOVE (England).

Club No. —. Organized January, 1913. (—)

Honorary Secretary—E. WALLIS LONG, 40, Marlborough Place. Phone Brighton 102.

(Organization and affiliation not completed.)

DUBLIN (Ireland).

Club No. 65. Organized 21 March, 1911. (115)

President—JAS. R. COADE, J. P., Managing Director Cantrell and Cochrane, Ltd., Mineral Waters, Nassau Place. Phone 98.

Hon. Secretary—WM. A. M'CONNELL, The Century Ins. Co., Ltd., 116 Grafton Street. Phone 483.

Luncheons Mondays, 1:15 to 2:15. Evening meetings during winter months, usually on last Monday of month, Metropole Hotel.

EDINBURGH (Scotland).

Club No. 62. Organized 23 September, 1912. (178)

President—J. R. LITTLE, Century Insurance Co., Life Insurance, 18, Charlotte Sq. Phone Central 6551.

Secretary—THOMAS STEPHENSON, F. C. S., F. R. S. E. Editor of "The Prescriber" 6, South Charlotte St. Phone Central 1214. Res. Phone Central 4975.

Luncheons held every Thursday at 1 o'clock. No meetings held during August and September.

Monthly dinners irregular during the war.

GLASGOW (Scotland).

Club No. 60. Organized 12 March, 1912. (200)

President—DANIEL BROWNING, Paul Campbell & Sons Ltd., Picture and Show Card Framer, 23 Silvergrove Street. Phone Bridgeton 58.

Secretary—WALTER LAIDLAW, W. P. Laidlaw & Son, Stationer, 92 St. Vincent St. Phone, Central 8893.

Luncheons, Tuesdays at 1:15. Burlington House, 183 Bath Street.

LEEDS (England).

Club No. —. Organized 26 November, 1915. (—)

Secretary—HERBERT E. HARWOOD, 73 Albion St. Phone Central 1719.

(Organization and affiliation not completed.)

LEICESTER (England).

Club No. —. Organized —. (—)

Interim Secretary—C. A. CHARANTE, 13 London Rd.

(Organization and affiliation not completed.)

LIVERPOOL (England).

Club No. 80. Organized 10 April, 1913. (101)

President—J. E. LLOYD BARNES, M. I. M. E., Patent Agent, Sloan & Lloyd Barnes, 34 Castle St. Phone Central 6080.

Hon. Secretary—J. LYON SCOTT, Principal Ashbourne House, Electrotherapeutic Establishment, 64 Mount Pleasant. Phone Royal 2430.

Luncheons every Thursday at 1 p. m. at the Bear's Paw.

LONDON (England).

Club No. 50. Organized 3 August, 1911. ()

President—CHAS. H. DEWEY, United Kingdom Provident Institution, Life Insurance, 196 Strand, W. C. Phone City 7258.

Secretary—J. FALKINGBRIDGE PARKER, M. S. A., Architect, 18, Coleman St., E. C. Phone Cent. 4089.

Luncheons held every Wednesday (except the second) at 1:15 p. m. Dinner second Tuesday.

MANCHESTER (England).

Club No. 66. Organized March, 1912. (80)

President—W. DENT BATTY, Jeweller, 7 and 9 Market St., Phone City 1722.

Hon. Secretary—F. C. KERRIDGE, Insurance Broker, 16 John Dalton St. Phone, Central 1773.

Headquarters, Albion Hotel, Piccadilly. Club office, 16 John Dalton Street.

Club luncheons are held every Thursday at the Albion Hotel at 1 o'clock. Monthly dinners at the Albion Hotel each month on dates to be fixed. No dinners in August or September.

NEWCASTLE-ON-TYNE (England).

Club No. —. Organized 20 August, 1915. (—)

Secretary—W. T. PRICE, Post Office Chambers.

(Organization and affiliation not completed.)

Cuba.

HAVANA (Habana).

Club No. 226. Organized 29 April, 1916. (22)

President—RENE BERNDSE, J. F. Berndse & Co., Fertilizer, Cuba 64. Phone 2151.

Secretary—ALBERT L. HOFFMAN, Mgr. West Indian Branch, The National City Bank of New York, Cuba 72-74. Phone A-2563.

Luncheons each Thursday at 12 m. at La Sevilla Hotel.

By the

Directory of Rotary Hotels

When Registering at a Rotary Hotel, put this Sign after your name ®

NOTE: Am. Means American Plan. Eu. Means European Plan

ALLENTOWN, PA.	Hotel Allen. Am. \$2.50-\$5.00. Rotarian C. W. Masters, Mgr. (See Display Ad on Page 91 of Magazine.)
ASHEVILLE, NO. CAR.	The Langren. Eu. \$1.50 up. Rotarian J. Baylis Rector, Mgr.
ATLANTA, GA.	Hotel Majestic. Am. \$2.50 Up. Eu. \$1.00 Up. Rotarian J. Lee Barnes.
BALTIMORE, MD.	Hotel Rennert. Eu. \$1.50 Up. Rotarian Edw. Davis, Mgr.
BOSTON, MASS.	Hotel Lenox. Eu. \$2.00 Up. Rotarian L. C. Prior, Lessee & Mgr.
BUFFALO, N. Y.	Hotel Statler. Eu. \$1.50 Up. Rotarian F. W. Hinkley, Mgr. (See Display Ad on page 16 of this Supplement.)
CHATTANOOGA, TENN.	Hotel Patten. Eu. \$1.50 Up. Rotarian H. R. Harper, Mgr.
CHICAGO, ILL.	Hotel Virginia. Eu. \$1.50 Up. Rotarian Alex. Dryburgh, Pres. & Mgr.
CHICAGO, ILL.	Hotel Gladstone. Eu. \$1.50 Up. Rotarian Alex. Dryburgh, Pres. & Mgr.
CHICAGO, ILL.	Hotel Sherman. Eu. \$2 Up. Rot'n J. Beifeld, Pres.; Rot'n F. W. Bering, Mgr. Also Fort Dearborn Hotel (See Display Ad on Page 112 of this Supplement).
CINCINNATI, OHIO.	Hotel Sinton. Eu. \$2.00 Up. Rotarian W. J. Fleming, Mgr.
CLEVELAND, OHIO.	Hotel Statler. Eu. \$1.50 Up. Rotarian Jas. P. A. O'Connor, Mgr. (See Display Ad on page 112 of this Supplement.)
COLUMBUS, OHIO.	Hotel Hartman. Eu. \$1.50 Up. Rotarian J. A. Hadley, Mgr.
COUNCIL BLUFFS, IOWA.	Hotel Grand. Eu. \$1.00 Up. Rotarian L. J. Pritchett.
DALLAS, TEXAS.	Hotel Oriental. Am. \$2.50 Up. Eu. \$1.00 Up. Rotarian Otto Herold.
DAVENPORT, IOWA.	Hotel Blackhawk. Eu. \$1.50 Up. Rotarian Wm. F. Miller, Mgr.
DAYTON, OHIO.	Hotel Algonquin. Am. \$3.00-\$5.00; Eu. \$1.50-\$4.00. Rotarian J. E. Peirce.
DENVER, COLO.	Hotel Albany. Eu. \$1.00 Up. Rotarian Sam Dutton.
DETROIT, MICH.	Hotel Statler. Eu. \$1.50 Up. Rotarian F. W. Bergman, Mgr. (See Display Ad on Page 112 of this Supplement.)
HALIFAX, N. S.	Halifax Hotel. Am. \$3.00 up. Rotarian Edw. L. MacDonald, Mgr.
HONOLULU, HAWAII.	Alexander Young Hotel. Eu. \$2.00 Up. Rotarian T. B. Thiele, Gen. Mgr.
HUNTINGTON, W. VA.	Frederick Hotel. Eu. \$1.00, \$2.50. Rotarian C. C. Beeber, Sec. & Treas.
JACKSON, MISS.	Edwards House. Eu. \$1.00-\$2.50. Rotarian B. J. Smith, Mgr.
LEXINGTON, KY.	The Phoenix Hotel. Eu. \$1.00 Up. Rotarian John G. Cramer, Sec. & Treas.
LIMA, OHIO.	Hotel Norval. Eu. \$1.00-\$2.50. Rotarian E. C. Eppley, Prop.
LONDON, ENG.	E. C. De Keyser's Royal Hotel, Victoria Embankment. Rotarian S. A. Fabes.
LOS ANGELES, CAL.	Hotel Hollenbeck. Eu. \$1.00 Up. Rotarian J. S. Mitchell.
LOUISVILLE, KY.	Henry Watterson Hotel. Eu. \$1.00-\$3.00. Rotarian Robt. B. Jones, Mgr.
MACON, GA.	Hotel Lanier. Am. \$2.50-\$4.00; Eu. \$1.00-\$2.50. Rotarian T. W. Hooks, Prop.
MANCHESTER, ENG.	Hotel Albion. Rotarian Francis G. Groenert, Mgr.
MILWAUKEE, WIS.	Hotel Pfister. Eu. \$2.00 Up. Rotarian Ray Smith, Mgr.
MOBILE, ALA.	Cawthon Hotel. Eu. \$1.50 Up. Rotarian Chas. B. Hervey, Mgr.
NEW YORK CITY, N. Y.	Hotel Majestic. Eu. \$3.00 Up. Rotarian Copeland Townsend, Mgr. (See Display Ad on page 112 of this Supplement.)
NORFOLK, VA.	Hotel Fairfax. Eu. \$1.00 to \$2.50 per day. Rotarian J. Frank Bell, Mgr.
OAKLAND, CALIF.	Hotel Touraine. Eu. \$1.00 Up. Rotarian Louis Aber, Mgr.
OMAHA, NEBR.	New Henshaw Hotel. Eu. \$1.00 Up. Rotarian T. J. O'Brien, Prop.
OTTAWA, ILL.	New Clifton Hotel. Eu. \$1.00-\$3.00. Rotarian Louis M. Harvey, Mgr.
PADUCAH, KY.	Hotel Palmer. \$1.00-\$4.00. With shower bath, \$1.50. Rotarian Dick Townsend.
PITTSBURGH, PA.	Fort Pitt Hotel. Eu. \$1.50-\$7.00. Rotarian A. B. Stahl, Mgr.
PORTLAND, ORE.	The Wheelodon Annex. Eu. \$1.50-\$4.00. Rotarian C. L. Horn, Pres.
PROVIDENCE, R. I.	Crown Hotel. Eu. \$1.50 Up. Rotarian Fred Mansfield, Prop. (See Display Ad on Page 91 of Magazine.)
QUINCY, ILL.	Hotel Quincy. Eu. \$1.00-\$2.50. Rotarian Chas. H. Achepohl, Mgr.
RALEIGH, N. C.	Hotel Yarrowborough. Eu. \$1.00 Up. Rotarian B. H. Griffin, Pres.
RICHMOND, VA.	Hotel Richmond. Eu. \$1.50 Up. Rotarian S. T. Atkinson.
ROCHESTER, N. Y.	Hotel Rochester. Eu. \$1.50 Up. Rotarian Wm. D. Horstmann, Mgr.
ST. PAUL, MINN.	Hotel St. Paul. Eu. \$2.00 Up. Rotarian Chas. G. Roth, Mgr.
SALT LAKE CITY, UTAH.	Hotel Utah. Eu. \$1.50 Up. Rotarians Geo. O. Relf, Mgr.; Wm. Gill, Ass't Mgr.
SAN FRANCISCO, CAL.	Hotel St. Francis. Eu. \$2.00 Up. Rotarian James Woods, Mgr.
SAN FRANCISCO, CAL.	Hotel Herald (Family). Eu. \$1.00 Up. Rotarian Leo Lebenbaum, Mgr.
SAN FRANCISCO, CAL.	Hotel Stewart. Eu. \$1.50 Up. Rotarian Chas. A. Stewart, Prop.
SAN JOSE, CALIF.	Hotel Montgomery. Eu. \$1.00 Up. Rotarian F. J. McHenry, Mgr.
SEATTLE, WASH.	Hotel Perry. Eu. \$2.00 Up. Rotarian B. H. Brobst, Mgr.
SOUTH BEND, IND.	Hotel Oliver. Eu. \$1.00-\$4.00. Rotarian F. E. Faulknor.
SPRINGFIELD, ILL.	St. Nicholas Hotel. Am. \$3-\$3.50; Eu. \$1.50-\$2. Rotarian John McCreery
SPRINGFIELD, MASS.	Hotel Worthy. Eu. \$1.50; \$2.00 up with bath. Rotarian Wm. W. Benson, Mgr.
STOCKTON, CAL.	Hotel Clark. Eu. \$1.00 Up. Geo. I. Cochran, Mgr.
SYRACUSE, N. Y.	The Onandaga. Eu. \$1.50-\$5.00. Rotarian P. C. Welch, Mgr.
TOLEDO, OHIO.	Hotel Secor. Eu. \$1.50 Up. Rotarian A. L. Wallick.
VINCENNES, IND.	Union Depot Hotel. Am. \$2-\$3; Eu. \$0.50-\$1.50. Rotarian Edw. Watson, Pres.
WACO, TEXAS.	State House Hotel. Eu. \$1.00 Up. Rotarian W. W. Seley, Prop.
WILMINGTON, DEL.	Hotel DuPont. Eu. \$1.50-\$5.00. Rotarian Ernest S. Taite, Mgr.
WORCESTER, MASS.	Bancroft Hotel. Eu. \$1.50 Up. Rotarian Chas. S. Averill, Pres.

By their subscription to space in this Directory these Rotary Hotels are helping to defray the cost of publication of the Official Directory. Appreciation of their co-operation may be shown by preserving this supplement in a handy place for reference.



Rotary Hotel

Making Hotel History

Every Room at the Fort Dearborn Hotel, Chicago, is now **\$1.50 per day**—no higher. 500 rooms with private bath or private toilet—all with outside air and light.

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Try our new popular priced restaurant, an innovation in one of New York's leading hotels.

THE Dansant daily, except Sunday, 4 to 9 P. M.

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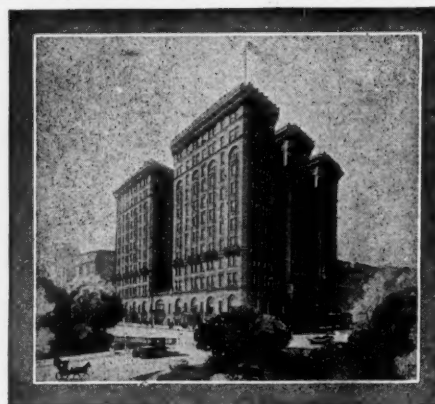
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Fronting Central Park an entire block at W. 72nd St. (Rotary)

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COPELAND TOWNSEND

Lessee-Director

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Little things *will* go wrong, sometimes—things we can understand—though we do not overlook them.

But there is never any excuse, in any Hotel Statler, for a lack of *graciousness* in service. Employees are constantly having this fact drilled into them—that every guest must be served graciously, with courtesy and interest.

You get more for your money—unquestionably—at a Hotel Statler. Ask anyone who has ever stopped with us.

BUFFALO - CLEVELAND DETROIT

Hotel Statler, St. Louis, now building

Rates from \$1.50 Per Day
Rotary Hotels



Buffalo
450 Rooms
450 Baths



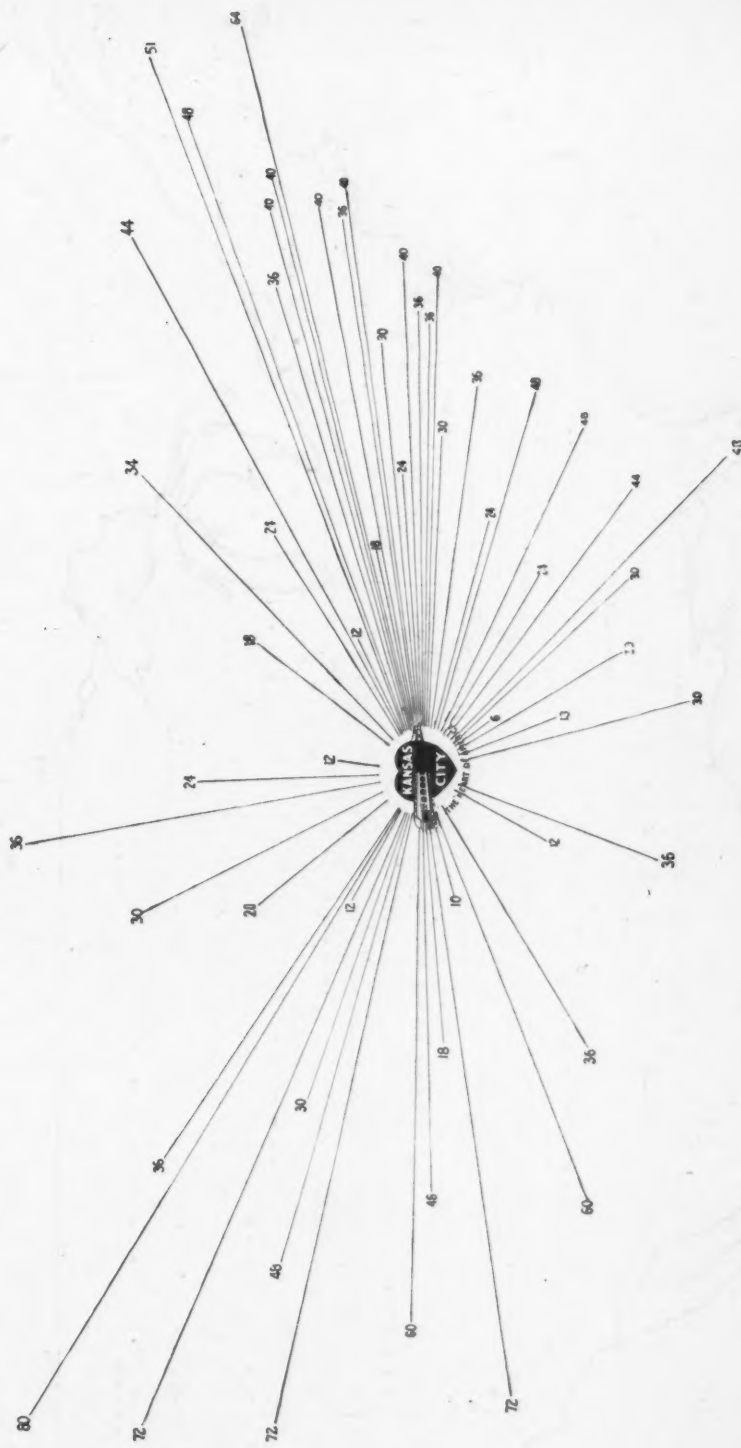
Detroit
1000 Rooms
1000 Baths



Cleveland
1000 Rooms
1000 Baths

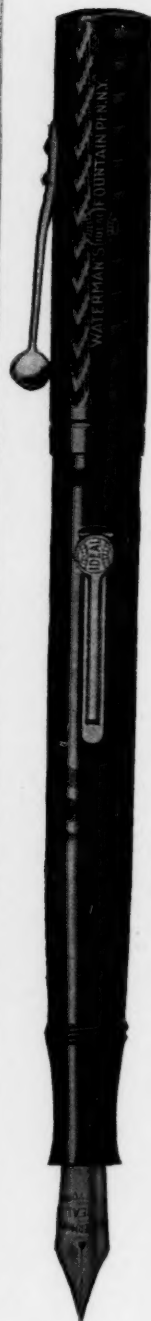
STUDY THIS HOUR MAP

The Blue Figures Below Show the Number of Hours Required to Reach Kansas City from the Rotary Clubs of Every State



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